**Name**

New York, New York | [Email](mailto:Dean.Hosler55@gmail.com) | [LinkedIn](https://www.linkedin.com/in/deanhosler/) | phone number

**SUMMARY**

Results-driven executive with expertise in procurement, supply chain management, transportation, and planning. Skilled in optimizing logistical operations, enhancing efficiency, and implementing continuity strategies to drive business performance. A detail-oriented and analytical professional adept at managing complex projects, fostering collaboration across internal and external stakeholders, and delivering value-driven solutions that align with business objectives.

**CORE COMPETENCIES AND SKILLS**

• Lean Six Sigma •Procurement • Negotiation• Research • Data Gathering • Statistical Data Analysis • Project Management • Problem Solving • Change Management • Continuous Improvement • Supply Chain Management • Inventory Management • Lean Manufacturing • Microsoft Office Suite (Word, Excel, PowerPoint) • ScrimmageSim Software • RapidMiner Software • SAP/ERP Systems • VLOOKUP • PowerBI • Macros • Pivot Tables • Tableau

**PROFESSIONAL EXPERIENCE**

**Company Name** City, State

*Job Title* September 2023 – Present

* Develop and maintain demand forecasting models to improve accuracy and support business planning
* Implemented analytics-driven planning solutions, utilizing advanced tools to meet customer demand efficiently
* Support strategic decision-making by providing data-backed recommendations for inventory optimization and procurement planning
* Partner with stakeholders to establish a unified view of installation demand and other sales activities to drive key business decisions
* Coordinate the demand outlook for new installations and upgrades, ensure alignment with product life cycle
* Collaborate with procurement to align with demand schedules and adjust throughout the project life cycle
* Manage and devise negotiation processes with clients and external vendors
* Identify key market developments, market research, identify potential substitutes for procurement solutions

**Company Name** City, State

*Job Title* March 2023 – July 2023

* Spearheaded demand forecasting, scheduling, and monitoring using CPFR tools for key accounts
* Facilitated weekly stakeholder meetings to assess sales performance, forecast accuracy, and process optimizations
* Interpreted customer demand signals to drive alignment with supply chain strategies
* Engineered YOY analysis tools to validate forecasts based on promotions and market dynamics
* Optimized inventory planning to mitigate stockouts and overages
* Collaborated cross-functionally with sales, marketing, and operations to enhance forecast precision

**EDUCATION**

**Syracuse University** May 2017

Bachelor of Arts – *Integrated Supply Management*  Syracuse, NY M