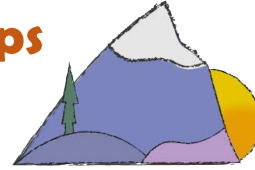


Step 1 Get Ready

Buyer's Steps



Nina Stafford
Real Estate Agent

kw PROFESSIONALS
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Secure Your Finances

Talk to your lender and get loan approval

Loan Amount \$ _____

Other Financing \$ _____

(Gifts, Sale of Current Home)

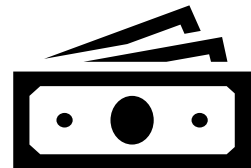
Down payment Amount \$ _____

Budget

List Price Range _____

Maximum Offer Amount _____

(Amount that you can't spend a penny over)



Cash Expenses

Insurance Cost Varies Talk to Lender

(May be part of monthly payment. Talk to lender.)

Home Inspection Average Cost \$500 - \$1000+

(Cost Determined by Size of Home and Extra Tests)

Home Warranty Average Cost \$290 - \$600

(Cost Determined by Size of Home and Add Ons)

Closing Costs Processing Fees vary TALK to you lender

(Can Negotiate)

kw PROFESSIONALS

KELLERWILLIAMS REALTY
9755 SW Barnes Rd. Suite 560
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503-546-9955

Each office independently owned and operated

Step 2 Search

Buyer's Steps



Search Parameter

What are you looking for?

Detached/ Single Family _____

Condo/ Town Home _____

Square Footage _____

Number of Bedrooms _____

Features

Kitchen size, Office, Yard ect...

Where?



Neighborhood _____

Schools _____

Commute Time _____

Other _____

Nina Stafford
Real Estate Agent

Phone: 408-401-5292

Email: ninastafford@kw.com

Web: pdxhomes4u.com

Step 2

Search

Buyer's Steps

Search App

Here is a link to my KW App

<https://app.kw.com/KW2F3NGUI>



Drive by homes and around neighborhoods

Go to Open House when available

Choose your top 3

Look

I will schedule a viewing time for your 3 choices

Offer

When we find the home you love we will make an offer

Things to consider

How Much

Concessions/ Closing Costs,
Home Warranty

(Items we're asking seller to pay for)

What do you want included

(Refrigerator, outdoor planters, ect)

Inspection and Repairs



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Step 3

Contract

Buyer's Steps

Inspection Period

Order inspection
Negotiate repairs



Escrow

Deposit earnest money
Get insurance

Appraisal Period

Lender Orders

Wait

Loan goes for final approval

Closing

Sign paperwork
Pay down payment balance
Pay home warranty and other costs



Congratulations !!!!



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