



THE PRIME SOURCE OF FOOD & BEVERAGES



# ***ABOUT OUR COMPANY***

Based in Miami, PRIMEX has been a trusted wholesaler for 19 years.

We specialize in supplying high-quality food, beverages, and various products to the Caribbean Islands and Central America.

Our commitment to competitive pricing and dependable service has made us a preferred partner in the region.



# COMPANY OVERVIEW



## Location:

6705 NW 84th Ave.  
Miami, Florida 33166

## Business Structure:

- Warehouse Space: 10,000 sq ft
- Pallet Space: 400 Pallets on Wracks
- Loading Doors: 3
- Delivery Trucks: 2 Owned / 3 Third Party



# WHAT WE DO

## FOOD BRANDS

### Industry

- Food and Beverages Wholesaler
- Import & Export

### Product Categories

- Food , Beverages & Snacks
- Paper Products & Personal Care
- Candies ( US major Brands)
- Additional Services: Load Containers

### Market

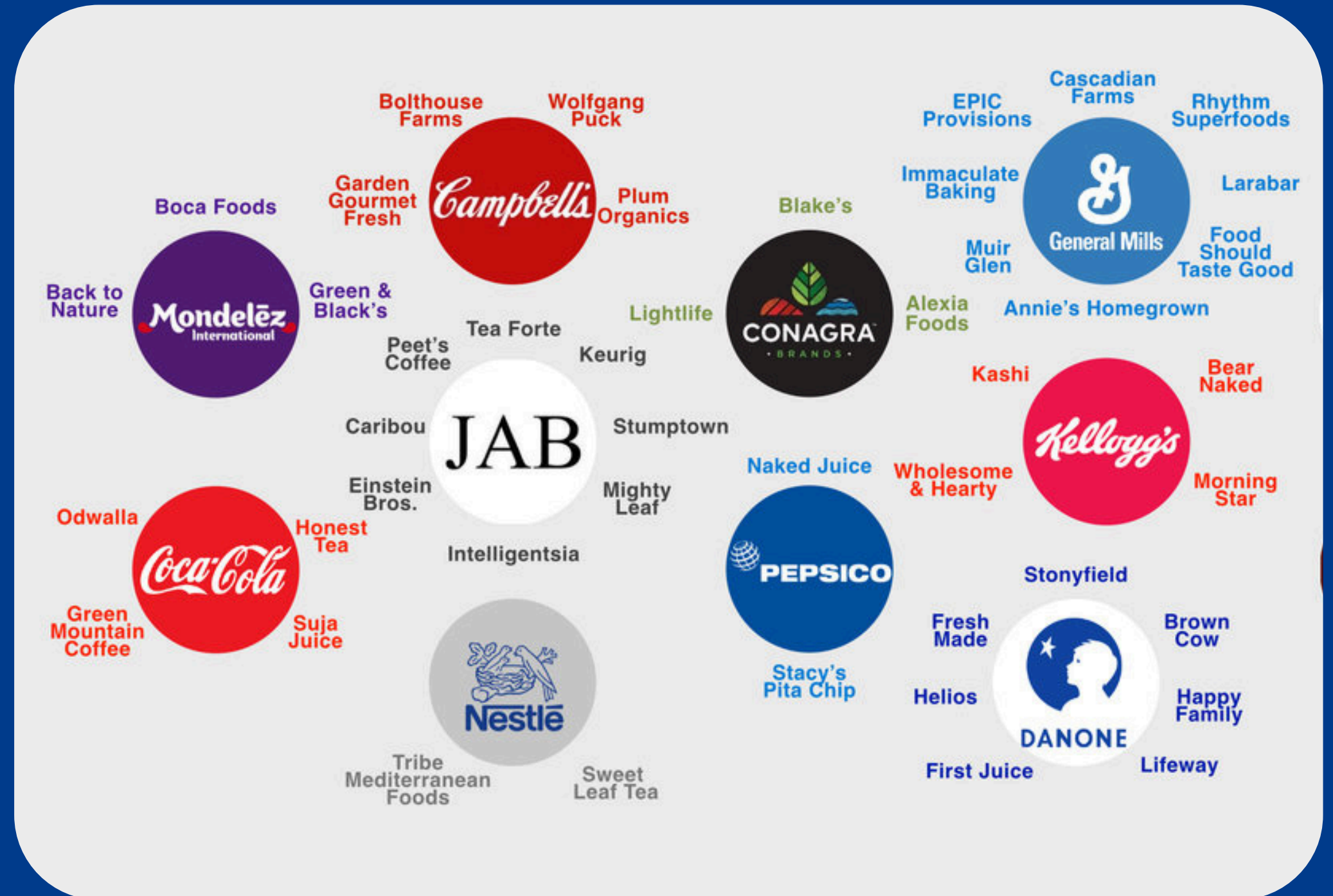
- Caribbean Islands
- Central America

### Purchase From

- Manufacturers
- Major Distributors

### Deliver To

- Freight Forwarders
- Shipping Companies



# PRESENCE IN OVER 25 COUNTRIES:

- Aruba
- Curacao
- Bonaire
- Bahamas
- Turks Caicos
- USVI
- Antigua
- St. Marteen
- Grenada
- St. Andres
- St. Thomas
- Montserrat
- St. Kitts
- St. Vincent
- St. Thomas
- St. Croix
- St. Lucia
- Tortola
- Dominica Republic
- Haiti
- Jamaica
- Cayman Islands
- El Salvador
- Belize
- Honduras
- Costa Rica

**OVER 80 ACTIVE CUSTOMERS**





# ***STRATEGY AND IMPLEMENTATION***

- Establish strong relationships with customers.
- Offer marketing support, POS material and free samples.
- Participate in Trade Shows in the US - targeted to the Caribbean.
- Work with products well adapted with English / Spanish Label and FDA Registration.

# MISSION

1

## Increase Value

Provide opportunities for our customers to benefit their businesses with unique and new competitive product lines.

2

## Solved Problem

We make it easy for businesses to access quality products at competitive prices, handling sourcing, packaging and shipping for an uninterrupted supply chain.

3

## Increase Benefit

Benefit from our personalized service and efficiency - tailored solutions, fast processing, and seamless shipping to keep your business running smoothly.

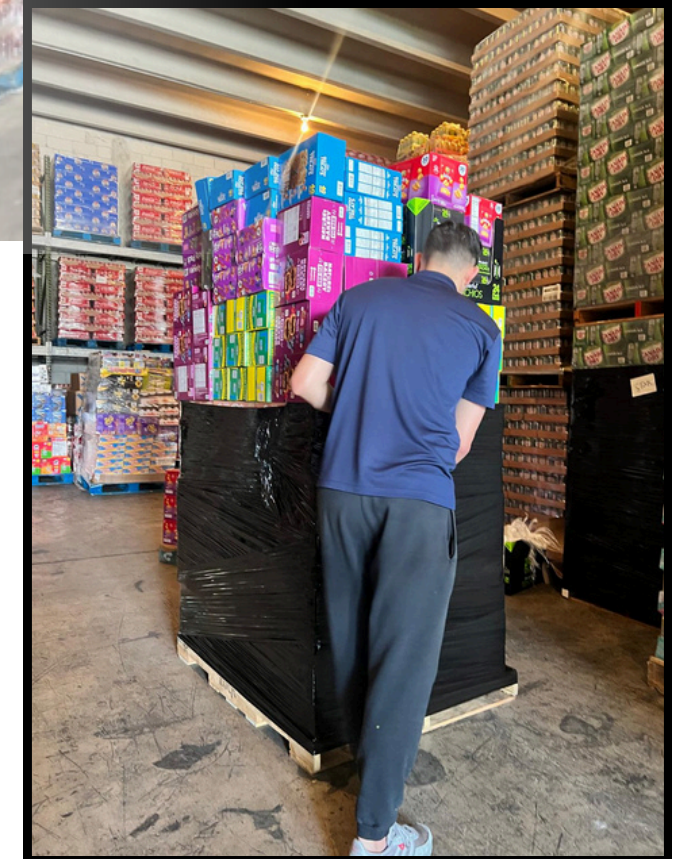
# ***MARKET ANALYSIS***

- Strong adaptation to the diverse Caribbean market
- Proven success with current customers
- High competition but significant opportunities
- Price comparison as a competitive edge.
- Focus on niche products to stand out
- Boost margins and sales through exclusivity



# ***WHAT MAKES US SPECIAL ?***

- **Personalized services for every customer**
- **Respect and fairness for all.**
- **We go the extra mile to fulfill orders**
- **Free repacking and cargo consolidation**
- **Fast same-day or next-day delivery.**
- **Careful handling every step of the way.**





# ***MEET THE FOUNDER***

- Nildo Schubert - President of Primex America Inc.
- Native of Brazil.
- 1993 Attended the University of North Carolina, Soccer Scholarship.
- Bachelor's in Business Administration and Marketing.
- Experience in major food distribution companies.
- Traveled to the Caribbean, Central America, and China.
- Founded Primex America Inc. in 2006.
- Dual citizen of Brazil and the U.S.
- Speaks English, Portuguese, and Spanish.
- Married with two kids.
- Enjoys soccer, tennis, music, and exploring different cultures through travel.

# CONTACT US



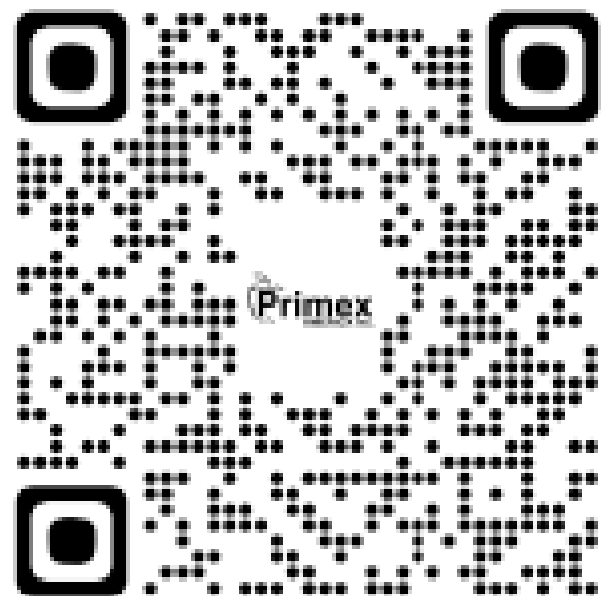
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# THANK YOU

