

# \$135,000,000 PORTFOLIO

## OAKLAND / SAN FRANCISCO / STOCKTON PORTFOLIO SALE MULTIFAMILY- 500+ UNITS

Starting at building's values as low as \$2,398,000-\$33,500,000

[www.hotdealsoakland.com](http://www.hotdealsoakland.com)

Attention small and large multi-family investors, big time brokers and lenders



## PORTFOLIO VALUATION SUMMARY

### THE OFFERING

I am pleased to present the exclusive sale of this \$135,000,000 of Oakland, San Francisco and Stockton's finest multi-family portfolio. Composed of 18 multifamily assets totaling 500+ units. This is a rare opportunity to acquire a stabilized and strategically located buildings in the Bay Area and Central Valley with strong income durability and multiple value add opportunities across three of Northern California's most dynamic apartment markets! Opportunities to buy one or all of these buildings. The first tranche was \$105,000,000 portfolio of 17 buildings totaling 600 units. 14 of 17 buildings sold between 2023-2024. The portfolio is spread across well-located areas of Oakland and San Francisco in highly visible, urban and suburban locations. The assets have been self-managed by the same family ownership for 15+ years.

Potential investors have the opportunity to realize substantial upside through marking rents to market. Each asset has been well-maintained over the years and has undergone major renovation, providing maintenance free properties for new investors. Ideal for investors seeking Bay Area long-term growth. Some assets have in place low-interest rate financing borrower to assume "subject to" allowing greater leverage.

The portfolio represents an opportunity to acquire immediate scale in a market where job creation has outpaced housing infrastructure. Positioned in a market which is affordable in comparison to other Bay Area locations, The portfolio will benefit from those renters seeking more affordable housing alternatives and draft off the continued East Bay migration.

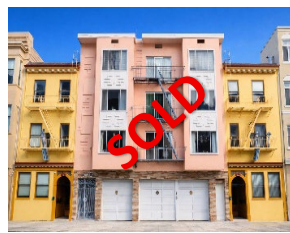
All of these excellent investments can be found at [www.hotdealsoakland.com](http://www.hotdealsoakland.com).

Contact us for the prospectuses at 209-522-9999 or 209-604-9993. Email us at [fred@bigtymedealmaker.com](mailto:fred@bigtymedealmaker.com).

# PORTFOLIO OVERVIEW

## INVESTMENT HIGHLIGHTS

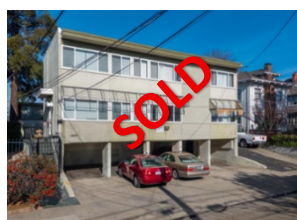
- CAP RATES RANGING FROM 5% TO 10.5%
- UNIQUE OPPORTUNITY TO OWN IN SOME OF OAKLAND AND SAN FRANCISCO'S MOST UNIQUE, VIBRANT, AND TRANSIT-RICH NEIGHBORHOODS
- LOW INTEREST RATE IN PLACE FINANCING TO ASSUME SUBJECT TO
- OFFERS IMMEDIATE SCALE IN SUPPLY CONSTRAINED MARKET-DIVERSE INCOME STREAMS
- AS HIGH AS 40% UPSIDE IN RENTS
- NO DEFERRED MAINTENANCE – EASY MANAGEMENT – EXCELLENT CONDITION
- STRONG RENT UPSIDE – TROUBLE FREE INCOME AND MANAGEMENT – STRONG TENANT BASE
- TREMENDOUS ACCESS TO MAJOR EMPLOYERS
- RELATIVE AFFORDABILITY WITHIN THE BAY AREA
- IDEAL FOR INVESTORS, DEVELOPERS OR OWNER-USERS
- STRONG IN-PLACE CASH FLOW WITH COMPELLING UPSIDE



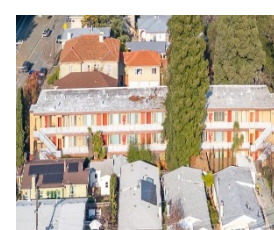
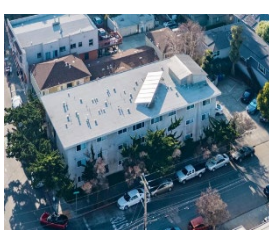
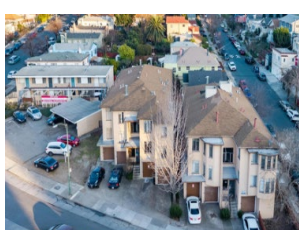
Address	81 9 <sup>th</sup> Street San Francisco	1618-1632 Mason Ave San Francisco	416 Turk St San Francisco	765 O'Farrell St San Francisco	437 Hyde St San Francisco	6131 Gettysburg Pl Stockton
Investment Type	Value-Add	Value-Add	Value-Add	Value-Add	Value-Add	Value-Add
Year Built	1912	1912	1907	1924	1922	1972
Gross Square Footage	22,670		19,780	16,678	5,998	36,042
Total Units	56	31 + 3 ADUs	25 + 3 Commercial 3 Potential ADUs	33	12	53
Occupancy	100%	100%	100%	100%	100%	100%
Rental Upside	25%	35%	30%	30%	40%	25%
Market Rent						
NET OPERATING INCOME						
Existing NOI	\$558,920	\$634,295	\$394,641	\$482,893	\$140,200	\$676,380
Market NOI	\$773,074	\$839,061	\$764,553	\$717,445	\$222,244	\$899,904
VALUATION						
Purchase Price	<b>\$10,500,000</b>	<b>\$12,700,000</b>	<b>\$5,995,000</b>	<b>\$7,295,000</b>	<b>\$2,695,000</b>	<b>\$9,985,000</b>
Cap Rate (Existing)	5.3%	5.2%	6.5%	6.6%	6%	6.7%
Cap Rate (Market)	7.4%	6.74%	12.7%	9.8%	9.3%	9%
GRM (Existing)	11.3	13.4	10	6.2	13	10.7
GRM (Market)	9.2	11	6.2	7.2	9.3	8.6
\$/Unit	\$187,500	\$409,000	\$214,000	\$221,000	\$224,900	\$188,000
\$/SF	\$463		\$303	\$435	\$449	\$277

## Preferred to sell as a portfolio on the same block

Mean cap rate of 181 units, 7.5% with upside



Address	2505-2525 10 <sup>th</sup> Ave Oakland	2124 90 <sup>th</sup> Ave- 2125 92 <sup>nd</sup> Ave Oakland	2555-2567 Foothill Blvd Oakland	2624 Foothill Blvd. Oakland	1757 26th Ave Oakland	1900 26 <sup>th</sup> Ave Oakland
<b>Investment Type</b>	Value-Add	Value-Add	Value-Add	Value-Add	Value-Add	Value-Add
<b>Year Built</b>	1957	1964	2014 (Rebuilt)	1925	1928	1928
<b>Gross Square Footage</b>	23,750	28,000	30,012	29,423	25,447	24,789
<b>Total Units</b>	35	32	61	40	39	41 + 43 garages
<b>Occupancy</b>	100%	100%	100%	100%	100%	100%
<b>Rental Upside</b>	40%	40%	31%	37%	33%	20%
<b>Market Rent</b>						
<b>NET OPERATING INCOME</b>						
<b>Existing NOI</b>	\$477,635	\$563,146	\$859,065	\$504,869	\$536,570	\$690,636
<b>Market NOI</b>	\$519,239	\$774,538	\$977,599	\$582,401	\$584,462	\$821,472
<b>VALUATION</b>						
<b>Purchase Price</b>	<b>\$6,250,000</b>	<b>\$5,395,000</b>	<b>\$11,501,000</b>	<b>\$6,995,000</b>	<b>\$6,995,000</b>	<b>7,995,000</b>
<b>Cap Rate (Existing)</b>	7.6%	10.5%	<b>7.8%</b>	<b>7.2%</b>	<b>7.7%</b>	<b>8.7%</b>
<b>Cap Rate (Market)</b>	8.3%	19%	8.5%	8.3%	8.4%	10.3%
<b>GRM (Existing)</b>	8.6	7.2	9.5	9.9	13	9.1
<b>GRM (Market)</b>	8.1	5.6	8.6	8.9	11.9	7.9
<b>\$/Unit</b>	\$178,571	\$168,593	\$188,540	\$174,000	179,358	\$195,000
<b>\$/SF</b>	\$263	\$192	\$383	\$237	\$274	\$250 + 43 garages



Address	1810 25 <sup>th</sup> Street Oakland	3104-3112/3130 14 <sup>th</sup> Ave Oakland	2605 9 <sup>th</sup> Ave Oakland	5412 Claremont Ave Rockridge	5499 Claremont Ave Rockridge	303 Lee Street Near Lake Merritt
<b>Investment Type</b>	Value-Add	Value-Add	Value-Add	Value-Add	Value-Add	Value-Add
<b>Year Built</b>	1961	1949	1964	1963	1960	1964
<b>Gross Square Footage</b>	12,608	32,382	7,600	16,830	12,600	18,720
<b>Total Units</b>	23	29	10	33	24	25
<b>Occupancy</b>	100%	100%	100%	100%	100%	100%
<b>Rental Upside</b>	40%	20%	15%	30%	20%	20%
<b>Market Rent</b>						
<b>NET OPERATING INCOME</b>						
<b>Existing NOI</b>	\$374,911	\$406,127	\$180,044	\$462,715	\$345,545	\$394,605
<b>Market NOI</b>	\$464,795	\$508,031	\$200,984	\$561,079	\$408,029	\$457,881
<b>VALUATION</b>						
<b>Purchase Price</b>	<b>\$3,995,000</b>	<b>\$5,779,000</b>	<b>\$2,598,000</b>	<b>\$9,874,000</b>	<b>\$7,152,000</b>	<b>\$6,995,000</b>
<b>Cap Rate (Existing)</b>	9.4%	7%	7.2%	4.7%	4.8%	5.7%
<b>Cap Rate (Market)</b>	11.6%	8.7%	8%	5.7%	5.7%	6.6%
<b>GRM (Existing)</b>	7.5	9.7	9.9	13.8	13.7	11.6
<b>GRM (Market)</b>	6.4	8.2	9.2	12.1	12.2	10.5
<b>\$/Unit</b>	\$173,695	\$199,900	\$259,000	\$298,000	\$298,000	\$279,000
<b>\$/SF</b>	\$316	\$179	\$341	\$586	\$567	\$373
<b>Existing Loan</b>		\$2,550,000 @3.1% due Aug 01, 2031		\$5,083,600 @3.25% due May 06, 2032	\$4,429,000 @ 7% due Jan 31, 2028	\$4,171,001 @4.10% due Nov 01, 2032