

HI Jill's House, LLC
Profit & Loss
January through December 2023

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	TOTAL
Ordinary Income/Expense													
Income													
4010000 · Rental Income													
4010001 · Gross Rental Income	181,450.00	181,450.00	181,450.00	181,450.00	181,450.00	188,200.00	188,200.00	188,200.00	188,200.00	188,200.00	188,200.00	188,200.00	2,224,650.00
4010002 · Less Vacancy	-11,100.00	-12,125.76	-17,610.00	-15,725.00	-16,953.30	-23,095.33	-25,476.20	-28,803.25	-32,779.76	-33,793.00	-47,356.16	-40,850.00	-305,667.76
Total 4010000 · Rental Income	170,350.00	169,324.24	163,840.00	165,725.00	164,496.70	165,104.67	162,723.80	159,396.75	155,420.24	154,407.00	140,843.84	147,350.00	1,918,982.24
4020000 · Other Resident Income													
4020012 · Admittance Administration Fee	0.00	0.00	0.00	1,000.00	1,000.00	1,000.00	2,000.00	0.00	1,000.00	1,000.00	1,000.00	1,000.00	9,000.00
4020011 · Respite Care	0.00	1,600.00	1,920.00	640.00	1,760.00	640.00	6,824.00	0.00	0.00	1,602.00	0.00	0.00	14,986.00
4020010 · Private Companion	86.00	149.45	158.30	91.90	167.90	102.15	26.95	0.00	33.46	33.46	33.46	66.92	949.95
4020006 · Other Miscellaneous Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	50.00	100.00
4020001 · Activity of Daily Living	4,900.00	6,161.88	4,955.00	4,900.00	4,900.00	4,959.07	5,600.00	5,600.00	4,900.00	4,900.00	4,900.00	5,600.00	62,275.95
4020002 · Continence Management	7,000.00	8,961.88	7,755.00	9,753.97	9,100.00	8,561.07	8,952.33	8,400.00	7,000.00	7,000.00	6,300.00	8,400.00	97,184.25
4020004 · Cardio-Pulmonary Care	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	700.00	8,400.00
Total 4020000 · Other Resident Income	12,686.00	17,573.21	15,488.30	17,085.87	17,627.90	15,962.29	24,103.28	14,700.00	13,633.46	15,235.46	12,983.46	15,816.92	192,896.15
4020050 · Adult Day Services	9,595.80	7,210.00	8,394.40	7,863.00	8,451.40	8,012.40	2,444.40	3,405.00	4,915.00	2,100.60	4,479.00	4,011.20	70,882.20
4020065 · Rent Income - Preschool	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	12,000.00
4020060 · Salon Services	80.90	952.60	1,209.70	970.70	1,323.50	1,214.50	993.00	1,182.00	923.50	812.80	578.20	1,852.10	12,093.50
4900000 · Miscellaneous Income	0.00	0.00	0.00	1,000.00	0.00	0.00	219.26	0.00	0.00	0.00	0.00	0.00	1,219.26
Total Income	193,712.70	196,060.05	189,932.40	193,644.57	192,899.50	191,293.86	191,483.74	179,683.75	175,892.20	173,555.86	159,884.50	170,030.22	2,208,073.35
Gross Profit	193,712.70	196,060.05	189,932.40	193,644.57	192,899.50	191,293.86	191,483.74	179,683.75	175,892.20	173,555.86	159,884.50	170,030.22	2,208,073.35

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Expense													
500000 · General and Adminitrative													
5000355 · Bank Fees	80.00	65.00	115.00	65.00	65.00	69.75	70.75	346.50	68.50	69.00	69.00	68.50	1,152.00
5000075 · Meals & Entertainment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	127.54	0.00	127.54
5000007 · Mileage	0.00	0.00	0.00	0.00	0.00	86.72	173.44	0.00	173.44	130.08	0.00	0.00	563.68
5000010 · Management Fee	3,852.66	3,890.36	3,754.38	3,795.75	3,811.13	3,781.61	3,216.67	3,550.04	3,479.38	3,434.87	3,162.30	3,848.24	43,577.39
5000020 · Office Supplies	229.03	359.24	14.99	196.84	328.98	201.15	315.62	196.17	14.99	0.00	507.50	290.30	2,654.81
5000350 · Supplies - General	47.68	102.72	42.79	14.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	14.99	223.17
5000040 · Dues & Subscriptions	599.00	0.00	200.00	0.00	226.20	0.00	0.00	0.00	0.00	418.00	200.00	1,100.20	2,743.40
5000050 · Postage	139.46	16.42	0.00	112.20	0.00	0.00	85.80	0.00	78.06	0.00	58.58	71.43	561.95
5000060 · Website	10.00	10.00	10.00	10.00	0.00	260.17	0.00	0.00	0.00	0.00	0.00	0.00	300.17
5000070 · IT Fees	125.00	125.00	125.00	218.75	87.50	125.00	0.00	1,314.00	500.00	624.42	566.65	566.65	4,377.97
5000090 · Admin Allocation	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	2,533.00	30,396.00
500000 · General and Adminitrative - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 500000 · General and Adminitrative	7,615.83	7,101.74	6,795.16	6,946.53	7,051.81	7,057.40	6,395.28	7,939.71	6,847.37	7,209.37	7,224.57	8,493.31	86,678.08
5001000 · Advertising & Marketing													
5001025 · Network Marketing	331.02	275.54	237.76	232.25	166.87	60.79	0.00	217.65	286.36	51.21	229.94	100.36	2,189.75
5001050 · Decorations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	292.82	120.32	413.14
5001010 · Advertising - Employment	418.00	128.00	696.00	0.00	2,037.00	2,266.00	304.00	566.00	1,685.04	3,043.05	3,779.98	3,131.48	18,054.55
5001020 · Advertising - Promotional	0.00	250.00	250.00	250.00	250.00	351.36	250.00	0.00	500.00	250.00	250.00	250.00	2,851.36
5001030 · Marketing Material	0.00	0.00	0.00	0.00	0.00	0.00	582.50	0.00	0.00	71.00	653.45	501.60	1,808.55
5001040 · Marketing Consultant	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
Total 5001000 · Advertising & Marketing	749.02	653.54	1,783.76	482.25	2,453.87	2,678.15	1,136.50	783.65	2,471.40	3,415.26	5,206.19	4,103.76	25,917.35
5002000 · Legal & Professional													
5002010 · Legal	0.00	0.00	0.00	925.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	925.00
5002020 · Tax Preparation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5002040 · Other Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	32.50	0.00	0.00	0.00	0.00	0.00	32.50
Total 5002000 · Legal & Professional	0.00	0.00	0.00	925.00	0.00	0.00	32.50	0.00	0.00	0.00	0.00	0.00	957.50
5003000 · Employee Expenses													
5003010 · Salaries & Wages													
5003011 · Administrative Wages	12,308.00	12,308.00	15,385.00	12,308.00	12,308.00	16,538.85	12,792.40	11,415.40	14,269.25	11,415.40	11,415.40	16,298.33	158,762.03
5003012 · Wellness Wages	46,362.88	44,559.63	60,572.55	48,119.21	47,914.46	67,804.98	53,786.78	48,965.17	54,240.67	40,686.47	45,255.70	60,931.29	619,199.79
5003013 · Dietary Wages	14,994.59	14,689.54	18,290.11	14,704.20	15,104.81	11,949.67	9,723.16	11,252.40	10,934.07	8,850.18	11,560.66	12,234.92	154,288.31
5003014 · Development Wages	4,276.50	4,293.50	5,155.50	4,000.50	4,288.00	4,905.50	3,847.50	3,321.00	5,383.50	3,498.50	4,073.25	5,199.50	52,242.75
5003017 · Housekeeping Wages	54.60	0.00	248.52	0.00	49.83	289.90	767.21	350.35	645.52	388.85	0.00	279.49	3,074.27
5003015 · Vacation Wages	480.00	0.00	784.00	2,328.84	272.00	244.80	4,676.00	1,336.00	2,368.32	1,175.76	1,743.60	3,842.00	19,251.32
5003016 · Bonus Pay	2,502.31	250.00	0.00	6,333.81	0.00	0.00	9,786.26	0.00	200.00	12,424.57	0.00	14,000.00	45,496.95
Total 5003010 · Salaries & Wages	80,978.88	76,100.67	100,435.68	87,794.56	79,937.10	101,733.70	95,379.31	76,640.32	88,041.33	78,439.73	74,048.61	112,785.53	1,052,315.42
5003020 · Payroll Taxes	6,917.90	6,196.07	7,920.64	6,889.34	6,180.30	7,935.14	7,508.26	5,966.13	6,661.95	5,948.09	5,712.75	8,836.76	82,673.33
5003025 · Workers Compensation	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	1,250.50	15,006.00
5003030 · Employee Insurance	6,983.86	9,824.39	7,132.28	8,592.37	8,592.37	7,663.79	5,391.57	5,038.02	10,322.15	10,467.34	10,959.10	5,044.96	96,012.20
5005032 · Employee Gifts	60.54	0.00	96.76	194.14	42.08	177.12	0.00	0.00	0.00	619.91	1,064.50	618.00	2,873.05
5003035 · Payroll Processing Fee	1,092.55	675.43	678.51	743.15	831.73	792.43	1,028.32	968.68	941.45	753.55	596.13	688.88	9,790.81
5003040 · Employee Physicals	133.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	133.00
5003050 · Employee Expenses	-598.70	1,011.80	19.20	67.02	128.31	208.29	754.69	-30.00	-21.70	177.72	123.51	393.54	2,233.68
5003060 · Employee Continuing Education	0.00	0.00	0.00	301.12	0.00	0.00	0.00	127.00	0.00	0.00	0.00	0.00	428.12
5003065 · Consultant - Training	0.00	0.00	289.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	289.50
5003066 · Outside Labor - Agency	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	950.29	950.29
5003080 · Employee Uniform	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.69	0.00	10.69
5003090 · Mobile Phone	120.00	120.00	120.00	120.00	120.00	90.00	120.00	120.00	90.00	120.00	146.39	146.39	1,432.78

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5003100 · Employee Meals	819.57	538.10	555.34	557.42	662.91	566.70	115.38	644.14	465.06	855.98	630.09	644.28	7,054.97
Total 5003000 · Employee Expenses	97,758.10	95,716.96	118,498.41	106,509.62	97,745.30	120,417.67	111,548.03	90,724.79	107,750.74	98,632.82	94,542.27	131,359.13	1,271,203.84
5004000 · Utility Expense													
5004055 · Internet	309.25	282.34	282.34	282.34	276.93	279.93	278.46	281.23	281.23	281.23	281.23	312.96	3,429.47
5004010 · Electric	5,789.96	4,876.87	3,785.47	2,757.27	2,149.04	2,315.79	2,238.25	2,425.05	2,288.80	1,884.30	2,143.04	2,851.45	35,505.29
5004020 · Gas	387.43	346.84	337.77	233.51	207.87	198.39	160.70	167.16	146.70	180.93	221.63	0.00	2,588.93
5004030 · Water & Sewer	991.01	927.27	991.01	1,016.51	991.01	978.26	940.02	914.52	825.28	850.78	850.78	1,016.51	11,292.96
5004040 · Telephone	327.94	327.94	327.94	327.94	331.53	334.53	333.06	395.83	395.83	422.22	395.83	354.72	4,275.31
5004050 · Cable	154.89	154.89	154.89	154.89	158.43	161.43	159.96	162.73	162.73	162.73	162.73	215.61	1,965.91
5004060 · Trash Removal	405.08	405.08	404.37	404.37	404.37	404.37	402.84	402.01	401.30	451.22	449.68	569.68	5,104.37
5004070 · Elevator	0.00	0.00	0.00	0.00	0.00	0.00	0.00	131.32	0.00	0.00	0.00	0.00	131.32
Total 5004000 · Utility Expense	8,365.56	7,321.23	6,283.79	5,176.83	4,519.18	4,672.70	4,513.29	4,879.85	4,501.87	4,233.41	4,504.92	5,320.93	64,293.56
5005000 · Resident Expenses													
5005072 · Medical Director	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
5005037 · Salon Services	809.00	1,146.00	917.00	1,167.00	1,165.00	895.00	1,030.00	940.00	765.00	478.00	1,002.00	821.00	11,135.00
5005073 · Pharmacy Consulting	90.00	252.00	96.00	261.00	243.00	90.00	165.00	90.00	0.00	81.00	75.00	273.00	1,716.00
5005010 · Dietary - Raw Food	9,798.80	8,598.48	8,190.04	8,882.39	8,569.56	7,449.41	8,205.56	8,535.68	5,667.59	9,051.35	6,357.03	6,912.70	96,218.59
5005015 · Dietary - Supplies	289.80	281.72	245.10	503.15	558.59	332.47	51.71	281.87	109.13	499.76	348.28	390.15	3,891.73
5005020 · Dietary Disposables	205.26	68.91	25.71	58.83	290.18	583.93	341.27	178.34	115.48	183.38	0.00	-490.82	1,560.47
5005022 · Allocated Costs - Meals	-2,371.57	-1,849.10	-1,662.27	-1,990.42	-2,071.11	-1,340.88	-1,160.57	-1,930.14	-1,174.51	-1,994.87	-1,453.70	-713.68	-19,712.82
5005025 · Dietary - Consultant	394.32	379.32	379.32	364.32	379.32	382.32	379.32	394.32	469.32	409.32	379.32	0.00	4,310.52
5005027 · Dietary - GPO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,090.00	0.00	0.00	0.00	0.00	1,090.00
5005028 · Fuel Surcharge	40.00	20.00	45.00	21.00	27.00	18.00	0.00	100.00	0.00	0.00	55.52	0.00	326.52
5005035 · Resident Services	0.00	0.00	0.00	6.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	322.18	328.44
5005050 · Activities - Supplies	82.67	104.77	90.77	587.39	371.51	35.87	0.00	64.76	0.00	63.61	77.97	192.06	1,671.38
5005055 · Activities - Meals	0.00	0.00	0.00	53.80	107.06	87.87	0.00	0.00	40.34	0.00	0.00	0.00	289.07
5005060 · Activities - Entertainment	150.67	141.01	45.68	220.62	138.45	59.45	122.50	138.44	138.44	156.51	151.52	125.44	1,588.73
5005065 · Nurse Cosultant	974.82	0.00	1,610.47	0.00	0.00	0.00	0.00	0.00	0.00	280.00	854.58	0.00	3,719.87
5005070 · Medical Supplies	24.38	278.53	1,324.79	142.30	604.79	15.90	169.54	412.99	313.73	84.22	748.71	0.00	4,119.88
5005071 · PPE Supplies	299.57	232.71	330.59	12.83	0.00	0.00	162.62	291.93	203.10	0.00	181.83	224.64	1,939.82
5005080 · Travel	0.00	213.89	82.75	0.00	0.00	26.25	0.00	0.00	0.00	0.00	86.73	173.44	583.06
Total 5005000 · Resident Expenses	10,887.72	9,968.24	11,820.95	10,390.47	10,483.35	8,735.59	9,566.95	10,688.19	6,747.62	9,392.28	8,964.79	8,330.11	115,976.26

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5006000 · Repairs and Maintenance													
5006010 · Housekeeping Supplies	-1,686.81	-257.49	1,198.59	-389.25	2,068.13	1,713.37	1,133.77	894.50	-2.26	108.88	675.10	880.01	6,336.54
5006015 · Maintenance Supplies	76.93	0.00	118.17	0.00	70.38	0.00	0.00	0.00	0.00	29.70	36.25	92.86	424.29
5006030 · Exterminating	249.73	249.73	249.73	249.73	249.73	702.70	274.70	274.70	274.70	274.70	274.70	274.70	3,599.55
5006035 · Landscaping	50.00	0.00	0.00	272.23	4,992.86	1,272.47	170.00	2,461.32	0.00	135.00	3,542.50	3,187.50	16,083.88
5006040 · Snow Removal	420.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	420.97
5006045 · Cleaning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	1,350.00	3,850.00
5006055 · Laundry Chemicals	123.77	164.49	0.00	136.39	179.51	258.87	136.39	154.28	0.00	0.00	136.39	0.00	1,290.09
5006060 · R&M - Units	729.03	997.57	536.74	475.00	0.00	0.00	259.03	388.54	0.00	0.00	0.00	97.13	3,483.04
5006065 · R&M - HVAC	0.00	0.00	0.00	1,613.75	0.00	1,722.54	0.00	204.25	384.38	0.00	1,435.75	871.00	6,231.67
5006070 · R&M - Kitchen	3,751.38	449.50	0.00	250.00	0.00	250.00	0.00	0.00	0.00	0.00	250.00	0.00	4,950.88
5006075 · R&M - Building	397.99	653.01	172.08	433.00	405.21	0.00	119.53	0.00	96.19	0.00	192.58	0.00	2,469.59
5006080 · R&M - Plumbing	449.00	225.00	1,480.00	0.00	0.00	267.00	0.00	0.00	0.00	253.14	109.60	0.00	2,783.74
5006085 · R&M - Flooring	0.00	644.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	644.79
5006095 · R&M - Fire/Sprinkler	558.02	0.00	0.00	824.13	1,562.00	1,471.00	824.13	1,618.13	0.00	1,144.13	0.00	0.00	8,001.54
5006098 · R&M - Nurse Call / Resident	362.50	0.00	0.00	0.00	1,110.32	285.51	0.00	0.00	0.00	3,724.01	0.00	0.00	5,482.34
5006100 · R&M - Laundry	0.00	0.00	464.70	25.00	0.00	0.00	249.80	0.00	0.00	337.40	0.00	693.75	1,770.65
5006105 · R&M - Elevator	82.95	82.95	82.95	82.95	82.95	1.57	1,073.99	82.95	82.95	82.95	82.95	82.95	1,905.06
Total 5006000 · Repairs and Maintenance	5,565.46	3,209.55	4,302.96	3,972.93	10,721.09	7,945.03	4,241.34	6,078.67	3,335.96	6,089.91	6,735.82	7,529.90	69,728.62
5007000 · Property Expense													
5007010 · Real Estate Taxes	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	84,000.00
5007020 · Personal Property Taxes	0.00	0.00	0.00	943.18	0.00	0.00	0.00	0.00	0.00	943.18	0.00	0.00	1,886.36
5007030 · Insurance	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	1,160.25	3,703.16	16,465.91
Total 5007000 · Property Expense	8,160.25	8,160.25	8,160.25	9,103.43	8,160.25	8,160.25	8,160.25	8,160.25	8,160.25	9,103.43	8,160.25	10,703.16	102,352.27
5008000 · Depreciation & Amortization													
5008010 · Depreciation	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	12,125.00	15,563.48	148,938.48
5008020 · Amortization	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	2,167.00	-5,700.32	18,136.68
Total 5008000 · Depreciation & Amortization	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	14,292.00	9,863.16	167,075.16
Total Expense	153,393.94	146,423.51	171,937.28	157,799.06	155,426.85	173,958.79	159,886.14	143,547.11	154,107.21	152,368.48	149,630.81	185,703.46	1,904,182.64
Net Ordinary Income	40,318.76	49,636.54	17,995.12	35,845.51	37,472.65	17,335.07	31,597.60	36,136.64	21,784.99	21,187.38	10,253.69	-15,673.24	303,890.71
Other Income/Expense													
Other Income													
5009070 · Gain/Loss on dispostion	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-7,088.12	-7,088.12
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-7,088.12	-7,088.12
Other Expense													
5009000 · Other Expense													
5009010 · Interest Expense	20,142.90	18,152.08	20,050.05	19,373.59	19,969.97	19,288.12	19,897.13	20,037.21	19,987.24	19,950.46	19,259.53	19,214.94	235,323.22
Total 5009000 · Other Expense	20,142.90	18,152.08	20,050.05	19,373.59	19,969.97	19,288.12	19,897.13	20,037.21	19,987.24	19,950.46	19,259.53	19,214.94	235,323.22
Total Other Expense	20,142.90	18,152.08	20,050.05	19,373.59	19,969.97	19,288.12	19,897.13	20,037.21	19,987.24	19,950.46	19,259.53	19,214.94	235,323.22
Net Other Income	-20,142.90	-18,152.08	-20,050.05	-19,373.59	-19,969.97	-19,288.12	-19,897.13	-20,037.21	-19,987.24	-19,950.46	-19,259.53	-26,303.06	-242,411.34
Net Income	20,175.86	31,484.46	-2,054.93	16,471.92	17,502.68	-1,953.05	11,700.47	16,099.43	1,797.75	1,236.92	-9,005.84	-41,976.30	61,479.37