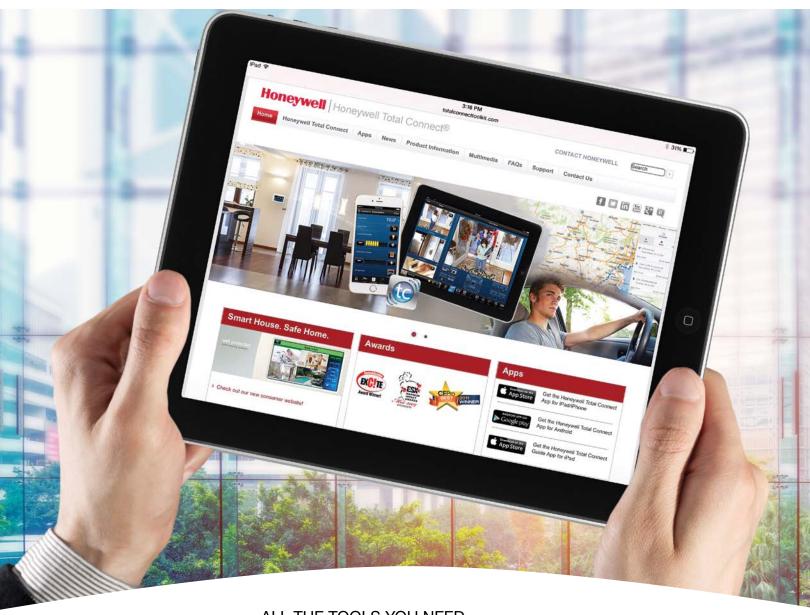
## **Honeywell Total Connect®**

Remote Services



ALL THE TOOLS YOU NEED TO CONNECT TO OPPORTUNITY

## **The Total Package**



## Connect to the Possibilities

### Honeywell Total Connect® 2.0

Honeywell Total Connect Remote Services lets your customers stay in the know wherever they go. With the tap of a finger, our app lets them control their security systems, receive push notifications, text messages and email alerts, control thermostats, lighting and locks, locate vehicles or assets\*—even view live video and see, hear and speak to visitors at the front door anytime, anywhere on compatible smart devices. It's packed with features that help you deliver a great user experience, earn more RMR and capture new accounts from the industry's only true, end-to-end security and remote services platform.

- Dynamic, Intuitive Interface
- Interactive Security
- Smart Scenes with Wizard
- Video Viewing and Awareness
- Video Alarm Verification (VAV)
- Test Drive Demo for iOS and Android

- Auto Syncing for LYNX Touch\*\*
- Growing Ecosystem
- Secure Login with Touch ID<sup>™</sup> for iOS
- Works with Apple TV® and Apple Watch®
- GPS Vehicle and Asset Tracking\*
- 100+ Locations Per Account



<sup>\*</sup>Honeywell Total Connect Tracking Services available in the United States only.

<sup>\*\*</sup>Auto Syncing available on LYNX Touch 7000, 5210 and 5100 models



## Test Drive Demo



## An Interactive Free Demo right from the App

- Provides simulated "live" experience right on a user's iPhone®, iPad® or Android™ smart device anytime, anywhere—without the need for Wi-Fi® or cellular connectivity
- Great way to showcase the benefits of Honeywell Total Connect to prospective customers
- Contains Tool Tips—informative pop-ups that accompany and explain each and every feature
- Apps available in Apple<sup>®</sup> iTunes<sup>®</sup> App Store and Google Play<sup>™</sup> Store

## Awareness and Control



#### **Real-Time Awareness**

Honeywell Total Connect keeps your customers in the know wherever they go-providing iOS push notifications, emails, texts and video alerts in real time. They can view history and search for specific events, know when a child gets home from school, know when employees come and go and more.

### Security

- Easy, app-based security system control
- Works with LYNX Touch and VISTA® platforms
- Common GUI across all platforms simplifies operation, reduces training and delivers a great user experience
- Provides true system status and real-time control
- Keypad, status and zones available at a glance
- Available in Latin American Spanish, French Canadian, Brazilian Portuguese and English

## Free Mobile Apps



Honeywell Total Connect® works with iOS and Android™ devices for easy, on-the-go control. Your customers can securely log into their accounts with Touch ID™— a fingerprint recognition feature available for iPhone® and iPad® users.\*



### Apple TV®

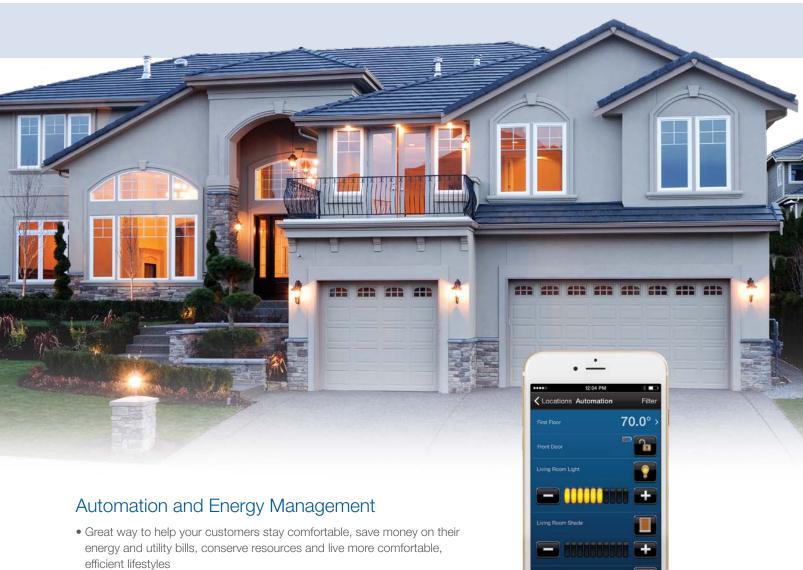
Our app makes it easy for Apple TV owners to keep an eye on the things that matter most—right from the world's most popular, dynamic television interface. Your customers can look in on their homes or businesses with live, streaming video feeds from Honeywell Total Connect cameras, review video events, remotely move pan/tilt cameras, record video clips of current views and see live security system status 24/7 directly on their TVs.



## Apple Watch®

The app is accessible on the Apple Watch, letting users control their security systems on the go, keep tabs on multiple locations - even activate Z-Wave Smart Scenes upon arm or disarm.

\*Touch ID supported on iPhone 5S, 6 and 6 Plus, iPad Air2 and above and iPad mini 3. Supports iOS 8. Subscribers can download the iPhone and iPad apps from the iTunes® App Store. The Android app is available in the Google Play Store. Apple TV, iPhone, iPad, iPad mini, iPod touch and Touch ID are trademarks of Apple Inc. All other trademarks are property of their respective owners.



- Users can remotely control locks and grant access to employees, service workers, babysitters and relatives anytime
- Track activity and receive video or email alerts when doors are unlocked

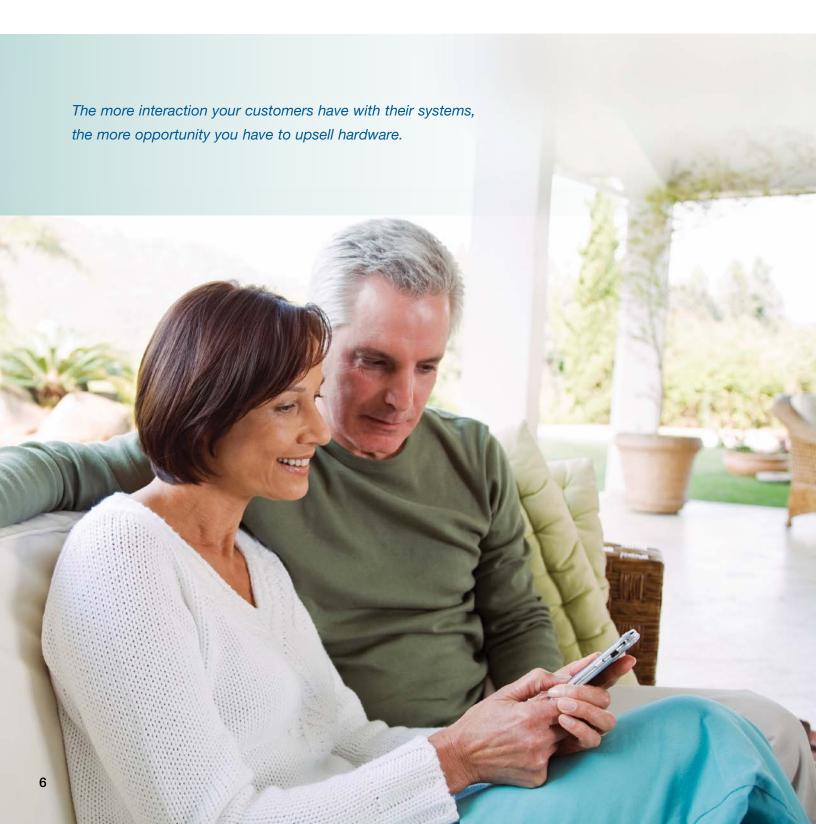


#### **Smart Scenes**

Smart Scene set-up with wizard guides your customers through scene set-up for energy savings, ambience and convenience step-by-step-providing a great user experience and helping them make the most of their connected homes and businesses.

# Expanding our Ecosystem

Since today's consumers want comfort, convenience and awareness 24/7, a remote services platform that works with the latest connected home devices is a must. Part of a dynamic, expanding ecosystem, Honeywell Total Connect® leverages our engagement with all of the leading smart home players and emerging standards—growing with your customers' lifestyles while growing your bottom line.



### Total Connect Comfort Wi-Fi® and RedLINK™ Connected Thermostats

We provide seamless support for Honeywell's Total Connect Comfort Wi-Fi and RedLINK Connected thermostats\*. You can offer your customers a choice of some of our most advanced, lifestyle-enhancing solutions for energy savings, comfort and control—a great way to heat up your business in the connected home space.



72°

80°



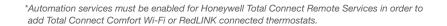


• Excellent opportunity to grow your RMR with new thermostat sales and Honeywell Total Connect automation subscriptions

#### Choose from thermostats that feature:

- High-definition, full-color displays that can be changed to match any décor
- Voice control
- Humidity and ventilation control
- Models with seven-day programming
- Dual-fuel compatibility
- Expands your offering beyond Z-Wave® thermostats—providing a variety of options to meet a wide range of tastes and budgets

Temperature available in Fahrenheit and Celsius.



# Expanding our Ecosystem

### SkyBell® Video Doorbell

Have you heard the buzz? SkyBell is a high-definition video doorbell that puts security, convenience and control at your customers' fingertips anytime, anywhere.



#### Complete Control on a Single Screen

- Customers can see, hear and speak to visitors at their doors, arm and disarm their security systems, lock and unlock the doors and check doorbell activity on the Honeywell Total Connect<sup>®</sup> iOS app
- Events can be categorized by motion, button press or user watching
- Excellent opportunity to grow your RMR with SkyBell hardware sales and Honeywell Total Connect subscriptions
- Homeowners can view visitors at night in full-color HD





### August Smart Lock®

Honeywell Total Connect® works with the popular August Smart Lock—letting homeowners lock and unlock their doors via the Honeywell Total Connect app on their iPhone® or iPad® devices. It's a fast, easy and efficient way to add smart lock capability to existing home automation systems and expand your connected home offering.

- Installs easily on the inside of customers' doors and uses existing deadbolts
- Preserves aesthetics of existing front door, with the ability to use traditional keys
- Excellent opportunity to grow your RMR with August Smart Lock hardware sales and Honeywell Total Connect automation subscriptions
- Compatible with most standard single cylinder deadbolts
- Works with Bluetooth® technology.
   Requires August Connect Wi-Fi® bridge for integration with Honeywell Total Connect.





## Focus on RMR

## Honeywell Total Connect® Video Solutions

- Keep your customers connected with event-driven video alerts, notifications and the ability to look in on their homes, families and businesses anytime, anywhere, on an iPhone®, iPad® or Android™ device
- Sell more hardware by adding up to six cameras per account, including iPCAM-WL low-light cameras for added security in dark indoor environments
- Secure communications, firewall-friendly video streaming and web-based camera configuration
- Attractive, easy-to-use interface with customizable multiple images, sizing capability, streaming views and pan/tilt control
- Can be sold as a standalone offering or with security for a solution that is absolutely unmatched—all from one seamless, integrated platform
- Stores up to 500MB of video clips

Adobe® Flash Player-based application and QuickTime® video player are required for application.



| IPCAM-WL COMPATIBILITY |   |                                |                                |  |
|------------------------|---|--------------------------------|--------------------------------|--|
| VAM                    | Tuxedo Touch™ Wi-Fi®<br>Rev 5.1.9.0_VA<br>& greater | Honeywell<br>Total Connect 2.0 | Honeywell<br>Total Connect 1.0 | LYNX Touch Systems<br>Rev 7.00.657 & greater |
| <b>✓</b>               | <b>✓</b>  | <b>✓</b>                       | X                              | <b>✓</b>                                     |

✓ Compatible X Not compatible



#### Video Alarm Verification

Video alarm verification (VAV) is a critical tool for helping central station operators make informed, rapid decisions in the event of an alarm—helping to ensure that emergency response personnel are prepared with the information they need to act quickly. Combine it with Honeywell Total Connect® to let your customers view video clips or images when motion is detected or on demand—anytime, anywhere, on any smart device.

## Get the Complete Picture with I-View Now™

Select Honeywell solutions\* integrate with I-View Now—a patented, cloud-based central station video interface that lets monitoring personnel view video-clips to see what caused an alarm when seconds count. It can also provide informative pre-alarm footage—letting the central station operator virtually go back in time and see the action recorded before the event. When you capture the video, there's a higher likelihood of capturing the criminal. Get the picture?

- Boost your RMR and grow your business with solutions that meet every budget, lifestyle and need
- Capture new business in the fast growing segment of local municipalities that mandate video alarm verification before dispatch
- Provide a great user experience by enhancing security and peace of mind—helping to create satisfied, long-term customers, reduce attrition and drive more opportunities
- Add more value to the Honeywell Total Connect IP Camera portfolio





Pictured left to right:

Video with and without pre-alarm footage. The difference is clear!



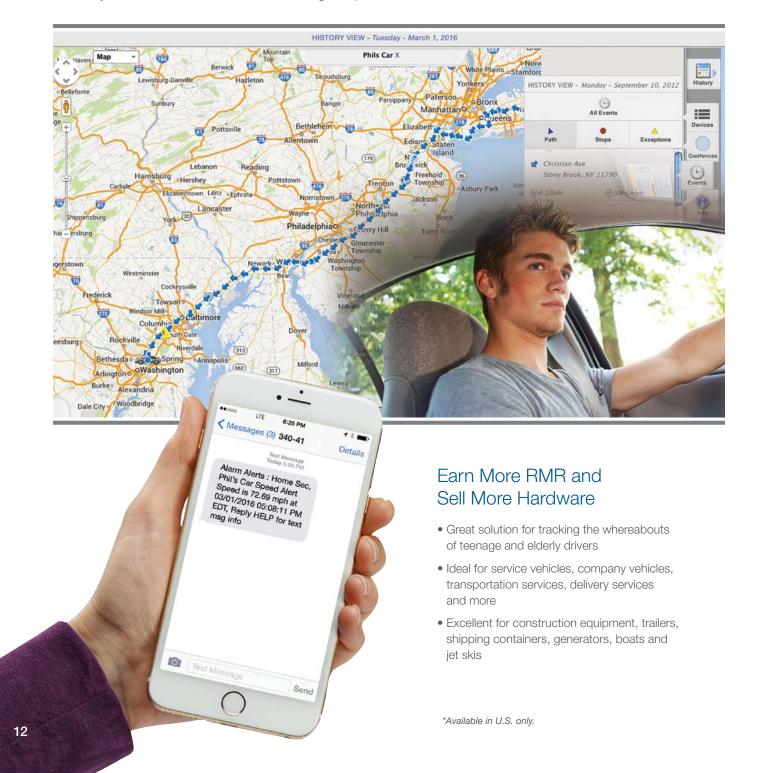
Contact your central station today to make sure you're I-View Now ready.

To learn more, visit www.i-viewnow.com

## Put Your Business on the Map

### GPS Vehicle and Asset Tracking

Honeywell Total Connect® Tracking Services\* can put your business on the map—helping you reach new markets, retain your accounts and drive more RMR. It puts real-time location information, alerts and updates at your customers' fingertips—a great way to keep tabs on family members and employees, know if speed limits or predetermined geographic boundaries have been exceeded or recover lost or stolen valuables. It's great as a standalone offering or when combined with video, energy management and security for a full-featured remote services solution that is absolutely unmatched—all from one seamless, integrated platform.

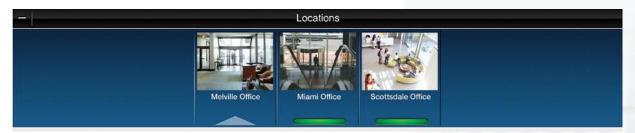


### Multi-Site and Enhanced User Management

- Multi-site feature lets users view up to 100 locations with a single login—great for franchise owners, real estate investors, vacation home owners and more
- The ability to pull information from the panel makes adding user codes a snap
- Hierarchical user structure lets primary account holder add multiple users and customize settings and access for each one (e.g. employees, contractors, babysitters, visitors, etc.)
- Graphics/photos to represent individual locations
- Edit panel users, user names, assignable rights and notification preferences

#### Informative Content

- Dynamic promotional tool for dealers and central stations
- Customers can view communications on their mobile devices and touchscreen keypads
- Great for bill payment reminders, messages, ads and special promotions
- Local weather forecasts



### Easy Account Setup

Users can set up and manage their accounts, configure the system to notify them if events do or do not occur, trigger cameras by zone event, add users and more all on their own with an easy-to-navigate menu—making life simpler for them and for you.



### **Smart Auto-Syncing**

- Automatic syncing on LYNX Touch 7000, 5210 and 5100
- Updates occur automatically within seconds
- Great for adding or removing users, scenes, schedules and more



## So Many Ways for Customers to Connect

#### Homeowners

If your customers' homes could talk, what would they say?
Whether a door has been opened, a valuable has been moved or a flood has been detected, Honeywell Total Connect® can tell them.
If it's happening in their home, it's happening on their phone.

#### Homeowners can:

- · Control their security system remotely and know when the system has been armed or disarmed
- Choose from a wide range of Wi-Fi® or Z-Wave® enabled thermostats to make their homes more comfortable and energy efficient
- Control Wi-Fi or Z-Wave enabled locks
- Operate Z-Wave lights, shades, water valves, ceiling fans and more
- See when someone enters or exits their home via live, look-in video
- Find out when motion is sensed in outdoor areas like pools, patios and driveways
- Receive alerts when floods have been detected in laundry rooms, kitchens, bathrooms or basements
- Set up temporary access codes for babysitters, housekeepers, contractors and guests
- Receive extreme temperature alerts, which can help indicate a power failure or problems with furnaces or air conditioners
- Schedule lights to come on at night or randomize them for a lived-in look while they're away
- Control multiple sites from the same account—great for vacation home owners and real estate investors

#### **Families**

Whether homeowners are looking to check up on the babysitter or elderly relatives, check in on their pets or keep tabs on their teenage drivers, Honeywell Total Connect provides them with the ultimate peace of mind.

#### Family members can easily:

- View live, streaming video of nurseries and play areas to keep an eye on nannies or babysitters
- Know if their children have arrived home safely from school or if they haven't
- See, hear and speak to visitors at their front door and view doorbell activity on the Honeywell Total Connect iOS app
- Keep tabs on teenage and elderly drivers with GPS tracking
- Know if a senior loved one has left the premises or pressed a panic pendant to summon help in the event of an emergency
- Look in on their pets and get a text message, email or video alert when the dog walker or pet sitter arrives or if they didn't show up
- Keep track of their childrens' busy schedules and know when they come and go





#### Businesses

Just because business owners are out of the office doesn't mean they have to be out of the loop. When they put Honeywell Total Connect® Remote Services to work, they'll have the critical information they need to help manage their businesses, their employees and even the unexpected.

#### Wherever they are, business owners can:

- Keep an eye on employees via live, look-in video
- Choose from a wide range of Wi-Fi® or Z-Wave® enabled thermostats to make their businesses more comfortable and energy efficient
- Control Wi-Fi or Z-Wave enabled locks
- Operate Z-Wave lights, shades, water valves, ceiling fans and more
- Keep tabs on fleets, machinery and equipment with GPS tracking
- Know exactly when their business opens and closes
- Receive an alert when someone enters a hazardous or restricted area
- Protect inventory, avoid business disruption and create a safer working environment by being alerted to floods, leaks and extreme temperatures
- Observe consumer shopping habits and activity
- Control multiple sites from the same account—great for franchises and businesses with more than one location





THE PERSON

## Selling Tips to Drive Customer Connections

### Emphasize Connectivity

» These solutions provide your customers with alerts and anytime, anywhere control—letting them stay connected to their families, track their vehicles and assets and know what's going on at their homes or businesses on the same mobile devices they use every day.

### Emphasize Security

- » Live, look-in video is a great way to keep an eye on their homes, kids, nannies, elderly relatives, pets, employees and businesses 24/7
- » Help create a safer home or business with remote control of security, cameras, lights, locks and thermostats
- » Central station's ability to look in and see what's happening during an alarm event lets them provide emergency responders with critical details prior to arrival onsite, which may help increase life safety, prevent loss and apprehend criminals
- » View video clips when motion is detected or on demand
- » Keep tabs on teenage and elderly drivers, personal and company vehicles, fleets, machinery and high-value assets with GPS tracking

# Economic Value

- » Excellent solutions for every budget, lifestyle and need
- » Remote control of lighting, heating and energy management can help save money and energy
- » Receive alerts when floods, leaks and extreme temperatures have been detected—letting you take action to minimize or avert costly damages
- » GPS tracking can help aid in the recovery of stolen vehicles and assets

#### Emphasize Your Value

» Remind customers that hiring a professional with your credentials and expertise ensures that the job is done right the first time.

## **Emphasize**Brand Value

» Point out that our products and Honeywell Total Connect® are backed by the most trusted, respected brand in security and comfort. Plus, Honeywell is the only true, end-to-end hardware and remote services platform provider.

### Share Success Stories

» Let prospective customers know exactly how Honeywell Total Connect Remote Services are making a difference in the lives of your customers right now. Testimonials are a powerful sales tool!

#### CONNECT TO OPPORTUNITY

Some images are for illustrative purposes only and may be subject to change.

#### For more information:

www.honeywell.com/security

#### **Automation and Control Solutions**

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