

Michael A. Beauregard

2460 E. Vaughn Ave., Gilbert Arizona 85234

602-692-1908

Michael.Beauregard@asu.edu

EXECUTIVE SUMMARY

My experience offers a unique blend of supply chain process methodologies supported by finance principles and operations management. I have delivered measurable results as evidenced by improved key performance indicators and significant corporate indirect expense savings annually. My integrated approach to procurement offers a transformative solution to the corporate services vendor base, improving performance and reducing the cost contribution associated with corporate indirect spending.

AREAS OF EXPERTISE

- Strategic Sourcing
- Procurement Transformation
- Integrated Facility Management
- Corporate Services
- Corporate Indirect Spend
- Financial Benchmarking, Modeling
- Long Range Planning
- Organizational Development
- Contract Negotiations

EDUCATION

Ph.D. Candidate, Construction Management

Expected May 2018

Arizona State University – Tempe, AZ

- Research focus: Cost contribution of facility maintenance and operations as an enabler of Return-On-Assets for institutional real estate portfolio's.
- Dissertation Topic: Optimizing Facility Management; Employing Facility Management Decision Structures for Institutional Real Estate Portfolio's: A Study of Educational Facility Maintenance and Operations
- Coursework in facilities management, RFP Development; advanced procurement, project management, front-end planning, and finance.

MASTERS OF BUSINESS ADMINISTRATION

2004

Arizona State University – Tempe, AZ (Intel Cohort)

M.S. Construction Management

2002

Arizona State University – Tempe, AZ (Intel Cohort)

B.S.D. Architectural Studies

1996

Arizona State University – Tempe, AZ

ACADEMIC TEACHING EXPERIENCE

Arizona State University

Fall 2016

Instructor / Lecturer - Project Management II CON 453 (Practicum)

- 4 credit hours
- Approximately 50 students
- Introduced the students to the phases of project management, with an emphasis on the implementation of technology and BIM in the delivery of a project.
- Term project utilizing Project Execution Planning (PxP) in the development of a hypothetical project proposal.
- Course lab familiarized the students to BIM applications to include Revit, Trimble Sketchup, Navisworks, and Blue Beam

Arizona State University

2015 - 2017

Teaching Assistant - Project Management II (CON 453)

PUBLICATIONS

Journal Paper in Progress

- **Beauregard, M., and Ayer, S. (2017).** “Strategic Work Order Prioritization: Correlating facility expense spend and academic outcomes in the state of Arizona.” Intended for *Performance of Constructed Facilities, ASCE*.

Refereed Conference Proceedings

- **Beauregard, M., Ayer, K. (2017).** “Are Facility Maintenance and Operations Enabling Performance: A study of K-12 public schools” *2018 Construction Research Congress*, New Orleans, LA, April 2 – 5, 2018.

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- **Beauregard, M.,** Ayer, K. (2017). “Strategies for Prioritizing Operational Expense at K-12 Educational Facilities” *2017 Canadian Society of Civil Engineers*, Vancouver, British Columbia, Canada, May 31 – June 3, 2017.
- Perikam, A., Ayer, K., **Beauregard, M.,** and Alsafouri, S., (2016). “Development of a Collaborative Process Mapping Activity to Improve Students’ BIM Process Mapping Understanding” *2017 LC3*, Heraklion, Crete, Greece, July 4 – 12, 2017.
- **Beauregard, M.,** Ayer, K., and Alsafouri, S. (2016). “Development of a Peer Review-Based Activity to Improve Students BIM Process Mapping Understanding” *2016 Academic Interoperability Coalition*, Orlando, FL, April 4 - 5, 2016.

PROFESSIONAL EXPERIENCE

Arizona State University

2015 - Present

Research Associate

PhD Candidate, Ira A. Fulton School of Engineering, researching the cost contribution of corporate/institutional expense as an enabler of Return-On-Assets.

Veda Consulting Group

2011 - 2015

Managing Director

Boutique built environment consulting firm specializing in integrated facilities management (IFM) and corporate indirect spend to owner operators, vendors and consulting firms to include Bain, McKinsey, PWC, and KPMG.

- Accenture, Soul Korea: Responsible for outlining strategic objectives and identification of potential differentiation opportunities for Building Automation and Monitoring in the Asia Pacific marketplace.
- Consulting to national retailer regarding the outsourcing of indirect expenses approaching \$200M.
- Strategic consultant for national financial institution tasked with developing a high-level Corporate Services Roadmap incorporating financial targets, key performance indicators, and strategic objectives.

Jones Lang LaSalle

2008 – 2011

Vice President, Supply Chain Management, Regional Supply Chain Lead

Overall responsibility for strategic sourcing of indirect spends to include contract compliance, negotiations, performance metrics and risk mitigation for fortune 500 corporate clients including Intel Corporation, Yahoo!, Intuit, CA Technologies, Amgen, Novartis, T-Mobile, and Xerox. Annual spends under contract in excess of \$500M.

- Global strategic sourcing role responsible for the corporate service sourcing long range plan, savings targets, contract negotiations, and 3rd party performance management exceeding 100M square feet (>15M sq. ft. EMEA, >20M sq. ft. APAC, and >70M sq. ft. in the Americas). Services under contract included a full spectrum of indirect spends in support of data centers, manufacturing, warehouse, and general office space.
- Western Region Strategic Sourcing Team Lead managing a team of four directors and fourteen senior managers responsible for category strategy, quarterly business reviews, performance management, and strategic initiatives. Successfully reduced the contractor base by 30% while improving service delivery.
- Developed and managed a strategic long range plan for Supply Chain Sourcing and Category Strategies; established and assigned specific savings targets aligned with service level agreements resulting in year-over-year savings of 5% to 10% dependent on the maturity of the vested outsourcing solution.
- Procurement lead for business development, new client engagements and targeted growth opportunities.

Swaback Partners, PLLC

2006 – 2008

Senior Operations Manager

Managed business operations of a sixty-person multidisciplinary architectural firm to include architecture, interior design, and public planning with annual revenues in excess of \$9M.

- Responsible for firm’s financial management and accounting including project performance, P&L structure, payroll, and facilities expense.
- Responsible for firm’s human resources, managing employee compensation, mentoring, and active coaching of existing staff, resource allocation and realignment based on deliverables and objectives. Established prospective candidate pipeline through collage recruitment, and professional outreach.
- Oversaw firm growth of 47%; increased headcount to address 30% increase in demand.
- Corporate legal liaison responsible for all AIA contractual agreements, negotiation of multidisciplinary services, primary engagement for all legal actions and disputes impacting the firm.

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Intel Corporation

2000 – 2006

Finance Manager: Global Strategic Initiatives

Owned and managed the Corporate Service Operational strategic long range plan forecasting a five-year horizon with spends exceeding \$2.1B. Developed and managed a manufacturing demand modeling tool based on forecasting depreciation, utilities, and cash cost of sales in relation to product demand.

- Created and managed a “should cost” model forecasting Corporate Services strategic planning.
- Co-created and managed Competitive Services Model identifying “best-in-class” staffing strategies for facilities integrating business, product, and manufacturing strategies reducing annual budget by \$30M.
- Participated in two Asia region external benchmarking exchanges which lead to internal productivity improvements and identification of more than \$10M of cost reduction opportunities
- Managed a Global, multi-disciplinary, competitive analysis benchmarking team for Intel’s global Corporate Services designed to exchange information and generate a knowledge management tool for benchmarking, best known methods, lessons learned, and competitive analysis. Generated and communicated strategic initiatives targeting potential saving opportunities in excess of \$100M.
- Managed a cross functional team of senior project managers and content experts tasked to develop a buffer management strategy for capital improvement projects identifying opportunities to integrate Critical Chain methodologies into a master schedule resulting in reduced project durations of 20%.
- Authored, delivered and trained Lean Construction workshops for Intel’s construction teams throughout the Americas developing internal expertise in continual improvement initiatives.
- Developed a global micro-schedule standard operating procedure to support capital improvement projects. Managed key project indicators tracking performance against schedule, resource histograms and regression analysis to measure the performance of \$2B in capital spending.

Buchart-Horn GmbH, Architectural Consultant, Frankfurt Germany

1999 - 2000

- Architectural consultant reporting to Arthur Anderson performing property assessments throughout Germany in support of the privatization of the German Deutsche Bahn rail system.

Ellerbe Becket Sports Architecture, Phoenix, AZ; Kansas City, MO

1995 - 1999

Century Link Field, Seattle Washington; Chase Field, Maryvale Baseball Park, Phoenix Arizona

- Project Architect for schematic design through construction management of projects ranging from \$60M to more than \$500M in capital spending.
- Developed project specifications, responded to Requests for Information (RFI’s), managed construction quality through architectural site walks and coordination with the construction trades.