

No NAR No MLS  
No TAR No SUPRA  
ASK ME HOW!!!

YOU WORKED HARD  
TO GET LICENSED BY

TREC

Let's get you back  
ACTIVE.



PRESENTED BY:  
DAMOND ISIAKA  
JD, MBA



# STATE OF THE REAL ESTATE MARKET

01

## NAR MEMBERSHIP

NAR forecasts an 8% decline in membership this year (from 1.5 to 1.4 million members)

02

## LISTING COMMISSIONS

At 60 days post-settlement, the average listing commission rate increased by 0.014 percentage points.

03

## BUYERS' COMMISSIONS

At 60 days post-settlement, the average buyer's agent commission decreased by 0.055 percentage points.

04

## MEDIAN PRICE

\$340,000  
Up 1.5% year-over-year

05

## MORTGAGE INTEREST RATES

6.96% - 30-year Fixed Mortgage Rate  
6.16% - 15-year Fixed Mortgage Rate

06

## ECONOMIC GROWTH

The real estate market remains a major driver of economic growth.

# License Status



## **Active:**

**the license holder is legally allowed to practice real estate**



## **Inactive:**

**the license holder cannot practice real estate, but they can renew their license every two years without completing continuing education (CE). To activate an inactive license, the license holder must complete any required CE and register with a sponsoring broker**



## **Expired:**

**the license is no longer valid because the license holder failed to renew it by the expiration date. To renew an expired license, the license holder may need to complete renewal courses and pay late fees**



# GETTING BACK ACTIVE



EARN REFERRAL COMMISSIONS &  
STOP PAYING MLS FEES & REALTOR  
DUES!

OUR SYSTEM IS SIMPLE; MAINTAIN YOUR  
CONTINUING EDUCATION WITH TREC &  
WE DO THE REST FOR

**\$99.00/YR**

COMPENSATION: 70% OF  
ANY REFERRAL FEES

EXAMPLE:

**\$300,000 SALES PRICE X 3.00% = \$9,000**

**REFERRAL FEE IS 25% OF \$9,000 = \$2,250**

**REFERRAL AGENT SPLIT IS 70% OF THE 25%**

**REFERRAL FEE = \$1,575**

# NEXT STEPS

01

ONE-ON-ONE CONSULTATION

02

REGISTER FOR SPONSORSHIP

03

ONBOARDING





#### PHONE

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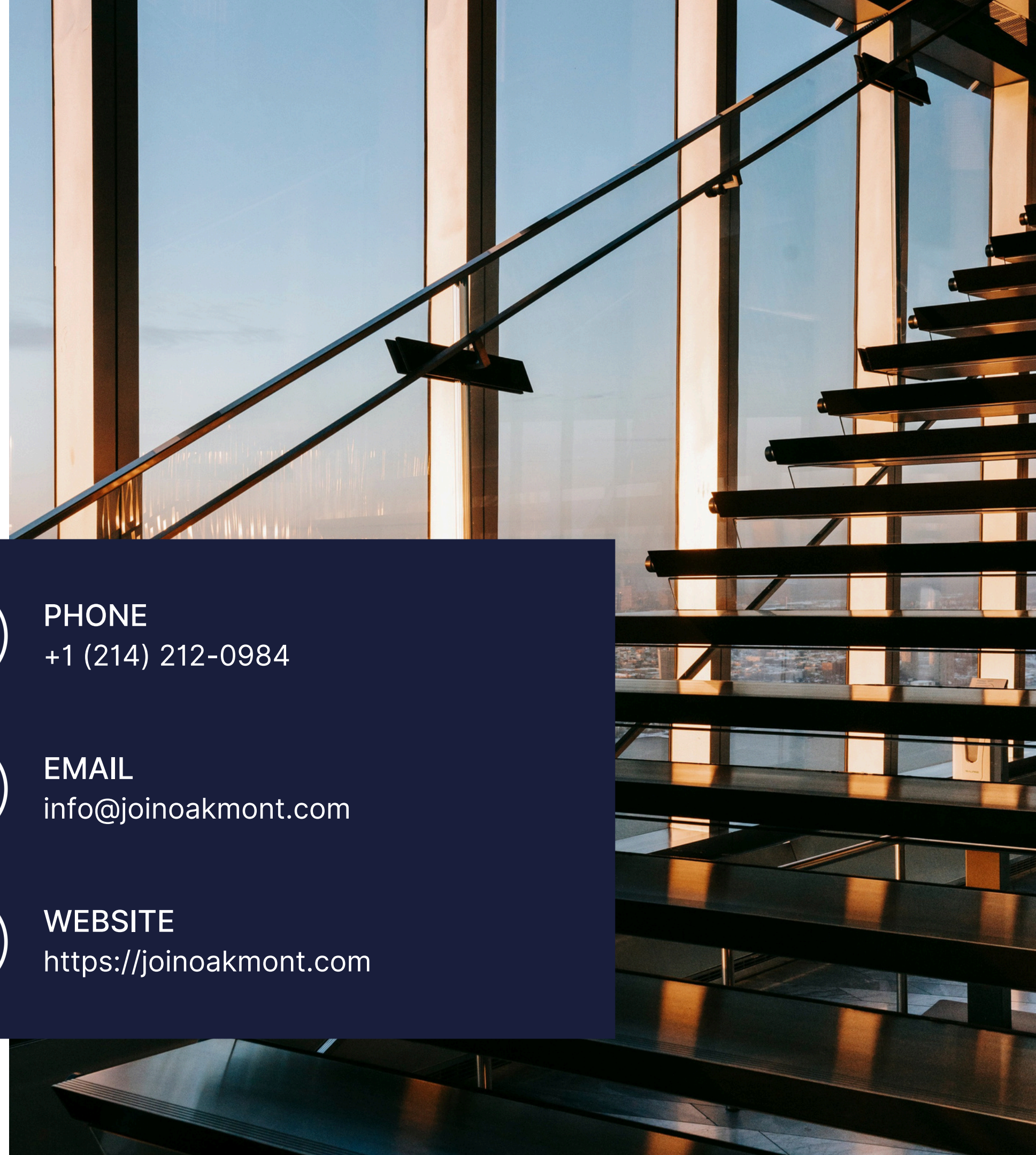
#### EMAIL

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#### WEBSITE

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# THANK YOU

We hope you found the information useful, and we look forward to being a valuable resource to you.

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