Behavioural Transformation & Employability Reforming Training Programs

STAIN

ME

GET READY TO TRANSFORM

EXPERIENCE THE LEARNING STORM

Global Redeployment of Abilities via Intellectual Thrust & Youthfulness

Talent Acceleration Corridor

"Navigating Human Life Dimensions"



TIME: Talent Intensive Mass Ejection

WE LEAVE A MARK, NOT A STAIN





Employability Reforming Training Programs

Globalization challenges the way employees cope and it's not uncommon to experience strong emotions which provoke potential implications like anxiety, stress & even unrealistic fears which can spoil personal or professional life. Nourishing employees in a way that helps them bloom in the direction they want to go is attainable, and it is worth the effort. There will always be challenges, impediments, and less than perfect conditions in this entire universe. So what? There are commendable potentialities in every human being and "Life" begins at the end of our comfort zone only. So, to help them accomplish this we have a incredibly designed powerful "*Employability Reforming*" training programs that will change the way the rest of their life reveals.

Geographical Coverage: India | USA | Singapore



EXPERIENCE THE LEARNING STORM, GET READY TO TRANSFORM

If a solution exists, we deliver it; if it doesn't exist, we create it.



BUSINESS ACCESS

Here are five HR key development areas to keep an eye out for in 2022.

- 1. Rising internal mobility and a shift in the hiring process.
- 2. Managing multi-generational workforce.
- 3. Aligning with business goals to drive impact.
- 4. Diversity and inclusion initiatives.
- 5. The revamping of employee perks and benefits.



Are these not resonating with your HR goals? Am sure YES 😇

So, if you're good at what you do, you can work with any HR solution provider. But if you're the best at what you do, come to us and we will help you achieve the optimum level of "Net Operating Profit". Companies that are highly skilled in core HR practices experience up to 3.5 times the revenue growth and as much as 2.1 times the profit margins of less capable companies.

But the biggest question is how do we do it?

The pandemic underscores the urgency for a more dynamic talent delivery model so it is critical to set a bold destination for the next horizon. Having said this, we offer an operating model that is more flexible and responsive, built around four interrelated trends: (1) more & more human connection, (2) unprecedented HR automation framework, (3) minimal transaction costs, and (4) demographic shifts. So, we help our clients spend their money on human capital practices that are closely associated with the business at hand and appear to have the biggest payoff.

Let's make this work, join hands with us, sit back, relax and watch your star rise.

"Navigating Human Life Dimensions"

acceleration

corridor



Executive Search | Permanent Staffing | HR Advisory Employability Reforming Training | Career & Life Coaching

AIN

HS

MARK

NE

If a solution exists, we deliver it; if it doesn't exist, we create it.

Who we are?

Founded in January 2016, "Talent Acceleration Corridor (TA Corridor)" is Delhi/NCR based one of the India's leading HR Consulting Services Firm, catering to various organizations including Start-ups, Global IT Services & Products, Telecom, Research & Analytics, E-Commerce, Retail, Manufacturing, Healthcare, Pharmaceutical, Engineering & Construction verticals etc. We are fully equipped with professionals who hold more than a decade experience and significantly exposed to robust and world class systems and processes and can support/accelerate the fulfillment of your most critical Executive Search, Permanent Staffing (*especially mid-senior level*), Employability Reforming Training, PR & Communications requirements as per the high delivery standards.

We also provide advisory to few top notch **management and engineering institutions** as "**Member of Academic Advisory Council**", providing future directions, review of current courses, providing inputs for development of new courses to ensure academic quality improvement at a global level. We act as an architect of appropriate talent solutions in order to assist our clients in achieving the business objectives by implementing workable strategies.

So, If you've been wondering about the secret sauce to manage your training or hiring challenges then knock to get in the corridor of our HR Services and pay only for the Services that translates into the actual output. Do sign up with us – a brand that is simply geared up to serve your best interests.



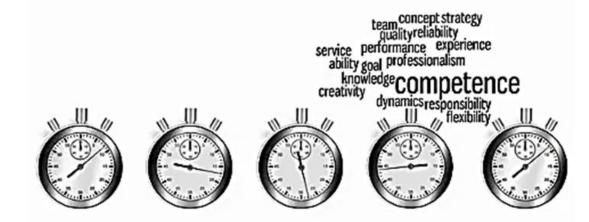
Executive Search | Permanent Staffing | HR Advisory Employability Reforming Training | Career & Life Coaching

If a solution exists, we deliver it; if it doesn't exist, we create it.



What we do?

Our hands-on solutioning, continuous talent market research and analysis keep our services at the forefront, so our clients benefit from proven methodologies, perspectives and best global HR practices. Our working philosophy is to build a strong business relationship with our prestigious partners which helps us maintain our reputation as an extended arm of client's HR team.



Why to work with us?

We are proven problem solvers who start adding value as soon as we begin our engagement with the clients which include those corporates and academic institutions who understand the importance of aligning human capital with corporate initiatives at a global level. We act as an architect of appropriate HR solutions in order to assist our clients in achieving the business objectives.

WE LEAVE A MARK, NOT A STAIN



Our skill is in providing high quality facilitation and an effective process where robust discussions will lead to the pooling of all participants' ideas and synthesising them into an agreed way forward. This participatory approach leads to people owning the outcomes generated, creating highly effective and sustained teamwork and self-management.

TIME: Talent Intensive Mass Ejection

Secret Sauce

The corporate world today relies on the philosophy of "achieving more with less". Employees may find themselves in need of a fresh, professional perspective on their career which is where a strategic coach/trainer from Talent Acceleration Corridor (TA Corridor) can help. It is about having a trusted advisor who is not internal to the organisation and who has no agenda other than employees' success.

These "*Employability Reforming*" training programs help remove old habits and unwanted feelings, and install new and more effective ways of thinking, acting and behaving. Here, the approaches are taught for communicating powerfully and for assisting participants in finding solutions and transforming limitations into productive patterns. It also helps the participants understanding the various facets of human behaviour, communication and relationships and discard unproductive ways of thinking, feeling, doing, performing, behaving, interacting. It helps participants to solve problems, overcome difficulties and resolve challenges and conflicts, and to sort out what's important beyond the bottom line. Participants will also be able to explore the comfort zone and understand how it affects their judgements and patterns of behaviour, increase awareness of how our actions and the actions of those we work with can inadvertently limit communication, creativity and innovation.

| OUR APPROACH / MODUS OPERANDI |

Given the context of various training sessions, we propose a three phased approach to designing, developing & delivery of the modules. The model proposes to capture the perception of the business leaders, training team/HR, and employees, then do an introductory session with them to align the findings and then come out with a comprehensive framework to bridge the gaps in a structured manner.

Phase - I

Engagement with

P

- - Business Leaders
- - Training Team
- - Employees

Phase - II

Design & Delivery

 Analysis of the data collected, design suitable modules to address the area of concerns / immediate critical needs.

Delivery of the modules.



Phase - III

Engagement with

• - Senior Leadership Team with findings and feedbacks.



Here is what you can expect from us:

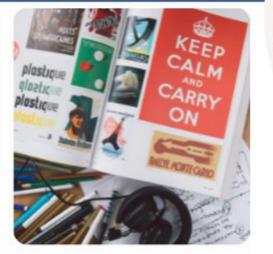
"Being mindful, charismatic, resilient, visionary, inspiring & adaptive"

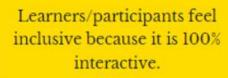


Provide learners/participants an instructor who hounds them to stay on task.

Provide learners/participants the platform to ask questions in between and get immediate solutions / answers to their problem areas or queries.









Rajnish Sinha

CEO & Master Trainer







"TALENT ACCELERATION CORRIDOR" PRESENTS

EMPLOYABILITY REFORMING TRAINING CATALOGUE



UNIQUE | CREATIVE | RELEVANT | PERSONALIZED | ENGAGING | AFFORDABLE





Competency Based Interviewing Skills

Duration: 8 hrs Audience: Hiring Managers (Interviewers) Price: Rs. 1,75,000+GST No. of Participants: upto 20



Your Major Challenges:



- Non- job related factors are influencing hiring decisions.
- Interviewers have roles and responsibilities outside of recruiting as well, and effective interviewing isn't a cup of tea for everyone no matter how technically / functionally sound they are.
- The interviewer has arbitrary knockout factors resulting in loosing out some great candidates as well.
- Interview questions are frequently not "weighted" or prioritized, so minor questions receive the same weight in the final rating as the most important ones.
- The goals of many interviews are unfortunately focused on finding "faults" in the candidates, as opposed to finding their positive aspects.

Training Outcome:

- Effective usage of Behavior Event Interview (BEI) techniques to hire top talent / "A" Players.
- Interviewers will be highly equipped with scientific techniques / approaches to ensure consistent great candidate experience, competency based hiring decisions, unbiased and non-discriminatory structured way of interviewing.
- Understanding that right interviewing is an investment that can pay assured dividends and ensure employer branding thru data driven hiring practices & techniques.
- Learning to align recruitment strategy with the business plan helps interviewers to stay at par with the leaders in recruiting top talent from the industry.



TA Tycoon - a Barycentre of Recruiters

Duration: 6 hrs Audience: TA / HR practitioners Price: Rs. 1,50,000+GST No. of Participants: upto 20



Your Major Challenges:

- Struggling to get seasoned recruitment professionals who can add value to the organization, search, attract and hire top talent from the competition.
- No thorough understanding of how to analyze and synthesize market and competitive data, critical interdependencies across business functions, review and set goals and priorities, identify potential risks and opportunities and analyze the long-term and short-term consequences of hiring decisions.
- Very little understanding of planning and tracking a recruiting budget, comprehensive estimation of all the costs associated with creating a recruitment strategy, engaging and recruiting talent, retaining them once they are hired to maximize the recruitment ROI.
- Not able to identify points of hiring failure, refine conversion metrics for each hiring stage, measure overall recruiting efforts, and individually gauge pipeline health for each segment.

Training Outcome:

- Business Alignment
- TA Budgeting & Forecasting
- Workforce Segmentation
- Candidate Sourcing Techniques
- Pipelining Build, Borrow & Buy
- Candidate Management
- Assessment & Selection
- Offer Management & Negotiations
- Employer Branding
- Recruitment Metrics & Analytics
- Employer Branding



Employee Motivation , Collaboration & Team Building

Duration: 8 hrs Audience: Executives & above Price: Rs. 2,25,000+GST No. of Participants: upto 20



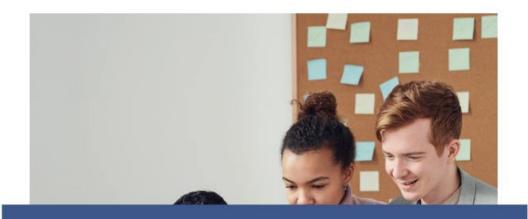


Your Major Challenges:

- · Poor customer service & laid-back attitude.
- Impression that the employee is intentionally sabotaging projects or acting as a roadblock.
- High attrition probably due to lower engagement level.
- Poor quality of the work deliverables repeated mistakes or signs of thoughtlessness, not read to work in a team setup..
- Values mismatch lack of confidence in management decisions.
- Employees are consumed with negative emotions such as anxiety, anger, or depression.
- Unusual delays or unexplained and repeated leaves or increased uninformed absence from work.
- Increasing reluctance to take on more responsibilities.

Training Outcome:

- Encourages employees to work efficiently and produce better revenue outcomes.
- Enables employees in developing actionable ideas by sharing their inspirational ideas and expertise.
- Deep understanding of the root of employees' negative attitudes, helps them gain a fresh perspective on their roles and responsibilities, thereby restoring confidence collaboration, passion, engagement & performance.
- Lower levels of absenteeism, and healthy employee turnover.
- Improved quality and customer service resulting in customer retention and new business development.



Mastering Emotional Intelligence

Duration: 4 hrs Audience: Executives & above Price: Rs. 1,15,000+GST No. of Participants: upto 20





Your Major Challenges:

- Employees play the role of the victim or avoid taking responsibility for errors
- Have passive or aggressive communication styles.
- Always refuse to work as a team
- Exhibit frequent emotional outbursts or mood changes
- · Are overly critical of others or dismiss others' opinions.
- · Have little interest in finding new ways of solving problems.
- Have general tendency to fixate on mistakes instead of learning from them and moving on.
- Have pessimism and loss of motivation after setbacks
- Do not see things from the other person's point of view.

Training Outcome:

- Participants will be able to understand and manage their own emotions, as well as recognize and influence the emotions of those around them.
- Define and practice self-management, self-awareness, self-regulation, self-motivation, empathy and social skills.
- Interpret and manage their emotions in any favorable / unfavorable situations.
- Eliminate their fear of personal, professional or social rejection.



Managing Interpersonal Relationships using Transactional Analysis

Duration: 6 hrs Audience: Executives & above Price: Rs. 1,35,000+GST No. of Participants: upto 20



Your Major Challenges:

- "We struggle to get our staff motivated and fully engaged in selling & customer service"
- "They don't really engage the customer, are not uncovering anxieties and don't see themselves as a customer advisor"
- "Our employees just give presentations instead of understanding our customers' business and offering solutions. They're not connecting, they're not diagnosing and they're not following up"
- "I hate to say it, but after all the money we spent on sales training, many of our people are still order takers"

Training Outcome:

- It offers a comprehensive model of personality, communication, motivation, leadership, conflict resolution, goal-setting among others to the business organisations and helps the employees in a firm to understand behavioural patterns, communication, interpersonal relationships, time management etc.
- Helps participants to discard unproductive ways of performing, thinking, feeling, behaving, interacting, and finally communicate in healthy & most empowering ways.
- Helps participants to solve problems, overcome difficulties and resolve challenges and conflicts.
- Helps employees take responsibility for their thoughts and actions.



Workplace Conflict / Stress Management

Duration: 6 hrs Audience: Executives & above Price: Rs. 1,05,000+GST No. of Participants: upto 20





Your Major Challenges:

- Low employee morale.
- Loss of revenue.
- Poor communication and misunderstandings between employees.
- Work disruptions, decreased productivity, project failure, absenteeism.
- Mismanagement of organizational change and transition.
- · More time spent working with less being accomplished.
- Having a negative and critical attitude at work.
- Most/Few of the employees are feeling helpless, trapped, and defeated.

Training Outcome:

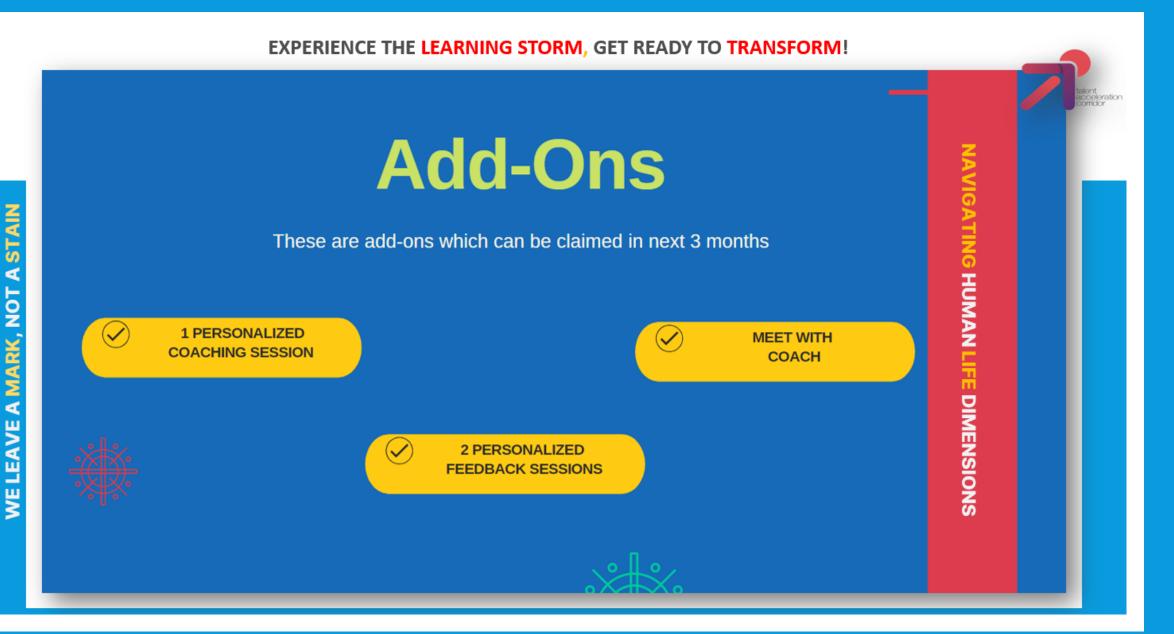
- Learning effective conflict management techniques which offers practical tips for managing conflict at work and introducing an effective conflict management strategy.
- Learning of scientific tools which help participants build a system within their organizations for more effective mediation and conflict resolution.
- Identification of differences between stress, anxiety, and depression and determine appropriate responses.
- Improved job performance and productivity, decrease job errors, increase job satisfaction, and lower hostility.



SMART Takeaways

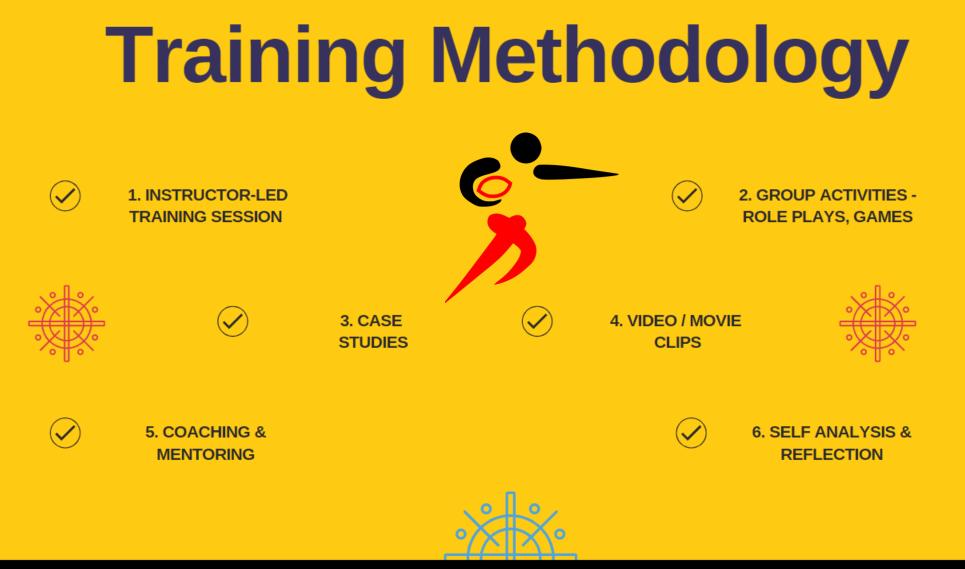
The program will supercharge the participants with the awareness, resilience and versatility to deliver much greater impact in their respective roles.

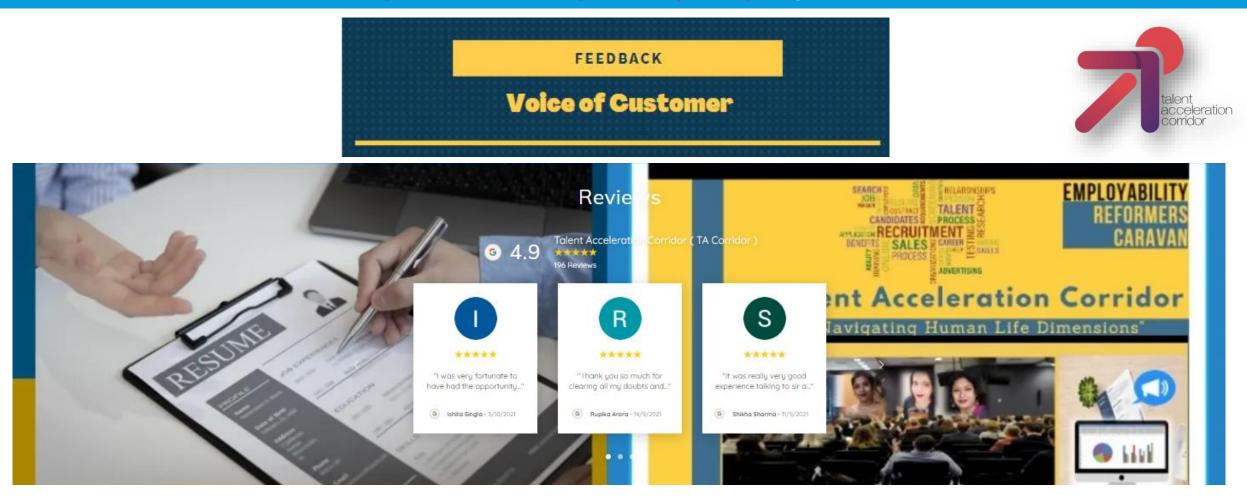
Build	 Facilitate global/local integration of diverse innovative ideas. Develop a shared vision or collective goals within a team setup. Generate doable and creative solutions for multiple lenses. Tap into rational & intuitive thought processes to make decisions. Lead in a collaborative culture to build winning culture.
Borrow	 Be inclusive. Adapt to managing in a VUCA world. Lead authentically and purposefully. Communicate effectively and genuinely.
Buy	 Implementing tools & methods to engage, motivate and influence the workforce. Driving Self-healing, self-monitoring, coaching for personal effectiveness. Mastering emotional Intelligence.



ridor

TING HUMAN LIFE DIMENSIONS





 $\star \star \star \star \star \star$

saavi papneja

2 reviews

Singapore

 \triangleleft

S N

India

Coverage:

eographical

(Ĭ

★★★★★ 3 weeks ago

With interesting interaction and valuable learning, this experience has been an overall grooming for me. In such a short span of 3 days, I came out of this training workshop as a stronger and more confident candidate. Thanks to Rajnish sir for giving us a clear picture of what is expected from us once we step out of our university and start the journey out there in the real world. The best part being that every student was focused on. The session was not only what is to be done but also how we can improve as individuals. Where on one hand verbal knowledge was shared, on the other side we were given a chance to practice interviews and GDs by coming up on the stage and fighting our stage fright. I'm simply grateful to have been a part of this traning session.

Firoz Ansari 2 reviews

★★★★★ 4 weeks ago

Rajnish has unique perspective from both sides of tabe, one as recruiting for one's organization and other as recruiting for organization. With his diverse industry experience , he is very strongly positioned as career guide, trainer and recruiter. His empathy, assertive listening, situation analysis and multiple solution offering is amazing. I can vouch for it from my direct interaction with him. I strongly recommend Rajnish and his organization to anyone who is looking for boutique of HR, recruitment and L&OD service to have competitive edge in industry.

Mahadev Yadav **** Oct 22, 2020

It's been great working with Rajnish in terms of training & career consulting. He possesses excellent knowledge of the global talent requirements across different industry verticals. In addition, he has been a great mentor and advisor for training and skill enhancement - I did recommended my freinds and acquaintances to Rajnish and all of them benefitted from his consultations. Thanks Rajnish, you are bringing a great impact!!



★★★★★ 4 weeks ago

It's rare that you come across great opportunity of learning from a great leader like Rajnish Sinha. The way the whole thing was taught was very logical and satisfying. TA Corridor is a great ocean of knowledge and skills pertaining to Human resources.

Voice of Customer

Ishita Singla

I was very fortunate to have had the opportunity of attending the skill training with TA Corridor during a transformative time in my career. All the conversations and the modules I completed allowed me to identify and take meaningful action toward sourcing and subsequently landing an incredible role. By thoughtfully tailoring my story and materials after multiple coaching sessions with Mr.Rajnish, I was able to approach every opportunity, conversation, and interview with confidence. I wouldn't have been able to make such a move in my career without his guidance and already have, and will continue to, recommend him to close friends and colleagues in need of a top-tier career counselor and coach.

Manish Jain Μ **** Jan 1, 2021

TA Corridor, as the name suggests, it has really helped in accelerating my career by bringing an opportunity to me which was so apt for me. Rajnish, Shalini and team are great professionals and have deep knowledge and understanding of the talent hunt industry. The way the entire process (from reaching out to me with the opportunity to the final offer roll out) was executed and managed was really great. Kudos to the team !!

(Ĭ

Singapore

 \triangleleft

S N

Vibhas Bhatnagar

1 review

★★★★★ 3 weeks ago

Talent Acceleration Corridor is one highly professional organization known for its unmatched talent solutions. With highly qualified and experienced promoters, the organization has demonstrated great capabilities in earning happy & satisfied clientel.



1 review

★★★★★ 3 weeks ago

TA Corridor team lead by Rajnish is one of the best committed team I have seen in my professional career. They understand client needs very well and deliver customized solutions to client's utmost satisfaction.

A V \triangleright MARK, NOT \triangleright STAIN

VE

(Ē

Deepak Bansal

D 3 reviews

$\star \star \star \star \star \star$ 2 weeks ago

Talent Acceleration Corridor training programs are well received both by the candidates and the industry. Rajnish is a great trend spotter and connects dots very early than most of the observers and therefore Talent Acceleration Corridor's programs are at the cusp of major trends that are highly relevant to the industry's needs for continuous skill enhancement. Talent Acceleration Corridor teaching methodology is very practical and give the students real corporate environment. Talent Acceleration Corridor's strategic profundity is equally matched by extreme execution excellence as highlighted by the exponential growth of training programs under Talent Acceleration Corridor. The training programs are highly relevant and follow a structured approach and are meticulously carried out. I highly recommend Talent Acceleration Corridor as a great organization with spot on industry relevant programs which have helped several industry stalwarts hone their skill set.

Bharat Bhushan

**** * Oct 25 2020

Rajnish Sinha sir, I cannot find proper words to express my deep appreciation for the guidance you provided me during the time when I was in total depressive state of mind at my workplace. You gave me expert advice and assured me that opportunities do exist for those with a willingness to strive and excel. Now my job remains deeply satisfying on many levels sir and your straight talk, behavioral diagnosis and honest advice helped me make the best career decisions. I highly recommend your services to everyone seeking a career coach.

 $\star \star \star \star \star \star$ 3 weeks ago TA corridor possesses a deep knowledge of the IT sector and work with a wide network of well-gualified

individuals across a range of job disciplines for multiple geographies. As a partner they always try to fit into client's shoes and retain the value proposition. High accuracy with outracing delivery has gained my trust on their partnership. I have a long association with them and recommend you for their services.



***** Oct 19, 2020

I was earlier skeptical of making an investment in career coaching. But my job search was inconsistent and frustrating, so I requested Rajnish Sinha sir from Talent Acceleration Corridor to help me through a structured and organized career transition. I wish I had more space to tell the story of how he helped me turn over a new leaf with my career. A big thanks to you Sir, I owe my life to you.



TO TRANSFORM

EXPERIENCE THE LEARNING STORM, GET READY

Equipped with MBA (HR), Bachelor's Degree in Psychology (Hons.) & DCPA, **Rajnish Sinha** brings along **22 years** of **Global HR** (India | USA | APAC | SEA | UAE | KSA | EMEA) and **Corporate & Academia Training** experience. He has deep background in Leadership hiring, managing large-scale global recruitment transformation programs, mentoring, coaching, employability reforming etc. The experience & knowledge gained during these years with world's top notch organizations like **TCS**, **Birlasoft**, **Nucleus Software**, **Fiserv**, **Evalueserve**, etc have provided him with a solid foundation, widened his functional knowledge & the skills to contribute to the growth & further enhancements of both corporates & academia. He is also associated with various Engineering & Management institutions including some **IITs & IIMs** as "**Corporate Readiness Program Partner**" and "**Employability Reforming Trainer**" & Core Member of "**HR Academic Advisory Council**".

He is a fiercely optimistic and an embodiment of self-restraint, a unique soul driven by three properties born out of nature – "Virtue", "Ignorance" and "Passion" that compels him to get the things done effectively and efficiently, has been extremely passionate about contributing significantly to the fascinating HR challenges of corporate world and very well adjusted between materialistic and spiritual world with a blooming heart which keeps him healthy and happy. Compassion, willingness and spiritual repose, who are all great warriors providing him the assistance to the search for the desired goal.



Rajnish Sinha

14. Yes 1



EMPLOYABILIT

WE LEAVE A MARK, NOT A STAIN



NAVIGATING HUMAN LIFE DIMENSIONS



Talent Acceleration Corridor

Rajnish Sinha

Employability Reformer | Behavioral Transformation Coach HR Advisor | Career Coach | Leadership Recruiter Contact No.: (+91) 729-181-7850 Email ID: rajnish.sinha@tacorridor.com Website: www.tacorridor.com Office: Delhi/NCR & Varanasi

SEAL THE DEAL

RAJNISH SINHA ?