

#### How to motivate yourself

with this simple strategy



## Motivating others can be a good strategy for achieving your goals,

However,



## Motivating yourself could be another interesting approach



## Let's explore a remarkably simple strategy to achieve this...



# Researchers approached three groups of students who were studying at school



## To find an effective method for raising their grades, each group was asked a different question:



#### Group 1

"Formulate a plan to increase your grades enough to stay in school."



#### Group 2

"Make a private, personal commitment to carry out your plan".



#### Group 3

# "Make your private, personal commitment PUBLIC to those around you."



#### The results were stunning...



#### Students achieving their goal:

Group 1: 14%

Group 2: 14%

Group 3: 86%



### So, of the students who publicly declared their commitment

...a staggering 86% actually achieved their goal



#### This beautifully exposes the working of

Commitment & Consistency which says:



We have a strong desire to be and look consistent to our words, beliefs, attitudes and deeds, especially when made public.



#### So, remember

To fuel the motivation you need to achieve your goal, make your commitment public to those around you, particularly to those close to you!



#### Thank you for your attention!

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