

| Standard Dates and Deadlines: | |
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| 1 | Earnest Money Delivery (by Buyer or Agent) |
| 2 | SPD Deadlines |
| 3 | CIC Deadlines |
| 4 | Title Delivery Deadlines |
| 5 | Inspection Deadlines |
| 6 | Due Diligence Deadlines |
| 7 | Appraisal Deadlines |
| 8 | Insurance Deadline |
| 9 | ILC Deadlines |
| 10 | Conditional Sale Deadline |
| 11 | LBP Deadline |
| 12 | Loan Deadline |
| 13 | Closing Deadline |
| 14 | Possession Deadline (PCOA in place?) |

| Custom Dates and Deadlines | |
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| 1 | Introductions to Title/Lender/Agent |
| 2 | Review Contract/additional provisions/warranty/concessions |
| 3 | Upload Earnest Money to CTM |
| 4 | Confirm inspection |
| 5 | Review inspection resolution for repairs/warranties/concessions |
| 6 | Order warranty if needed |
| 7 | Review amends and adjust deadlines as needed-Send to title/lender |
| 8 | Confirm appraisal value |
| 9 | Collect & provide utility info |
| 10 | Collect & provide receipts for repairs on resolution |
| 11 | Schedule Final Walk and Closing |
| 12 | CDA/DA to title |
| 13 | Upload closing docs to CTM |
| 14 | For listings-Change MLS To Under contract and then to Sold |