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Common Scenario for the self employed in the building industry

Scenario:

- A new business owner looking to buy his first home.
- His business turnover for the year will be approximately \$250,000 and has had his ABN registered for two years.

Background:

Having worked really hard to get his construction business up and running, Johnno was in a position to buy his own place.

Although Johnno's been running a successful business and has a clean credit history, his bank had refused to help him with a home loan because although he'd registered his ABN 24 months earlier he's only actually been operating for 6 months and he's yet to finalise his tax returns with his accountant.

Solution:

Luckily Johnno's dad was a Master Builder and referred him to Chocolate Money – an expert mortgage broking firm specialising in loans for those in the Construction Industry.

Since he had a clean credit history, an ABN registered for at least 24 months and could supply 2 forms of alternative income documentation (6 months BAS, and/or 6 months BBS and/or a completed an Accountant's Letter Template), his Chocolate Money broker was able to assist Johnno with a Low Doc home loan.

He was not only delighted to be offered a solution despite only being in operation a short time but was thrilled to find out that Low Doc Product Chocolate Money suggested to him had an interest rate was <u>on par</u> with the rate from the traditional banks.

Please note: This article is general in nature.

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