

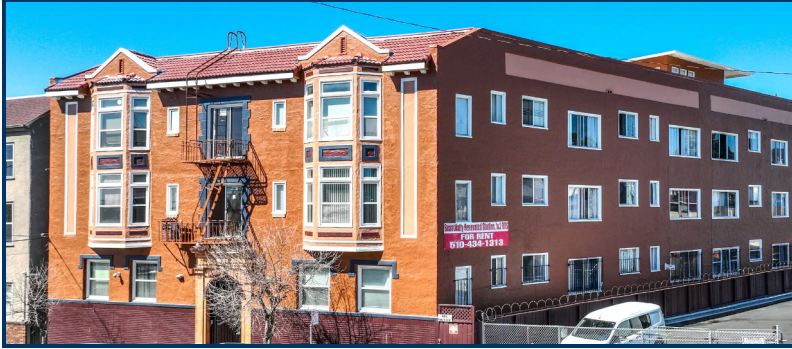


CONVOY CAPITAL

FINANCING SUMMARY

2624 FOOTHILL BLVD, OAKLAND, CA 94601

MULTIFAMILY | OAKLAND, CA



PURCHASE PRICE

\$6,995,000

EST. NOI

\$433,320

UNIT COUNT

40 - Units

OPTION	TERM (BALLOON)	RATE	AMORTIZATION	LOAN AMOUNT	LTV
A	3, or 5-Year Fixed	~6.125% - 6.35%	30-Year Amortization	~\$4,850,000	69.3%
B	3-Year Floating	~2.20+ 30-Day SOFR	30-Year Amortization	~\$4,690,000	67.1%

Option A — Fixed Rate Program - Partial Recourse Available, Interest Only Available, Stepdown Prepayment Penalty

Option B — Floating Rate Program - No Prepayment Penalty, Interest Only Available

FEES

- **Convoy Fee:** 1.0%
- **Prepayment Penalty:** Stepdown / TBD
- **Lender Loan Fee:** 0.0% - .50%
- **Recourse:** Full / TBD
- **Interest Only:** TBD

This financing summary is for informational purposes only and does not constitute a commitment to lend. Rates, terms, and loan amounts are subject to change without notice and are contingent upon underwriting approval, appraisal, and other conditions. Convoy Capital is not a lender and does not guarantee financing terms.

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Mortgage

Estimated Financing Terms

2624 Foothill Blvd - KENSINGTON MANOR
Oakland - 40 Apartments

Loan Overview and Assumptions:

Tier	Term	LTV Constraint	DSCR Constraint	Interest Rate	Max. LTV Loan Amount	DSCR Constrained Loan Amount	Actual LTV	Index	Spread	Interest Only
2	5/4.5	80%	1.25	5.86%	\$5,596,000	\$5,700,000	80.00%	3.70%	2.26%	TBD
2	7/6.5	80%	1.25	5.90%	\$5,596,000	\$5,675,000	80.00%	3.90%	2.10%	TBD
2	10/9.5	80%	1.25	6.00%	\$5,596,000	\$5,613,000	80.00%	4.12%	1.98%	TBD
2	12/11.5	80%	1.25	6.09%	\$5,596,000	\$5,559,000	79.47%	4.12%	2.07%	TBD

Stabilized NOI	\$504,869	*Year (Proforma)	SUB 50 UNIT PRICING
Est. Cap Rate	7.22%		
Est. UW Value	\$6,995,000		
Amortization	30	*UW NOI will be determined by full T-12, Appraised expenses, and legal review	

Colliers Debt & Structured Finance

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Loan Quote

Property Address: 2624 Foothill Blvd., Oakland, CA 94601
 Purchase Price / Est Value: \$6,995,000

	Option 1 3 Year Fixed	Option 2 5 Year Fixed	Option 3 7 Year Fixed
Loan Terms			
Loan Amount	\$4,870,000	\$4,800,000	\$4,720,000
Interest Rate	5.48%	5.60%	5.75%
Initial Fixed Rate Period	3 years	5 years	7 years
Monthly Payment	\$27,823	\$27,792	\$27,785
Amortization Period	30 years	30 years	30 years
Loan Term	30 years	15 years	15 years
Rate Adjustments (after fixed period)	Semi-Annually	Semi-Annually	Semi-Annually
Adjustment Index	30 Day Avg SOFR	1 Year CMT	1 Year CMT
Adjustment Margin	2.20%	2.25%	2.25%
Interest Rate Floor	Initial Rate	Initial Rate	Initial Rate
Interest Rate Ceiling	11.40%	9.50%	9.50%
Prepayment Penalty	3 Years (3,2,1)	3 Years (3,2,1)	4 Years (4,3,2,1)
Maximum Loan-To-Value	70.00%	70.00%	70.00%
Recourse	Non-Recourse	Yes	Yes
Early Rate Lock	Yes; 1% Deposit	Yes: 1% Deposit	Yes: 1% Deposit
Transaction Costs			
BluePoint Fee	1% of Loan Amount	1% of Loan Amount	1% of Loan Amount
Lender Fee	Waived	Waived	Waived
Lender Processing Fee	.125% of Loan Amount	\$1,500 (est.)	\$1,500 (est.)
Third Party Reports	Include in Processing	\$5,000 (est.)	\$5,000 (est.)
Misc Fees (est.)	\$300 (est.)	\$300 (est.)	\$300 (est.)
Total Estimated Fees	\$55,088	\$54,800	\$54,000

This is an indicative quote and not to be considered a loan commitment.

Terms may fluctuate due to underwriting due diligence, loan approval requirements, and/or changes in market rates.

Rates and programs quoted as of February 25, 2026 and are subject to change.

APARTMENT BUILDING GARDEN | KENSINGTON MANOR

2624 Foothill Boulevard Oakland, CA 94601

BANK**Listing Price** \$6,995,000**Loan To Value** 70%**Loan Amount** \$4,896,500**Loan Program** 3/25
3 Years Maturity**Interest Rate** 5.49%**Monthly Payment:** \$30,040**Recourse** Yes**CREDIT UNION****Listing Price** \$6,995,000**Loan To Value** 70%**Loan Amount** \$4,896,500**Loan Program** 5/30
10 Years Maturity**Interest Rate** 5.625%**Monthly Payment:** \$28,187**Recourse** Yes**BANK****Listing Price** \$6,995,000**Loan To Value** 70%**Loan Amount** \$4,896,500**Loan Program** 10/25
10 Years Maturity**Interest Rate** 5.68%**Monthly Payment:** \$30,597**Recourse** Yes

CommLoan is providing quotes for informational purposes only. For additional information on the largest commercial real estate lending marketplace, visit krishnpatel.commloan.com

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