



## Prop 65 Assessment & Labeling Workbook

### Your Guide to California's Proposition 65 Compliance

California's **Proposition 65 (Prop 65)** requires businesses to provide **clear and reasonable warnings** before exposing individuals to chemicals known to cause cancer, birth defects, or reproductive harm. With more than **900 listed substances**—and frequent updates—Prop 65 compliance is one of the most challenging regulatory areas for companies selling products into California.

Failure to comply can result in **lawsuits, penalties, product bans, and reputational damage**. For suppliers in the automotive, electronics, and consumer goods industries, ensuring accurate chemical assessments and proper labeling is essential to avoid risk and maintain market access.

This **Prop 65 Assessment & Labeling Workbook** equips companies with a practical framework to evaluate materials, identify risks, and manage compliance obligations effectively.

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### What's Inside the Workbook

- **Prop 65 Chemical List Reference**  
Access the most current list of substances regulated under Prop 65.
- **Risk Assessment Template**  
Step-by-step guide to screening product materials and identifying chemicals of concern.
- **Exposure Evaluation Framework**  
Methods to determine whether product use results in consumer or occupational exposure.
- **Warning & Labeling Guidance**  
Guidance on label language, font size, placement, and online disclosure requirements.
- **Documentation Checklist**  
Tools to maintain compliance evidence in case of inspections or litigation.



- **Update Tracker**

Keep track of newly added chemicals to the Prop 65 list to stay ahead of enforcement actions.

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### Why Prop 65 Compliance is Critical

- **Legal Risk:** Prop 65 is frequently enforced through private lawsuits, with settlements often reaching millions of dollars.
  - **Market Risk:** Non-compliance can lead to restricted access to California's vast consumer market.
  - **Reputational Risk:** A Prop 65 violation damages brand credibility in sustainability and safety.
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### Why Outsource Prop 65 Compliance to TrueNorth?

Prop 65 is **notoriously complex**—but with TrueNorth, compliance becomes clear, structured, and worry-free. We combine regulatory expertise with execution power to give clients a trusted compliance partner.

Here's why outsourcing to TrueNorth makes sense:

- ✓ **Expert Screening & Validation** – We assess your materials against the Prop 65 chemical list with precision.
  - ✓ **Efficient Risk Evaluation** – We help determine whether warning labels are required and guide you in applying them correctly.
  - ✓ **End-to-End Labeling Support** – From on-product labels to e-commerce disclosures, we ensure your warnings are accurate and compliant.
  - ✓ **Proactive Monitoring** – We track chemical list updates and immediately inform you of new risks.
  - ✓ **Litigation Risk Reduction** – By maintaining audit-ready documentation, we minimize your exposure to costly lawsuits.
  - ✓ **Cost-Effective Solution** – Instead of investing in in-house compliance teams, you gain TrueNorth's specialized services at a fraction of the cost.
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◆ **Partner with TrueNorth Global Compliance** to ensure your products meet Prop 65 requirements, safeguard your brand, and maintain access to the California market without unnecessary complexity.