# **COSMOS - Centre of Skill Management of Students**



**25,000+ Engineering & Management Graduates Trained & Deployed** 



We Leave a Mark, Not a Stain SEAL THE DEAL



a conversation could change a life Call: (+91) 729-181-7850

#### **OVER 25,000 STUDENTS TRAINED BY US SINCE YEAR 2016**



Executive Search | Permanent Staffing | HR Advisory Employability Reforming Training | Career & Life Coaching If a solution exists, we deliver it; if it doesn't exist, we create it.

#### Who we are?

Founded in January 2016, "Talent Acceleration Corridor (TA Corridor)" is Delhi/NCR based one of the India's leading HR Consulting Services Firm, catering to various organizations including Start-ups, Global IT Services & Products, Telecom, Research & Analytics, E-Commerce, Retail, Manufacturing, Healthcare, Pharmaceutical, Engineering & Construction verticals etc. We are fully equipped with professionals who hold more than a decade experience and significantly exposed to robust and world class systems and processes and can support/accelerate the fulfillment of your most critical Executive Search, Permanent Staffing (*especially mid-senior level*), Employability Reforming Training, PR & Communications requirements as per the high delivery standards.

We also provide advisory to few top notch management and engineering institutions as "Member of Academic Advisory Council", providing future directions, review of current courses, providing inputs for development of new courses to ensure academic quality improvement at a global level. We act as an architect of appropriate talent solutions in order to assist our clients in achieving the business objectives by implementing workable strategies.

So, If you've been wondering about the secret sauce to manage your training or hiring challenges then knock to get in the corridor of our HR Services and pay only for the Services that translates into the actual output. Do sign up with us – a brand that is simply geared up to serve your best interests.



Our hands-on solutioning, continuous talent market research and analysis keep our services at the forefront, so our clients benefit from proven methodologies, perspectives and best global HR practices. Our working philosophy is to build a strong business relationship with our prestigious partners which helps us maintain our reputation as an extended arm of client's HR team. We are proven problem solvers who start adding value as soon as we begin our engagement with the clients which include those corporates and academic institutions who understand the importance of aligning human capital with corporate initiatives at a global level. We act as an architect of appropriate HR solutions in order to assist our clients in achieving the business objectives.

Our skill is in providing high quality facilitation and an effective process where robust discussions will lead to the pooling of all participants' ideas and synthesising them into an agreed way forward. This participatory approach leads to people owning the outcomes generated, creating highly effective and sustained teamwork and self-management.

#### Secret Sauce

The corporate world today relies on the philosophy of "achieving more with less". Employees may find themselves in need of a fresh, professional perspective on their career which is where a strategic coach/trainer from Talent Acceleration Corridor (TA Corridor) can help. It is about having a trusted advisor who is not internal to the organisation and who has no agenda other than employees' success.

These "*Employability Reforming*" training programs help remove old habits and unwanted feelings, and install new and more effective ways of thinking, acting and behaving. Here, the approaches are taught for communicating powerfully and for assisting participants in finding solutions and transforming limitations into productive patterns. It also helps the participants understanding the various facets of human behaviour, communication and relationships and discard unproductive ways of thinking, feeling, doing, performing, behaving, interacting. It helps participants to solve problems, overcome difficulties and resolve challenges and conflicts, and to sort out what's important beyond the bottom line. Participants will also be able to explore the comfort zone and understand how it affects their judgements and patterns of behaviour, increase awareness of how our actions and the actions of those we work with can inadvertently limit communication, creativity and innovation.

# Here is what you can expect from us:

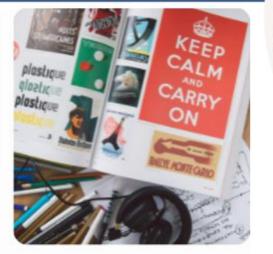
"Being mindful, charismatic, resilient, visionary, inspiring & adaptive"

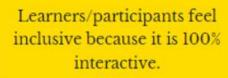


Provide learners/participants an instructor who hounds them to stay on task.

Provide learners/participants the platform to ask questions in between and get immediate solutions / answers to their problem areas or queries.









**Rajnish Sinha** 

**CEO & Master Trainer** 





## OUR APPROACH / MODUS OPERANDI



Given the context of this training workshop, we propose a three phased approach to designing, developing & delivery of the module. The model proposes to capture the perception of the T&P team, students, faculty members and do an introductory session with them to align the findings and then come out with a comprehensive framework to bridge the gaps in a structured workshop.

## Phase - I

#### **Engagement with**

- - Faculty
- Training & Placement Team
- Students

## Phase - II

#### **Design & Delivery**

 Analysis of the data collected, build correlations and design a suitable module to address the area of concerns / immediate critical needs.

• Delivery of the module over 2-4 hours per day activity.

## Phase - III

#### **Engagement with**

• - Senior Leadership Team





"TALENT ACCELERATION CORRIDOR" PRESENTS

# EMPLOYABILITY REFORMING TRAINING CATALOGUE



UNIQUE | CREATIVE | RELEVANT | PERSONALIZED | ENGAGING | AFFORDABLE





#### Competency Based Advanced Job Interview Skills

Duration: 16 hrs Audience: Graduates & above Batch Size: upto 40 per batch



## **Training Workshop Objectives:-**

- To impart job interview & corporate life related specific practical inputs for a successful career.
- To resolve personal development issues through detailed interaction and question answers sessions.
- To proactively manage the transition from being a student to employee / corporate citizen.
- To familiarizes students with the work culture and fine tune them with the vision of the organization for job sustenance.
- To build confidence, develop self-esteem, and to bring positive changes in the attitude & behaviour of the participants and make them corporate ready.

#### Learning Outcome:

- Advanced Interview Skills (GD, PI, Behavioural Event Interview techniques).
- Usage of "Transactional Analysis" techniques to achieve corporate and personal communication effectiveness.
- Usage of Neuro-Linguistic Programming to influence the interviewers, bosses, clients, and other stakeholders.
- Identification of key strengths & areas of improvement for the job interview.
- Social Media Ecology Personal Branding for charismatic presence in the corporate world at global level.
- Cross Functional Re-deployability Essentials of Corporate Sustenance.
- Resume Building as per individual competencies –
  "Jo Dikhta Hai Wo Bikta Hai" "What you see is sold".

**EXPERIENCE THE LEARNING STORM, GET READY TO TRANSFORM** 



## Corporate Tycoon - Personality Development Program (PDP)

Duration: 40 hrs Audience: Graduates & above Batch Size: upto 60 per batch



## **Training Workshop Objectives:-**

- To accord opportunities that elevate knowledge, develop skills & enrich the personality
- To build confidence, develop self-esteem, and to bring positive changes in the attitude & behaviour of the students and make them corporate ready.
- To impart career specific practical inputs along with sharing the expectations of corporate.
- To familiarizes students with the work culture and fine tunes them with the vision of the organization.
- To resolve personal development issues through detailed interaction and question answers session.

#### Learning Outcome:

- Deep understanding of Transactional Analysis, NLP Techniques, Business Etiquette, Business Communication, Teamwork & Collaboration, Personal Branding, Time Management, Performance Management, Boss Management, Client Management, Workplace Conflict / Stress Management, Gender Sensitization, Corporate Wellness & CSR, Emotional Intelligence etc.
- Collaborate and connect more effectively with others by building high trust relationships of mutual benefit.
- Develop innovative solutions that leverage the current & future potential, market diversity and satisfy all key stakeholders.



## Workplace Conflict / Stress Management

Duration: 2 hrs Audience: Graduates & above Batch Size: upto 60 per batch



## **Corporate's Major Challenges:**

- Low employee morale.
- Loss of revenue.
- Poor communication and misunderstandings between employees.
- Work disruptions, decreased productivity, project failure, absenteeism.
- Mismanagement of organizational change and transition.
- More time spent working with less being accomplished.
- · Having a negative and critical attitude at work.
- Most/Few of the employees are feeling helpless, trapped, and defeated.

## **Training Outcome:**

- Learning effective conflict management techniques which offers practical tips for managing conflict at work and introducing an effective conflict management strategy.
- Learning of scientific tools which help participants build a system within their organizations for more effective mediation and conflict resolution.
- Identification of differences between stress, anxiety, and depression and determine appropriate responses.
- Improved job performance and productivity, decrease job errors, increase job satisfaction, and lower hostility.





## Managing Interpersonal Relationships using Transactional Analysis

Duration: 4 hrs Audience: Graduates & above Batch Size: upto 60 per batch



#### **Corporate's Major Challenges:**

- Struggle to get the staff motivated and fully engaged in selling & customer service.
- Employees don't really engage the customer, are not uncovering anxieties and don't see themselves as a customer advisor.
- Employees just give presentations instead of understanding their customers' business and offering solutions. They're not connecting, they're not diagnosing and they're not following up.
- After all the money is spent on sales training, many of the employees are still order takers.

#### **Training Outcome:**

- It offers a comprehensive model of personality, communication, motivation, leadership, conflict resolution, goal-setting among others to the business organisations and helps the employees in a firm to understand behavioural patterns, communication, interpersonal relationships, time management etc.
- Helps participants to discard unproductive ways of performing, thinking, feeling, behaving, interacting, and finally communicate in healthy & most empowering ways.
- Helps participants to solve problems, overcome difficulties and resolve challenges and conflicts.
- Helps participants take responsibility for their thoughts and actions.



## Mastering Emotional Intelligence

Duration: 4 hrs Audience: Graduares & above Batch Size: upto 60 per batch



#### **Corporate's Major Challenges:**

- Employees play the role of the victim or avoid taking responsibility for errors
- Have passive or aggressive communication styles.
- Always refuse to work as a team
- Exhibit frequent emotional outbursts or mood changes
- Are overly critical of others or dismiss others' opinions.
- Have little interest in finding new ways of solving problems.
- Have general tendency to fixate on mistakes instead of learning from them and moving on.
- Have pessimism and loss of motivation after setbacks
- Do not see things from the other person's point of view.

## **Training Outcome:**

- Participants will be able to understand and manage their own emotions, as well as recognize and influence the emotions of those around them.
- Define and practice self-management, self-awareness, self-regulation, self-motivation, empathy and social skills.
- Interpret and manage their emotions in any favorable / unfavorable situations.
- Eliminate their fear of personal, professional or social rejection.



## Motivation , Collaboration & Team Building

Duration: 4 hrs Audience: Graduates & above Batch Size: upto 60 per batch



## **Corporate's Major Challenges:**

- · Poor customer service & laid-back attitude.
- Impression that the employee is intentionally sabotaging projects or acting as a roadblock.
- High attrition probably due to lower engagement level.
- Poor quality of the work deliverables repeated mistakes or signs of thoughtlessness, not read to work in a team setup..
- Values mismatch lack of confidence in management decisions.
- Employees are consumed with negative emotions such as anxiety, anger, or depression.
- Unusual delays or unexplained and repeated leaves or increased uninformed absence from work.
- Increasing reluctance to take on more responsibilities.

#### **Training Outcome:**

- Encourages participants to work efficiently and produce better revenue outcomes.
- Enables participants in developing actionable ideas by sharing their inspirational ideas and expertise.
- Deep understanding of the root of people's negative attitudes, helps them gain a fresh perspective on their roles and responsibilities, thereby restoring confidence collaboration, passion, engagement & performance.
- Lower levels of absenteeism, and healthy employee turnover.
- Improved quality and customer service resulting in customer retention and new business development.



# TA Tycoon - a Barycentre of Recruiters

Duration: 6 hrs

Audience: Aspiring Talent Acquisition Professionals Batch Size: upto 60 per batch



## **Corporate's Major Challenges:**

- Struggling to get seasoned recruitment professionals who can add value to the organization, search, attract and hire top talent from the competition.
- No thorough understanding of how to analyze and synthesize market and competitive data, critical interdependencies across business functions, review and set goals and priorities, identify potential risks and opportunities and analyze the long-term and short-term consequences of hiring decisions.
- Very little understanding of planning and tracking a recruiting budget, comprehensive estimation of all the costs associated with creating a recruitment strategy, engaging and recruiting talent, retaining them once they are hired to maximize the recruitment ROI.
- Not able to identify points of hiring failure, refine conversion metrics for each hiring stage, measure overall recruiting efforts, and individually gauge pipeline health for each segment.

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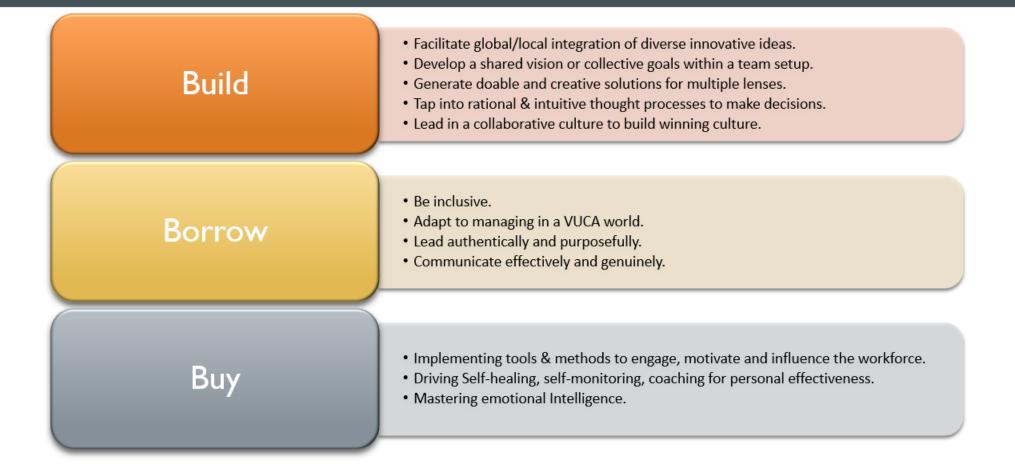
## **Training Outcome**:

- Business Alignment
- TA Budgeting & Forecasting
- Workforce Segmentation
- Candidate Sourcing Techniques
- Pipelining Build, Borrow & Buy
- Candidate Management
- Assessment & Selection
- Offer Management & Negotiations
- Employer Branding
- Recruitment Metrics & Analytics
- Employer Branding



## **SMART** Takeaways

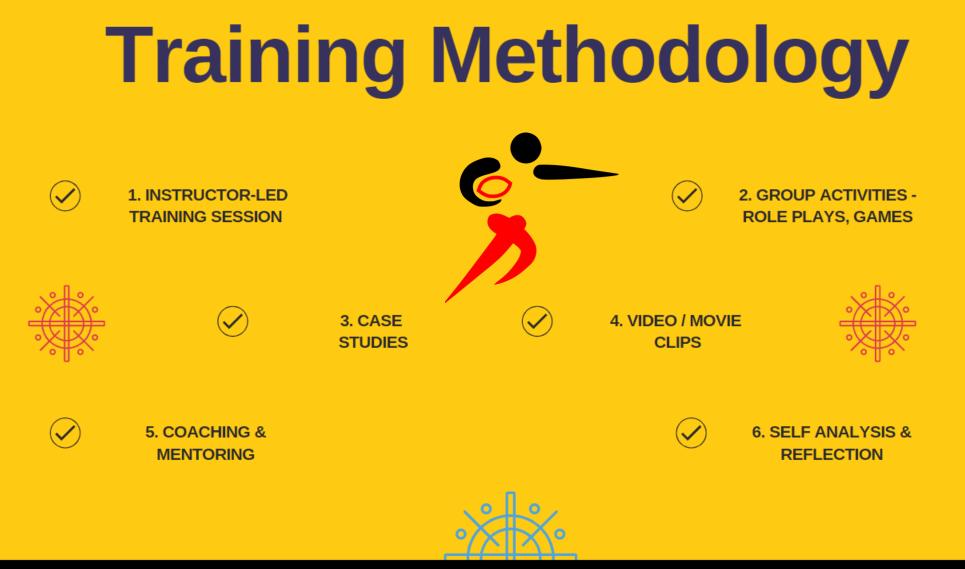
The program will supercharge the participants with the awareness, resilience and versatility to deliver much greater impact in their respective roles.

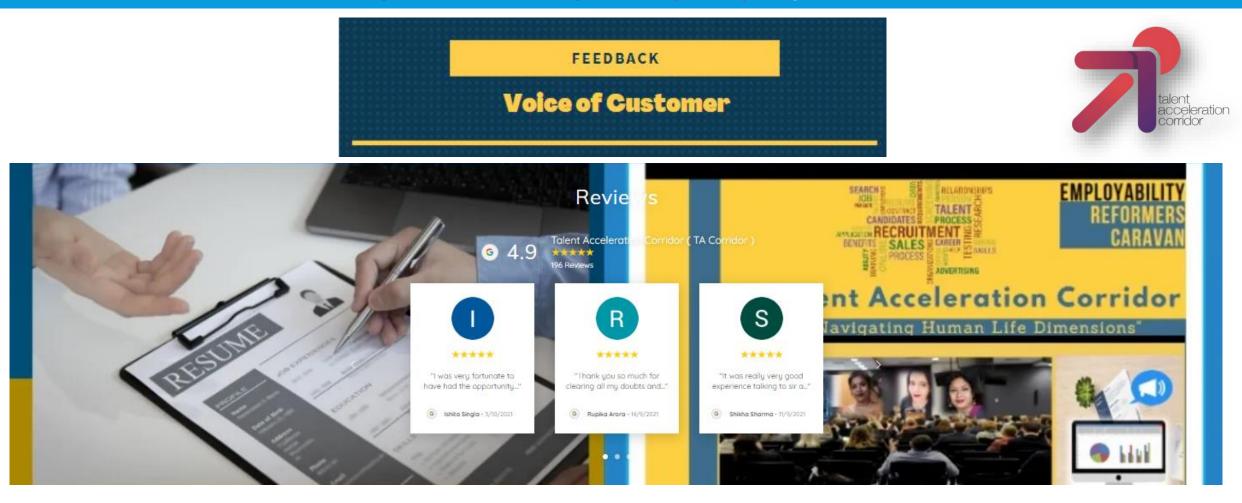




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TING HUMAN LIFE DIMENSIONS





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#### ★★★★★ 3 weeks ago

With interesting interaction and valuable learning, this experience has been an overall grooming for me. In such a short span of 3 days, I came out of this training workshop as a stronger and more confident candidate. Thanks to Rajnish sir for giving us a clear picture of what is expected from us once we step out of our university and start the journey out there in the real world. The best part being that every student was focused on. The session was not only what is to be done but also how we can improve as individuals. Where on one hand verbal knowledge was shared, on the other side we were given a chance to practice interviews and GDs by coming up on the stage and fighting our stage fright. I'm simply grateful to have been a part of this traning session.

#### Firoz Ansari 2 reviews

#### ★★★★★ 4 weeks ago

Rajnish has unique perspective from both sides of tabe, one as recruiting for one's organization and other as recruiting for organization. With his diverse industry experience, he is very strongly positioned as career guide, trainer and recruiter. His empathy, assertive listening, situation analysis and multiple solution offering is amazing. I can vouch for it from my direct interaction with him. I strongly recommend Rajnish and his organization to anyone who is looking for boutique of HR, recruitment and L&OD service to have competitive edge in industry.

#### D

#### Deepanshu Sharma 1 review

#### ★★★★★ 3 weeks ago

I have attended a 3 days enhance Job interview skills training session with TA Corridor. Honestly, it was one of the best session I had with Rajnish Sinha sir. He's a great motivator and skilled professional who knows every aspect of a student to trigger to boost him. I enhanced not only the communication skills but also got to know much more about the industrial aspects. One more thing I liked in the session was Rajnish sir finds every psychological points in student and gives a proper direction in his own way. I really appreciate him as my guide.



#### ★★★★★ 4 weeks ago

It's rare that you come across great opportunity of learning from a great leader like Rajnish Sinha. The way the whole thing was taught was very logical and satisfying. TA Corridor is a great ocean of knowledge and skills pertaining to Human resources.

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#### Dr. Jagriti kumawat

Local Guide · 39 reviews · 4 photos

#### ★★★★★ 3 weeks ago

A very informative and interesting session, sir has provided us a very good content of knowledge about the interviews and it really boosted our confidence. I really appreciate Rajnish sir for doing such a wonderful job and moulding the students into finished one.



#### Raghunandan S V Local Guide · 19 reviews

★★★★★ 3 weeks ago

TA Corridor is enabling the education sector with reallife experiences from passionate people from academia and industry in bridging the gap of enabling real time knowledge in creating more employability options through unique strategy in enhancing the aademic process.



#### kumar mohit 1 review

#### ★★★★★ 3 weeks ago

Without Rajnish Sinha sir's guidance and immense expertise in the field of career guidance and counseling, I would not have been able to develop the mindset necessary to achieve my career goals. As I prepared to begin my new role, he provided excellent suggestions for making an effective transition from campus to corporate. I couldn't be more thrilled, and just wanted to say thank you, Sir. I heartily endorse his services.



#### Gurinder Singh

Local Guide  $\cdot$  8 reviews  $\cdot$  3 photos

★★★★★ a week ago

It was quiet a good experience for me. Haven't went thorugh such a planned and well structured course. Although I've interacted with lots of Trainers , but the way of teaching , explaining , summarizing is one the best. I was treated not as a student but as a family member without any expectation of getting something in return.



#### ★★★★★ 2 weeks ago

Talent Acceleration Corridor training programs are well received both by the candidates and the industry. Rajnish is a great trend spotter and connects dots very early than most of the observers and therefore Talent Acceleration Corridor's programs are at the cusp of major trends that are highly relevant to the industry's needs for continuous skill enhancement. Talent Acceleration Corridor teaching methodology is very practical and give the students real corporate environment. Talent Acceleration Corridor's strategic profundity is equally matched by extreme execution excellence as highlighted by the exponential growth of training programs under Talent Acceleration Corridor. The training programs are highly relevant and follow a structured approach and are meticulously carried out. I highly recommend Talent Acceleration Corridor as a great organization with spot on industry relevant programs which have helped several industry stalwarts hone their skill set.



#### ★★★★★ 2 weeks ago

Rajnish Sinha sir, I cannot find proper words to express my deep appreciation for the guidance you provided me during the time when I was in total depressive state of mind at my workplace. You gave me expert advice and assured me that opportunities do exist for those with a willingness to strive and excel. Now my job remains deeply satisfying on many levels sir and your straight talk, behavioral diagnosis and honest advice helped me make the best career decisions. I highly recommend your services to everyone seeking a career coach.

#### Pravesh srivastava 1 review

#### ★★★★★ 3 weeks ago

X X X X X S weeks ago

Working with Talent Acceleration Corridor and especially with Rajnish Sinha sir was the best investment I could have made in my career. I registered for his flagship training program "Job Interview Skills & Resume Writing Masterclass" which really changed my life. His firm but gentle guidance, and incredibly valuable advice, were exactly what I needed to get myself back on track. The quality of your services is reflected in the wonderful position that I landed with your help, Sir. A big thanks to you and I look forward to learn more and more from you.



★★★★★ 4 weeks ago

Talent Acceleration Corridor provides very useful training programs for students and employees. You have great presentation style with lots of opportunities to ask questions and talk about real life examples. Your programs are very informative and interesting. Thankyou for you services.



**TO TRANSFORM** 

**EXPERIENCE THE LEARNING STORM, GET READY** 

Equipped with MBA (HR), Bachelor's Degree in Psychology (Hons.) & DCPA, **Rajnish Sinha** brings along **22 years** of **Global HR** (India | USA | APAC | SEA | UAE | KSA | EMEA) and **Corporate & Academia Training** experience. He has deep background in Leadership hiring, managing large-scale global recruitment transformation programs, mentoring, coaching, employability reforming etc. The experience & knowledge gained during these years with world's top notch organizations like **TCS**, **Birlasoft**, **Nucleus Software**, **Fiserv**, **Evalueserve**, etc have provided him with a solid foundation, widened his functional knowledge & the skills to contribute to the growth & further enhancements of both corporates & academia. He is also associated with various Engineering & Management institutions including some **IITs & IIMs** as "**Corporate Readiness Program Partner**" and "**Employability Reforming Trainer**" & Core Member of "**HR Academic Advisory Council**".

He is a fiercely optimistic and an embodiment of self-restraint, a unique soul driven by three properties born out of nature – "Virtue", "Ignorance" and "Passion" that compels him to get the things done effectively and efficiently, has been extremely passionate about contributing significantly to the fascinating HR challenges of corporate world and very well adjusted between materialistic and spiritual world with a blooming heart which keeps him healthy and happy. Compassion, willingness and spiritual repose, who are all great warriors providing him the assistance to the search for the desired goal.



# **Rajnish Sinha**



-a flagship training from the "<u>Employability Reformers Caravan</u>" of TA Corridor-



Jobs!

**For students** 



WE LEAVE A MARK, NOT A STAIN



RAJNISH SINHA ?

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Talent Acceleration Corridor "Navigating Human Life Dimensions"

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## **Rajnish Sinha**

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