Networking is simpler than you think!

Networking is mainly about staying in touch with people you already know somehow...

...and also being open to new connections





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Be genuine, look to share & help others. Networking needs to be a win-win, not transactional

Think about what you want to achieve. It could be an internal or external work move, or simply strengthening your current connections <u>(</u>

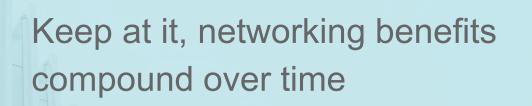
Be ok with rejection - assume positive intent. If people don't respond it's likely they are busy

People are much more open to networking than you might think - we all crave human connections





What else?



Build your network before you need it - too many finance people only focus on networking when job hunting

Any more tips, Howard?

Open questions make for a much better conversation.These are questions that cannot be answered yes/no or with one word.

Put some time aside for networking every day. You'll be glad you did!



When you are ready, here's my Networking course

https://howardt.gumroad.com/l/confident



