

# OF COURSE DAYS		LEARN THE RULES TO THE GAME	CASE LAW BASED
90 DAYS COURSES	Improper Business Practices and Personal Conflicts of		
	FAR	Federal Acquisition Regulation (FAR) Overview	
5	3.101	Standards of conduct - Government independence, bias, lack of bias	YES
	3.104	Prohibition on obtaining procurement information	YES
	3.4	Contingent Fees	YES
	3.501	Buying-in or below cost prices	YES
	3.601	Contracts with Government Employees	YES
	Publicizing Contract Actions		
	5.101	Disseminating contract action information	YES
	5.101	Offerors' responsibility to obtain solicitation documents	YES
	5.102	Availability of Solicitations	YES
	5.2	Synopsis of Proposed Contract Actions, Publicizing and Response Time	YES
	Competition Requirements		
5	6.001	Competition: Modifications, beyond the scope	YES
	6.102	Use of competitive procedures	YES
	6.202	Establishment or maintaining alternative sources	YES
	6.301 (c)	Lack of advance planning	YES
	6.302	Exceptions to Full and Open Competition	YES
	6.302-1 (a) (2) (i)	Unsolicited Proposals	YES
	6.303	Justifications	YES
	6.401	Preference for sealed bidding	YES
	Acquisition Planning		
	7.105	Content of Acquisition Plans	YES
	7.107	Bundling and consolidation	YES
	Required Sources supplies and Services		
	8.001	Priorities for use of Government supply sources	YES
	8.402	Federal Supply Schedules - Authorized Price List	YES

7	8.404	Using Federal Supply Schedules	YES
	8.405-2	Ordering procedures for services requiring a statement of work	YES
	8.405-3	Blanket purchase agreements	YES
	8.405-6	Sole Source Justification and Approval - Federal Supply Schedules	YES
	8.700	Javits-Wagner-O'Day Act	YES
	Contractor Qualifications		
	9.103	Responsibility determination	YES
	9.104-1	General standards of responsibility	YES
	9.104-2	Special standards of responsibility	YES
	9.108	Prohibition on contracting with Inverted Domestic Corporations	YES
	9.203	Qualified Products	YES
	9.207 (a)	Qualification Requirements, Change in Ownership, Location, etc.	YES
	9.400	Debarment, Suspension, and Ineligibility	YES
	9.500	Organizational and Consultant Conflict of Interest	YES
Market Research			
3	10.002	Market Research Procedures	YES
	Describing Agency Needs		YES
	11	Describing agency needs - Ambiguity	YES
	11	Describing agency needs - Latent ambiguity	YES
	11	Describing agency needs - Defective or inadequate specifications and descriptions	YES
	11.104	Brand name or equal	YES
	11.002 (a) (1)	Describing needs - restrictive provisions	YES
	11.501	Liquidated damages	YES
Acquisition of Commercial Items			
	12.101	Conducting market research to determine whether commercial items or nondevelopmental items are available	YES
	12.102	Commercial item acquisition: Commercial item determination	YES
	12.301	Solicitation provisions and contract clauses for the acquisition of commercial items.	YES
	12.302	Tailoring and use of FAR clauses	YES

10	12.403	Termination	YES
	12.602	Streamlined Evaluation of Offers	YES
	Simplified Acquisition	Procedures	YES
	13.0	Scope of part	YES
	13.101(b)1	"All-or-none" or "multiple award"	YES
	13.104	Promoting competition	YES
	13.105	Synopsis and posting requirements	YES
	13.106-1(b)	Soliciting from a single source	YES
	13.106-2	Evaluation of quotations or offers	YES
	13.303	Blanket Purchase Agreements	YES
	13.5	Test for certain commercial items	YES
	Sealed Bidding		
7	14.201	Patent ambiguity - bidders duty to inquire	YES
	14.201-8	Price related factors	YES
	14.202-5	Descriptive literature	YES
	14.208	Amendment - Materiality	YES
	14.208 (b)	Bidding Time After Amendment	YES
	14.208 (c)	Same information provided to all bidders	YES
	14.304	Bidder's submission, modification, and withdrawal of bids	YES
	14.404-1	Cancellation of invitation for bids	YES
	14.404-2 (a)	Responsive in all material respects	YES
	14.404-2 (g)	Materially unbalanced bid	YES
	14.404-5	All or none bids	YES
	14.405	Minor informalities or irregularities in bids	YES
	14.407	Mistakes in bid	YES
	14.408	Equal Low Bids	YES
	Contracting by Negotiation		
	15.101	Source Selection Processes and Techniques	YES
	15.102	Oral presentations	YES
	15.206 (a)	Changed requirements and/or solicitation amendment	YES
	15.206 (e)	Cancellation of solicitation	YES

15	15.207	Handling proposals and information	YES
	15.208	Submission of proposals - Format and Substance	YES
	15.208 (b)	Submission of proposals - Late	YES
	15.209 (a) (2)	Alternate proposals	YES
	15.303	Evaluation team, Source Selection Plan	YES
	15.304 (c) (1)	Price or cost evaluation factor requirement	YES
	15.304 (d)	Importance of factors and significant subfactors in solicitation	YES
	15.305	Unacceptable or offers not in compliance with solicitation	YES
	15.305 (a)	Evaluation based solely on factors and subfactors specified in solicitation	YES
	15.305 (a)	Rating method or combination of methods	YES
	15.305 (a) (2)	Past performance/Experience - General	YES
	15.305 (a) (2) (ii)	Past performance/Experience - Relevance, problems encountered, corrective actions, government consideration of sources	YES
	15.305 (a) (2) (iii)	Past performance/Experience - key personnel, predecessor companies, subcontractors, teams, affiliates	YES
	15.305 (a) (2) (iv)	Past performance - Neutral rating	YES
	15.305 (a) (3)	Technical evaluation - evaluators' scoring	YES
	15.305 (a) (3)	Technical evaluation - documentation	YES
	15.305 (a) (3)	Technical Evaluation - Key personnel - Bait and switch - Material Misrepresentation - Letters of Commitment	YES
	15.305 (a) (4)	Cost information provided to members of the technical evaluation team.	YES
	15.306 (b)	Communications with offerors before establishment of the competitive range	YES
	15.306 (d) (1)	Discussions - held with each offeror within competitive range, disparate treatment, tailored discussions	YES
	15.306 (d) (3)	Discussions - meaningful or misleading	YES
	15.306 (d) (4)	Elimination from competitive range after discussions	YES
	15.306 (e)	Discussions - Limits on exchanges, unequal	YES
	15.307	Final proposal revision	YES

	15.308	Source selection/tradeoff decision	YES
	15.404	Proposal analysis - Contract pricing, reasonableness, realism analysis	YES
	15.404-1 (g)	Unbalanced pricing	YES
	15.505	Preaward Debriefings	YES
	15.506	Postaward Debriefings	YES
	15.507	Protests and debriefings - Disclosure of prices	YES
	15.607	Unsolicited proposals	YES
	15.608	Prohibitions: Use of data from unsolicited proposals	YES
	Types of Contracts		
8	16.103	Negotiating contract type	YES
	16-2	Fixed-price contracts	YES
	16.301-3	Adequacy of contractor's accounting system	YES
	16.500	Federal Supply Schedule orders, unlike FASA task orders, may be protested	YES
	16.501-2	General	YES
	16.503	Requirements contracts - consideration	YES
	16.504 (a)	Indefinite quantity contracts - Guaranteed Minimum	YES
	16.504 (c)	Indefinite-quantity contracts - Multiple award preference	YES
	16.505 (a)	Indefinite-quantity contracts, task orders, beyond scope - Protests	YES
	16.505 (b)	Indefinite-quantity contracts - Orders under multiple-award contracts, fair opportunity, pricing	YES
	16.506	Expiration of FSS Contract, task orders	YES
	Special Contracting Methods		YES
	17.206	Evaluation of options	YES
	17.207	Exercise of options	YES
	18.000	Emergency Acquisitions	YES
	Small Business Programs		
	19.101	Joint Venture - Ostensible Subcontractor, Affiliate, etc.	YES
	19.102 (f)	Small business - set aside - domestic, non-domestic product	YES

5	19.202-6	Determination of fair market price	YES
	19.3	Small business status determination	YES
	19.303	Determining NAICS codes and size standards	YES
	19.502	Set aside for small business decision	YES
	19.602	Certificate of Competency	YES
	19.704	Subcontracting Plan Requirements	YES
	19.803	Selecting acquisitions for 8(a) program	YES
	19.805	Competitive 8(a)	YES
	19.1102	Use of price evaluation factor	YES
	19.13	HUBZone Program	YES
	19.1405	Service-disabled veteran-owned small business set-aside procedures	YES
Service Contract Act			
5	22.1003	Applicability	YES
	22.1006	Solicitation provisions and contract clauses.	YES
	22.11	Professional Employee Compensation	YES
	Protection of Privacy and Freedom of Information		YES
	24.2	Freedom of Information Act - Trade secrets, commercial, financial information, reverse auction	YES
	Foreign Acquisition		YES
	25.001 (a)	Buy American Act	YES
	25.001 (a)	The Berry Amendment (10 U. S. C. § 2533(a))	YES
	25.4	Trade Agreements Act	YES
	Bonds and Insurance		YES
	28.101	Bid guarantees	YES
	CAS Program Requirments		YES
	30.00	Contract Requirements	YES
	31.00	Principles and Procedures	YES
	32.00	Contractor Financing	YES
	33.000	Protest, Disputes, and Appeals	YES
	34.000	Major Systems	YES
	35.000	Reseach and Development	YES

	Construction and Architect --		
10	36.1	General	YES
	36.2	Special Aspects of Contracting for Construction	YES
	36.3	Two-Phase Design-Build Selection Procedures	YES
	36.5	Contract Clauses	YES
	36.6	Architect-Engineer Services	YES
	36.7	Standard and Optional Forms for Contracting for Construction, Architect-Engineer Services, and Dismantling, Demolition, or Removal of Improvements	YES
	Termination		
5	49.402-6	Reprocurement	YES
	Solicitation Provisions and Contract Clauses		YES
	A001.0	Lets Talk Clauses -Roles, Implication & Application	YES
	52.214-19	Contract award - Sealed bidding - Construction	YES
	52.215-9023	DLAD Clause Reverse Auctions	YES
	52.219-14	Limitations on Subcontracting	YES
	52.222-46	Evaluation of Compensation for Professional Employees	YES
	5-7 EVENTS	APPLICATION TRAINING / WORKSHOP	INCLUDED