

## **A.2 Weekly Highlights - Week 12 March 20<sup>th</sup> - 26<sup>st</sup> 2023**

### **Good news of the week**

Successful completion of Technical Agreement with excellent support from legal services: within time/budget/scope, best performance for this T/A since our business start.

A 'change and communication' position with Contracts and Procurement confirmed this week. John East will join this team for 3 months starting next week.

A Part time role (2/3 days per week) contracted with Client B to assist with the roll out of their security training was confirmed this week. Luca Pavoro will start in this role next week for approximately 2-3 months.

### **Account Milestones**

*ABC:* Working with AE to develop different options that are more flexible and appropriate for current environment.

*EFG:* Kick off/planning meeting with development of detailed Operational Excellence work plans for 6 months, resources requirements and identification of KPIs to be defined next week.

*NKL:* Some key milestones achieved on the development of a competence management system.

*DEF:* At best delayed and may be cancelled (2-man weeks).

*Third Party General:* Two Cost Leadership webcasts were conducted covering the regions with more than 50 participants taking part.

*CRP:* March 23 meeting with CEO to discuss possibility of supply chain review.

*PP Belgium:* Following site visit, Client requests scope on implementation support for operator/shift controller training program.

### **Potential Flashpoints**

Staff working for clients in Australia, could potentially incur a tax liability in Australia for our company's affiliate in Australia. Our tax advisor is currently investigating the issues and if there is a work around.

*At our client BNM* the success of the operational excellence workshop was overshadowed by an explosion in their factory, with regrettably 4 injured staff (not our).

Utilization statistics are not at all reliable. Finance analyst Petterson is investigating.