

Before We List



Have a Plan

Ask yourself "Am I ready to make this move?", "Do I know where I plan to move?" Know the current market and keep in mind, the Home could sell quickly or may take a few months. Are you prepared for either scenario? Look closely at your finances and make sure you are prepared to move and possibly cover the costs of repairs that come up on the inspection report.



DeClutter and Clean

Cleanliness implies a Home has been well taken care of, so deep cleaning can win points with buyers. Buyers scrutinize Homes, especially kitchens and bathrooms. Recaulk and repaint to give these grime-prone rooms a fresh and clean look. Clean rugs and carpets to eliminate unsightly stains or dinginess and eliminate odors. Tidy each room, including cabinets, closets and the garage before showing. And if it seems daunting to do all that cleaning yourself, consider hiring a professional cleaning company to take care of it for you.



Start Packing!

Cramped and cluttered spaces turn Buyers off and make your Home look smaller. A Home packed with your personal belongings also makes it difficult for others to envision living there. Start by storing away excess furniture, toys and personal decorations, such as family photos. Pack up things you don't use on a daily basis, and put them in storage or ask a friend or family member to hold onto them.

Side Note: Selling your home with the assistance of an experienced Realtor will leverage a higher sale price, an average of 13% increase, enough to cover the commission as well a possible refund at Closing.