

## Pronounced as [ômbē]

## **Board of Directors Biographies**



Chair: Irene Reyes

Founder of AWMB (pronounced as ômbē) dba Black and Minority Contractors is also CEO and Founder of Excel Supply Company.

excelsupplycompoany.com

Irene Reyes, an enthusiastic, tenacious, compassionate, and vivacious individual is better known as "the Glove Lady®" and "the Supply Lady®" is the CEO and Founder of Excel Supply Company in Fife, WA. Just unexpectedly, Ms. Reyes decided one day the best way to give back to the community was to form a non-profit, AWMB which she initially funded this organization in 2017. Ms. Reyes made her first sale of twenty boxes of gloves by telephone from her one-bedroom apartment worth \$120 and with limited capital. As an importer, distributor, and manufacturer for almost 29 years and several millions in revenues, the company continues to thrive and diversify in the supply chain solutions for the public and private sectors providing medical, safety, office, and cleaning supplies. EXCEL has been certified in several states as a woman, minority, DBE, SBA 8a, SBA Hub-zone, SDB, company since 1995. By utilizing resources offered by both the federal and local government, she competitively won bids thereby was awarded three federal GSA Contracts. Ms. Reyes has strong conviction in giving back to the community, equality, advocacy and achieving legislative actions for the benefit of woman and minority owned businesses. She was an Advisory Board Member for the Washington State Small Business Development Center, which is a U.S. Small Business Administration funded program that assists established small businesses grow to the next level. Irene Reyes has served on numerous boards for small businesses, although she finds it most compelling to serve on the Advisory Board of the (OMWBE) WA Office of Minority Women Business Enterprises and as a Governor Inslee's appointed advisory board member of WA DES CPARB, Capitol Projects Advisory Review Board. Ms. Reyes also serves on the Pierce County Workforce Central and NAMC WA. Ms. Reyes continues to write and speak for statewide functions, meetings related to business development, empowerment for emerging or start-up businesses, woman and minority business barriers, government contracting, time management, marketing, and the integration of technology with every business aspect. The Glove Lady® and Supply Lady® started a consulting business, Certo Consulting, LLC on the side dedicated to sharing almost three decades of experience to small and emerging businesses on bidding, government contracting and procurement. In 2022, Ms. Reyes Established Manol Development, LLC that distributes and erects metal buildings.



Vice Chair: Elisa Young, J.D., C.D.E.

Senior Consultant Corporate Services Director of Diversity Equity & Inclusion. www.parametrix.com

Elisa Young has worked as an Attorney and an Equity, Diversity & Inclusion Advisor for more than 12 years representing and consulting individuals, families, businesses, non-profits and government. Elisa's diverse background, legal training, private and public experience and ability to meet goals are strategic assets which give her the ability to formulate successful solutions. She has negotiated successful business transactions and represented families, individuals and small businesses, providing consulting in business and program diversity, anti-discrimination frameworks and supplier diversity initiatives. After practicing law for over 10 years, Ms. Young transitioned to the public sector, using her legal background to strategically advise and consult executive leadership on state and federal compliance, policies and programs related to EEO, Title XI, Title XII, Accessibility, and foundational principles of Equity, Diversity & Inclusion. Prior to that, she managed supplier diversity for the State of Washington and led the accessibility programs for the Washington State DSHS. Being uniquely positioned in the practice of law and it's cross-cultural capabilities, Ms. Young possesses an exceptional ability to respond to the challenges of an ever-evolving workforce by spearheading internal and external initiatives from design through execution, resulting in effective outcomes that are precise, practical, persuasive, equitable and sustainable. Ms. Young is a Certified Diversity Executive, a graduate of The Ohio State University College of Law and Oakwood University (HBCU), where she earned double BBA's in Business Administration and Accounting.



Treasurer: Jermane Easterlin, MBA

**Business Solutions Senior Specialist, Workforce Central.** *workforce-central.org* 

Owner and Founder,
MomentumShift Consulting LLC.

Jermane Easterlin is a transformational leader dedicated to empowering businesses and communities through innovative solutions and strategic guidance. As the Owner and Founder of MomentumShift Consulting LLC, Jermane provides Al-driven solutions and offers empowerment coaching, speaking, and consulting services designed to help individuals and organizations overcome barriers and achieve success.

In his previous role as Performance Manager at Career Team, Jermane managed multimillion-dollar workforce development programs, creating impactful partnerships and opening pathways to economic opportunity for businesses and individuals. These efforts resulted in enhanced workforce readiness, stronger community ties, and long-term growth.

Now serving as a Business Solutions Senior Specialist at Workforce Central, Jermane continues to drive workforce innovation by fostering partnerships, aligning training solutions with local business needs, and supporting economic development initiatives across the region.

Jermane holds an MBA from Western Governors University and a Bachelor of Arts in Business Management and Computer Science from Whitworth University. His expertise combines technical insight with a passion for diversity, equity, and inclusion, ensuring equitable opportunities for underrepresented communities.

As a board member of the Association of Women and Minority Business Owners, Jermane is committed to advancing the organization's mission of supporting minority-owned businesses, fostering collaboration, and inspiring sustainable growth. Jermane is also a devoted husband to his wife, Susan, and father of two children, Isaac and Kimberly.



Young Sang Song

Owner and Founder,
Young Song Consulting,
LLC.
songconsultingllc.com

**Acting Secretary:** 

Young brings more than 20 years of experience working for prime contractors during his entire career. He began his career as a field engineer, working on the Tacoma Narrows Bridge Design-Build. He then worked his way up as a superintendent, structures manager, project manager, and regional manager, gaining experience not only in the field, but also in estimating and scheduling, while successfully delivering projects. Throughout his career with prime contractors, he had the opportunity to work with S/DBE firms, recruiting, engaging with, and mentoring them on multiple projects. In 2017, Young recognized his calling to work more closely with the S/DBE community, helping not only certified firms, but also prime contractors in understanding how to better engage the community and ensure that work packages are sized correctly. He has worked directly with more than 15 UDBE and FSBE firms in the Pacific Northwest, Canada and Alaska to provide business mentoring and assistance since opening his own firm. Construction management professional services including highway, road, street, bridge, and alternative delivery.



Director: Marivic Bamba Chennault

## Director of Public Affairs, Clark Construction & its affiliate, Atkinson Construction

Mrs. Marivic Bamba Chennault serves as the Director of Public Affairs for both Clark Construction and its affiliate, Atkinson Construction. In this capacity, she is responsible for stakeholder, community and civic engagement as well as small diverse business and local workforce inclusion in the Western Region, which includes Washington State and the Pacific Northwest. As a former Business Development Consultant to select clients, she utilized her expertise and background in contract compliance, minority, woman, small and disadvantaged business enterprise certification, diversity programs, workforce development, business development, community outreach, public/government relations, and marketing/branding to assist them in the acquisition and execution of projects. Her former clients include large corporate entities as well as medium and small business enterprises in the construction and professional services industry. She also has served as an Expert Witness on legal cases/matters related to construction projects and compliance on local small business enterprise programs. In the public sector, she served as the Executive Director of the San Francisco Human Rights Commission and prior to that, a Human Rights Commissioner, where she worked to ensure compliance with the City's contracting requirements relative to local, minority, woman, disadvantaged and small business enterprises, advocated for diversity policies as well as employment and fair treatment of San Francisco residents. She also served as a San Francisco Small Business Commissioner, advocating for the growth and development of local small businesses. Before she joined the City and County of San Francisco, she performed similar duties as the Director of the Office of Contract Compliance and Human Relations Commission for the City of Richmond, California. In the private sector, she held many executive leadership positions, as a Founding Partner of ALLPRO Rx, LLC, a healthcare employment/placement assistance company, Executive Vice President of LBC Mundial Corporation, an international shipping and money remittance company, Executive Vice President of LBC Resources, Executive Director of LBC Foundation, and a member of the board of directors for Mission National Bank, a San Francisco community bank.

With a BA degree in economic and political development studies from UC Berkeley, she started out her career working for a management consulting firm and was assigned to oversee the data management of projects involving disparity studies of governmental minority/woman/local/small/disadvantaged business enterprise programs. She has been invited to numerous training conferences, events, and television/radio talk shows as a guest speaker and panelist to share her knowledge and expertise.



Director: Frank Boykin

Frank Boykin is the **Director of Washington State Minority Business Development Agency (MBDA).** 

www.mbda.gov

Frank Boykin, an award-winning business executive and progressive leader, is the Director for Washington State Minority Business Development Agency (MBDA). Mr. Boykin has more than two decades of experience in business development, as well as a broad spectrum of experience in corporate America, government, nonprofits, higher education, public policy, and community organizations.

Most recently serving as Director of the Manufacturing Industrial Council (MIC) at the Tacoma-Pierce County Chamber from 2020 - 2022, Mr. Boykin successfully raised the level of engagement and impact of Pierce County's manufacturing, industrial and maritime businesses. One of his biggest achievements in this role was helping to end the cycle of uncertainty that accompanied Non-Interim Regulations for businesses in the Tideflats, thereby helping to protect our state's economic infrastructure, and ensuring that those businesses will continue to provide living wage jobs that support our friends, neighbors, family members and communities. While serving as Director of the MIC, he also served as head of the Pierce County Business Accelerator (PCBA), a cohort-based program established in direct response to the COVID-19 pandemic to provide resources to entrepreneurs and business owners in Pierce County including training, coaching and technical assistance. His contribution was acknowledged as PCBA received the Economic Development Board's (EDB) Golden Shovel Award 2022 for outstanding business results.

Frank's business and financial acumen, as well as his unique combination of professional leadership, relationship-building and community experience to achieve success across lines that might otherwise divide, distinguishes him as an asset through a myriad of capacities. In addition to a wealth of knowledge and experience, Frank has a bachelor's degree in Business Administration from Lincoln University in Jefferson City, Missouri. Locally, he served his community in numerous capacities, including as a Board member for the World Affairs Council - Tacoma, President of the Pierce College Foundation Board of Directors, Board Member for American Leadership Forum (ALF) of Tacoma - Pierce County, Planning Commissioner and Vice Chair for +15 years in University Place, WA, WA State Commission on African Affairs and Trustee at Annie Wright School. He's currently a board member at the University of Washington-Tacoma Center for Leadership and Corporate Responsibility. He's a devoted husband to wife Alyce and dad to their daughter Tasia.



Biography Coming Soon...

## Director: Darrell Thomas

Owner & Founder, Thomas Consulting

