

Current Positions:

1)-Trainee Sales Representative

2)-Internship Sales Representative

Job Type: Full Time

Salary: TBC

Scientific Sales: We are representing multinational companies in Pakistan that are highly regarded and innovative manufacturers/suppliers of laboratory supplies with market-leading products of excellent quality.

TERRITORIES: Islamabad, Rawalpindi, Peshawar, Lahore, Karachi (Initially subject to change)

Role Responsibilities: · Work with customers to strengthen and develop relationships within the key accounts. · Develop business with prospective customers within the region to identify profitable business opportunities. Work closely with customers to understand their requirements, advise, consult, and provide solutions and win business for Lab Solution Sales.

Follow the consultative sales process to progress opportunities to sales and orders. · Ensure excellent market knowledge and awareness of competitor activity/trends - feedback to the commercial team.

Requirements for the role:

Demonstrable track record in achieving Sales Targets • Significant experience (for position one) in sales of Laboratory Supplies to the Pharma or Life-science industries, Universities, Hospital, Laboratories including visiting customer sites and Presentation

- Bachelor Degree
- Excellent Negotiation Skills
- Excellent technical knowledge
- Proven Sale record and can-do approach
- As this is a field-based role you will be required to have your own transport, a clean driving license, laptop, and mobile.
- Flexibility and a genuine interest in the Industry
- Excellent written and spoken English along with the ability to converse with customers colleagues at all levels This is an exciting opportunity to join an expanding company where you will be an integral part of the team driving the company forward Role.

Contact: Please email your updated CV at khussain@labsolution.co.uk

Kashif Hussain

Global Head of Technical Sales

Lab Solution UK

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Note: There is a three-stage selection process.