

GENERAL INFORMATION SHEET

**THERE ARE SEVERAL WAYS TO ENROLL IN GOLDEN REAL ESTATE SCHOOL,
EMAIL: GOLDENREALESTATESCHOOL@GMAIL.COM**

**STUDENTS SHOULD PLAN ON A 30 MINUTE ENROLLMENT, INCLUDING THE
EXPLANATION OF ANY MATERIALS USED IN THE COURSE. STUDENTS MAY
ENROLL BY CALLING THE ADMISSIONS OFFICE AT (951) 446-8657.**

**THESE ARE SEVERAL METHODS OF ACCEPTABLE PAYMENT: CREDIT CARDS
(VISA, MASTERCARD, DISCOVER, AMEX), CHECK (DRIVERS LICENSE
REQUIRED FOR ID), MONEY ORDER/CASHIER'S CHECK OR CASH.**

**TO ENROLL IN ANY OF OUR COURSES THE STUDENTS MUST COMPLETE THE
FOLLOWING FORM. DO NOT SIGN UNLESS YOU HAVE READ ALL PAGES.**

STUDENTS NAME _____ MIDDLE _____

LAST NAME _____

ADDRESS _____ CITY _____

STATE _____ ZIP CODE _____

PHONE NUMBER _____ EMAIL _____

IF PAYING WITH CREDIT CARD

CREDIT CARD _____

EXP. _____ CVC _____

CARD HOLDER NAME & ADDRESS IF DIFFERENT FROM ABOVE

PLEASE SIGN _____ DATE _____

REAL ESTATE PRINCIPLES COURSE

THE TOTAL ENROLLMENT FEE FOR THIS COURSE IS \$150.

THIS IS A REQUIRED COURSE BY THE STATE OF CALIFORNIA. THIS TIME LIMIT TO COMPLETE OUR CORRESPONDENCE COURSE IS ONE YEAR. FAILURE TO COMPLETE A COURSE WITHIN ONE YEAR THE STUDENT MUST RE-ENROLL IF HE/SHE DESIRES TO CONTINUE.

COURSE BREAK DOWN: COURSE IS 15 CORRESPONDENT SEGMENTS: YOU MUST COMPLETE ALL 15 SEGMENTS PLUS A PROCTORED 100 MULTIPLE CHOICE FINAL EXAMINATION TO BE ISSUED THE CERTIFICATE OF COMPLETION. EACH SEGMENT IS 3 HOURS IN LENGTH TOTALING 45 HOURS. ACCORDING TO THE REGULATIONS OF THE DEPARTMENT OF REAL ESTATE YOU MUST RETAIN/REVIEW/WORK THE MATERIAL FOR AT LEAST 18 DAYS OR MORE BEFORE TAKING ANY FINAL EXAM.

AMONG SUBJECTS DISCUSSED IN THIS COURSE THE MAJOR TOPICS OF REAL ESTATE PRINCIPLES ARE: INTRODUCTION TO REAL ESTATE, ESTATES, TRANSFERS AND TITLES, ENCUMBRANCES, AGENCY AND ITS RESPONSIBILITIES, CONTRACTS, LANDLORDS AND TENANT, ESCROW & TITLE INSURANCE, REAL ESTATE FINANCE, FINANCIAL INSTITUTIONS, APPRAISAL BASICS, APPRAISAL METHODS, SUBDIVISIONS AND GOVERNMENT CONTROL, TAXATION OF REAL ESTATE, LICENSING, EDUCATION, AND ASSOCIATIONS AND REAL ESTATE MATH. PUBLISHED BY WALT HUBER, 15TH EDITION, EDUCATIONAL TEXTBOOK COMPANY, INC. 2011.

FINAL EXAM FORMAT. THE FINAL EXAM IS ALL COMPREHENSIVE AND ALL MULTIPLE CHOICE. THE ALLOCATED TIME FOR EACH QUESTION IS ONE AND HALF MINUTES. THE PASSING SCORE IS 70% OR BETTER.

PLEASE NOTE THAT WE MUST COMPLY WITH THE DEPARTMENT OF REAL ESTATE REGULATIONS WHICH PROHIBITS EDUCATION PROVIDERS FROM SUPPLYING STUDENTS WITH WRONG AND RIGHT ANSWERS TO FINAL EXAM QUESTIONS.

A STUDENT WHO SCORES BELOW 70% ON THE FINAL EXAM MAY REQUEST TO RETAKE EXAM BUT THE STUDENTS MUST REVIEW THE BOOK CONTENT FOR A MINIMUM OF 18 DAYS BEFORE RETAKING THE FINAL EXAM.

THE EXAM MUST BE PROCURED. PLEASE REFER TO PAGE 5 FOR PROCTOR PROCEDURES.

REAL ESTATE PRACTICE COURSE

THE TOTAL ENROLLMENT FEE FOR THIS COURSE IS \$100.

THIS IS A REQUIRED COURSE BY THE DEPARTMENT OF REAL ESTATE. THE TIME LIMIT TO COMPLETE OUR CORRESPONDENCE COURSE IS ONE YEAR. FAILURE TO COMPLETE A COURSE WITHIN ONE YEAR THE STUDENT MUST RE-ENROLL IF HE/SHE DESIRES TO CONTINUE.

COURSE BREAK DOWN: COURSE IS 15 CORRESPONDENT SEGMENTS: YOU MUST COMPLETE ALL 15 SEGMENTS PLUS A PROCTORED 100 MULTIPLE CHOICE FINAL EXAMINATION TO BE ISSUED THE CERTIFICATE OF COMPLETION. EACH SEGMENT IS 3 HOURS IN LENGTH TOTALING 45 HOURS. ACCORDING TO THE REGULATIONS OF THE DEPARTMENT OF REAL ESTATE YOU MUST RETAIN/REVIEW/WORK THE MATERIAL FOR AT LEAST 18 DAYS OR MORE BEFORE TAKING ANY FINAL EXAM.

AMONG SUBJECTS DISCUSSED IN THIS COURSE THE MAJOR TOPICS OF REAL ESTATE PRACTICE ARE: THE SALESPERSON, PROSPECTING, THE LISTING AGREEMENT, BREAKDOWN OF THE LISTING AGREEMENT, SELLING, THE PURCHASE OFFER, ADDITIONAL FORMS FOR THE PURCHASE CONTRACT, FINANCING, ESCROW, TAXATION, INVESTING, SALE OF A BUSINESS, PROPERTY MANAGEMENT, REAL ESTATE ASSISTANTS, LICENSING, ETHICS AND ASSOCIATIONS. PUBLISHED BY WALT HUBER AND ARLETTE LYONS, 8TH EDITION, EDUCATIONAL TEXTBOOK COMPANY, INC. 2012

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REAL ESTATE FINANCE COURSE

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AMONG SUBJECTS DISCUSSED IN THIS COURSE THE MAJOR TOPICS OF REAL ESTATE FINANCE ARE: A SHORT HISTORY OF FINANCE AND THE FED, THE REAL ESTATE CYCLE AND THE SECONDARY MARKET, SOURCES OF FUNDS: THE PRIMARY MARKET THE SECONDARY MARKET AND FEDERAL CREDIT AGENCIES, FEDERAL REGULATION AND CONSUMER PROTECTION, STATE REGULATION OF LENDING, FINANCE INSTRUMENTS, OVERVIEW OF THE LOAN PROCESS, CONVENTIONAL FINANCING, ALTERNATIVE FINANCING, GOVERNMENT PROGRAMS: FHA AND VA LOANS, SELLER FINANCING, QUALIFYING THE BORROWER, QUALIFYING THE PROPERTY, REAL ESTATE FINANCE MATHEMATICS. PUBLISHED BY WALT HUBER AND LEVIN P. MASSICK, 8TH EDITION, EDUCATIONAL TEXTBOOK COMPANY.

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FIRST STEP TO TAKE THE FINAL EXAM: THE STUDENT MUST CONTACT THE SCHOOL TO SCHEDULE AN APPOINTMENT FOR THE FINAL EXAMINATION TO BE PROCTORED.

A TEST PROCTOR IS A 3RD PARTY (18 YEARS OF AGE OR OLDER) NOT RELATED TO YOU BY BLOOD, MARRIAGE OR ANY OTHER RELATIONSHIP, WHICH WOULD BE INFLUENCE HIM/HER FROM PROPERLY ADMINISTERING THE EXAMINATION.

THE FINAL EXAMINATION SHOULD BE DONE UNDER THE SUPERVISION OF THE SCHOOL. THE FINAL EXAM MUST BE TAKEN WITH OUR FACILITY AND INSTRUCTOR. THE FINAL EXAMINATION MAY NOT BE TAKEN AT ANY OTHER LOCATION.

REFUND POLICY: OUR COURSES ARE REFUNDABLE IF THE REQUEST IS MADE WITHIN 10 CALENDAR DAYS FROM THE DATE STATED IN THIS GENERAL INFORMATION PAGE (SHIPPING AND HANDLING FEES ARE NON-REFUNDABLE.) THE REQUEST MUST BE DELIVERED TO OUR SCHOOL BY CERTIFIED MAIL IN PERSON OR EMAIL.

AN ONLINE EVALUATION OF COURSES AND INSTRUCTORS IS AVAILABLE ON THE DRE'S WEBSITE AT WWW.DRE.CA.GOV

STUDENTS SIGNATURE _____

DATE _____