Mark Garius

Description automatically generated with low confidence**Chairman:**

**Mark Garius, BSc(Hons)**

A vastly experienced executive professional with a portfolio spanning four decades and encompassing multiple C-Suite positions across both large and small enterprises. Having personally delivered 30 acquisitions across four businesses, I have a breadth of knowledge and understanding not only of running businesses but, in particular, in the realm of M&A preparation, fund-raising, transacting and integrating. My ethos has always been to work with acquired business owners and their businesses to achieve a “win-win” for both and that has stood me in good stead for many years

**NON-EXECUTIVE / Advisory ROLES**

*Chairman* *▪ Celebrate Life Group Ltd* May 2022 – Present

CLG’s mission is to build a highly successful group of the most reputable, independent Funeral Director businesses, focussed in the south of England. The company is currently targeting funeral acquisitions in the south east of England and is ultimately looking to build to a £40m business over 5 years.

*Non-Executive Director* *▪ Prosell Learning Ltd* Sept 2021 – Present

Prosell are an international skills development & performance consultancy. They were established 35 years ago and have worked with leading companies from the Post Office to O2 and also many hundreds of smaller businesses from the UK to Asia pacific, America to Eastern Europe. They work with over 200 consultants globally and are headquartered in Twickenham.

*M&A Consultant* *▪ Automated Systems Group Ltd (“ASL”)/Others* Aug 2021 – Present

Acquired ASL in 2009 as the vehicle for a UK-wide “buy & build” strategy to create one of the largest managed print solutions (MPS) providers – which we achieved over 12 years. Having completed 14 acquisitions at ASL, with me taking the lead in all of them (including raising the funding), I stepped down from the Board in August 21 and now support ASL’s M&A strategy as a consultant, allowing me to take on other roles outside of ASL.

**EXECUTIVE ROLES & EXTENDED CHRONOLOGY**

Managing Director | CEO *▪ Automated Systems Group Ltd (“ASL”)* 2009 – 2021

Joint Managing Director *▪ Ethos Ltd* 2008 – 2009

Business Development Director *▪ Annodata Ltd* 2005 – 2007

Managing Director *▪ Toshiba Tec UK Ltd* 1999 – 2005

Senior Vice President *▪ Danka PLC* 1996 – 1999

Assistant General Manager *▪ Toshiba Information Systems UK Ltd* 1990 – 1996

Marketing Manager *▪ Alcatel PLC* 1988 – 1990

Marketing Planning Manager *▪ Xerox Ltd* 1981 – 1988

Marketing Assistant *▪ Unipart Ltd* 1979 – 1981

Marketing Graduate *▪ Waitrose & British Gas* 1976, 1978

**PERSONAL**

Fitness fan; major rugby union fan; 3 grown up children and one grandson