

Letter of Recommendation for Boe Trumbull

To whom it may concern,

I worked with Boe for over 7 years on numerous POS and IT projects during his tenure of leadership at sbe, Inc. In all cases, Boe impressively and emphatically represented the best interests of sbe, Inc. While Boe negotiated tirelessly on behalf of his employer, more importantly, he always made sure that the projects he negotiated were successfully conceived, implemented and executed. Boe's also a talented industry visionary who blended his deep technical and operational backgrounds to create unique solutions and value for sbe. While Boe's ideas were often challenging, I always respected his perspective and passion for what he believed to best for sbe, Inc. To that point, I trust that if you're reading this letter, you've likely also received many others from various vendors to sbe. From my experience, Boe pursues all projects with passion and builds mutual loyalty and respect with vendors in the process.

Please feel free to call me on my cell for further discussion. As you've probably discovered by now, Boe's a uniquely gifted talent.

Sincerely,

Ed

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