

EXECUTIVE BIO – FALK KOHLER

Falk Kohler is a global Procurement and Supply Chain executive with more than 30 years of experience, including over 20 years in leadership and multiple C-level roles across complex industrial, engineering, project, manufacturing, healthcare technology, and communications businesses.

Throughout his career, he has led large international Procurement and Supply Chain organizations and transformation programs across Europe, North America, and Asia for Siemens, Philips, Coperion, and Faber Group, spanning Direct and Indirect Procurement, Global Category Management, Project Procurement, Strategic Sourcing, Supplier Management, Operations Excellence, and Digitalization.

As Chief Procurement Officer and Executive Board Member at Coperion, Mr. Kohler led Global Procurement across a complex low-volume / high-mix engineering-to-order equipment and project business, with responsibility for more than €1 billion in spend, 240 FTE, 26 sites, and over 8,000 suppliers. He increased productivity by 36%, redesigned the global supply base through more than 30 localization initiatives, reduced process costs by 27%, and stabilized global manufacturing and project supply chains by reducing missing parts by 55%.

Earlier at Siemens, Mr. Kohler built and led the global Project Procurement function for the turnkey communications business, covering more than €5 billion in spend, 100+ FTE, and more than 300 international projects. He established systematic Procurement integration into project and bid execution and implemented a digital Project Procurement Management platform. He subsequently held CPO and regional Supply Chain leadership positions, including responsibility for more than €5 billion in spend across Northwest Europe.

At Philips, he led enterprise-wide Procurement transformation across €12.6 billion in spend and more than 2,000 FTE before moving into Operations Excellence and Integrated Supply Chain leadership, including global transformation, operating-model development, digitalization, and S&OP.

As Founder and Managing Director of Concept-4-You GmbH, Mr. Kohler provides interim executive leadership and advisory support in Procurement, Supply Chain, Operations Excellence, and AI-enabled transformation, most recently leading the GREEN30+ transformation at Faber Group across €330 million in external spend and more than 4,000 suppliers.

Core Expertise

- Global Procurement Leadership – Direct & Indirect | Category & Supplier Management
- Engineering-to-Order & Complex Project Business | Project Procurement & Bid Integration
- Procurement Transformation & Digitalization
- Supply Chain Resilience & Operational Performance
- Executive Stakeholder & Board Management
- Global Organization & Workforce Transformation

Mr. Kohler combines strategic Procurement leadership with hands-on transformation execution and a strong track record of delivering measurable productivity, cost, resilience, and organizational performance improvements in complex international environments.