



Sulski Enterprise offers consulting services, up to and including fractional roles, supporting small to medium size businesses in the Charlotte, NC metro area. We specialize in adapting industry proven financial and process templates to the specific needs of your business. Our goal is to streamline processes, minimize waste and bring focus to key metrics. This enables proactive management of your team, business and cashflow – without breaking the bank.

How we help businesses

-  *Improved visibility of business financials*
-  *Improved cashflow/ cash management*
-  *Improved communication and process control*
-  *Improved performance and metric tracking*
-  *Data driven insights for taking action*

Why Sulski Enterprise?

Our experience is built from real world problem solving. Our founder started his career as a Mechanical Engineer, following his passion for process and finance to start this business. We strive to provide simple solutions for complex problems. Most small businesses struggle with cashflow management and process. Owners typically want to focus on their core services and lack the experience and/or bandwidth required to keep up with a growing business. Most small businesses can't afford full time leadership or executive roles and need a partner. That's where we come in.

Our Focus Areas

Our business is primarily focused on supporting small to medium sized businesses. We work with you to understand and track your financial health through standardized Excel based tools. These tools help up provide insights on your performance and make recommendations. Our core customers are businesses with annual revenue from the \$100,000's and typically up to \$25,000,000. Smaller businesses benefit from a partner to fill a gap in their organization, while businesses over \$10M may need help enhancing their process to support a growing business efficiently.

Understanding Your Business Needs

Every business is different. Each opportunity to improve has upstream and downstream consequences. Our goal is to jointly identify the root cause of your issues. We strive to implement meaningful, sustainable change. Together we will identify pain points, search for opportunities, build a roadmap and execute.

Implementing Process Excellence

Process is critical, where required. Standard work is beneficial for repeatable tasks with expected outcomes. This improves workflow, communication and reduces waste.

Driving Continuous Improvement

Never. Stop. Improving. Stay one step ahead of the next issue. Putting the right tools, processes and communication in place will help you see issues before they come. Our goal is to help you become more proactive in problem solving. Reactive problem solving typically leads to lost efficiency and ultimately lost profits.