If you think you are beaten, you are.  
If you think you dare not, you don’t.  
If you like to win but think you can’t,  
It’s almost a cinch you won’t.  
If you think you’ll lose, you’re lost.  
For out in the world we find  
Success begins with a fellow’s will.  
It’s all in the state of mind.  
If you think you are out classed, you are.  
You’ve got to think high to rise.  
You’ve got to be sure of your-self before  
You can ever win the prize.  
Life’s battles don’t always go  
To the stronger or faster man.  
But sooner or later, the man who wins  
Is the man who thinks he can.

cw longenecker