

IMPACT
CONSULTING



Michael Trencher

BUSINESS & PERFORMANCE COACHING



Owning a business is not easy, but it doesn't need to be hard.

Why have a Business Coach?

The right coach is a business partner who will take your business & your life to new and better destinations by providing individual coaching & guidance to fit your needs.

What are we about?

OUR PHILOSOPHY

We are all about enhancing business success by empowering people through proven coaching processes and methods.


OUR MESSAGE

We use our 30 years of corporate, business and coaching expertise to shift your challenges into opportunities and bring fresh perspectives to your business.



3 R's of Business Coaching

Our Approach



RE-SET

your business and
personal goals.



RE-BALANCE

your business and
personal life.



RE-CREATE

your business into whatever
you want it to be.

BOOST PRODUCTIVITY

INCREASE SALES & PROFITABILITY

**IMPROVE RELATIONSHIPS WITH
EMPLOYEES, CLIENTS & PARTNERS**

DEVELOP CLEARER GOALS

**HELP YOU FOCUS ON WHAT YOU
DO BEST**

**DEVELOP OR IMPROVE BUSINESS
PLANS**

TEAM COACHING & DEVELOPMENT

**ENCOURAGEMENT &
ACCOUNTABILITY**

OFFER AN IMPARTIAL VOICE

EXECUTIVE COACHING

**10 ways
we will help you**

MICHAEL TRENCHER

Michael has excelled in the banking and finance, broking and franchising arenas. He has thrived in both a broking franchise of his own as well as in senior sales management roles in major banks, a mortgage broking company and most recently he was the Head of Broker Distribution for Australia's largest mutual bank. This background gives him unique expertise in the factors that drive successful business leaders, from a sales, leadership and industry perspective.

He brings to his coaching and consulting a wealth of experience and a proven background in creating prosperous business outcomes. Over time he has developed a specialised skill set, honed by environments where sales performance is key.

Any coach can talk about success. But it's not easy to find one who has "been there and done that". Michael has.

His focus is driven by his passion for coaching and putting the customer at the centre of all that he does.

Michael specialises in coaching business leaders to smash through barriers and business plateaus to access a new level of potential. His approach recognises the huge impact that critical shifts in thinking and strategy can create for businesses.



EXPERT ADVICE



Talk to us

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Find us on



Accredited Organisational Coach,
Institute of Executive Coaching & Leadership (IECL)

Accredited Mentor,
Women in Banking & Finance

Executive Coach,
The Marketing Academy Australia

Judge, MFAA Excellence Awards 2017, 2018, 2019

Judge, The Adviser:
Better Business Awards 2019
Australian Broking Awards 2019
Women in Finance Awards 2019

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