

WHO IS RIMAN

- Established in 2018 in Korea
- \$2.5 Billion + in Revenue
- Rated as #1 K-Beauty brand
- 35,000,000 bottles sold in Korea
- North America Launch 3.18.2023
- Taiwan Pre-Launch 12.5.2023
- Hong Kong Pre-Launch 7.1.2024





RIMAN

RETHINKING. REIMAGINING. REDEFINING







PRODUCTS



PRICE



PLAN



PEOPLE



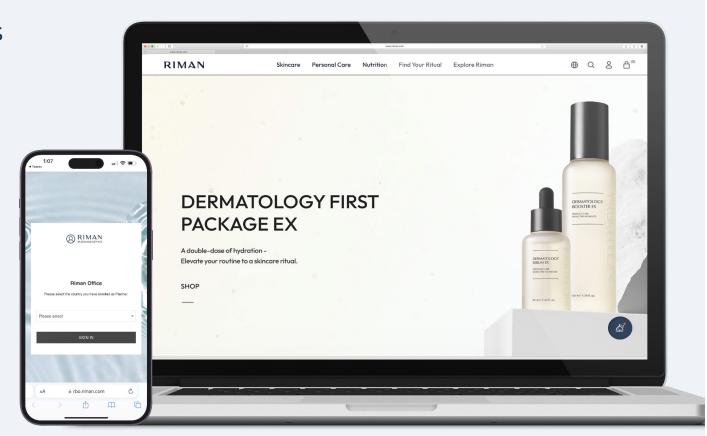
SUPPORT SYSTEM

1. RIMAN.COM



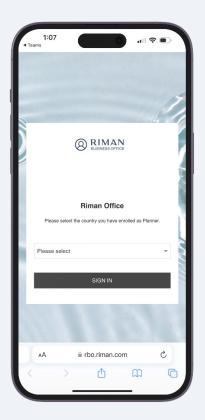
RIMAN.COM

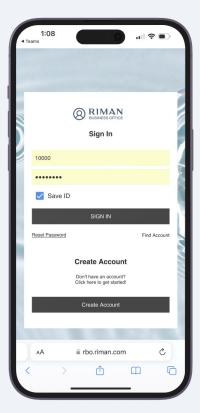
- Enroll New Distributors
- Enroll New Customers
- Product Orders
- Order Management
- Sales Management
- Team Performance Management
- Business Tools
- Marketing Tools
- Commission Reports

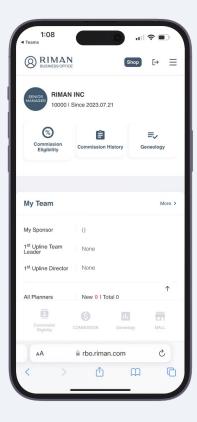


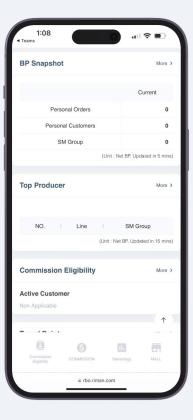
RIMAN BUSINESS OFFICE (RBO)

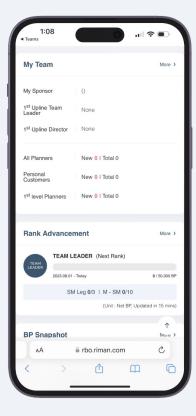
rbo.riman.com



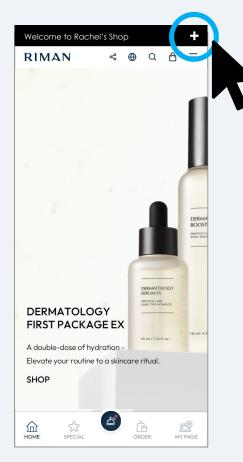


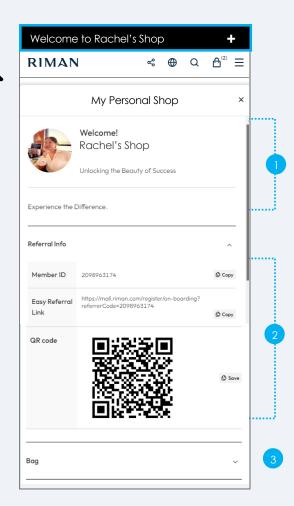






REPLICATED SITE - My Shop





You can customize your personal My Shop!

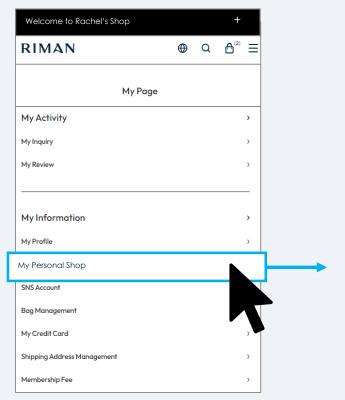
- ✓ Create your own Shop name.
- ✓ Post greeting message.
- ✓ Add taglines and social media information.

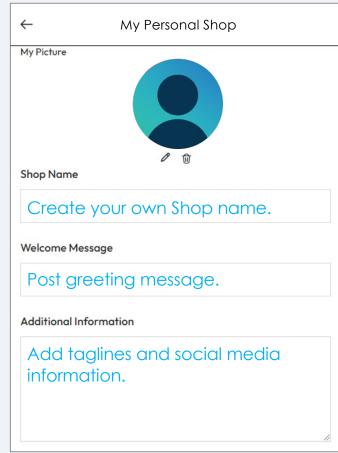
You can share...

- ✓ Your replicated site(My Shop).
- ✓ Direct link for easy enrollment.
- ✓ Download QR codes associated with your shop to enhance your business tools.

Quickly access your Bag list to share with all your customers and planners.

CUSTOMIZE YOUR MY SHOP





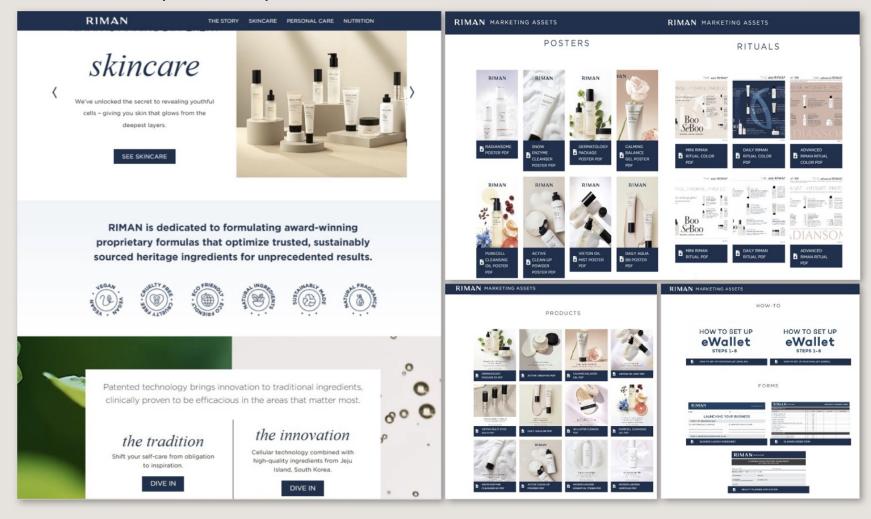




- 1. RIMAN.COM
- 2. THE DRIVE



RIMAN.com (The Drive)



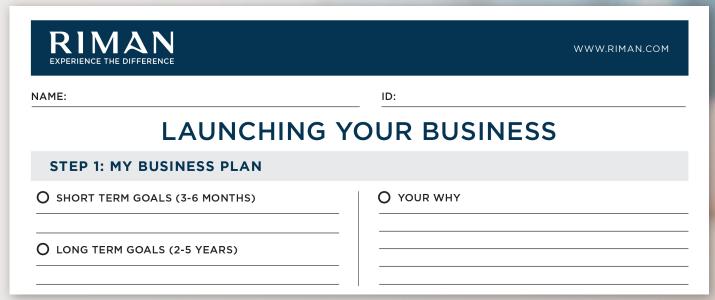


- 1. RIMAN.COM
- 2. THE DRIVE
- 3. LAUNCHING YOUR BUSINESS





1. BUSNIESS PLAN





2. SENIOR MANAGER GAME PLAN





RIMAN SENIOR MANAGER GAME PLAN

How To Become a Senior Manager?

Senior Manager Qualification:

- 6,000 BP (3 months)
- Personal Orders
- Personal Customer Orders
- 1st Level Distributor Orders
- 1st Level Distributor's Customer Orders

Commission Release Qualification:

• 3 Active Customers

Senior Manager



6,000 BP

<u>~35%</u>

25% +5% +5%

Senior Manager Commission

- Personal & 1st Level
- 25% Base Commission
- Additional 5% Team Incentive Unlimited Levels in S.M. Group

RIMAN Dollar Program



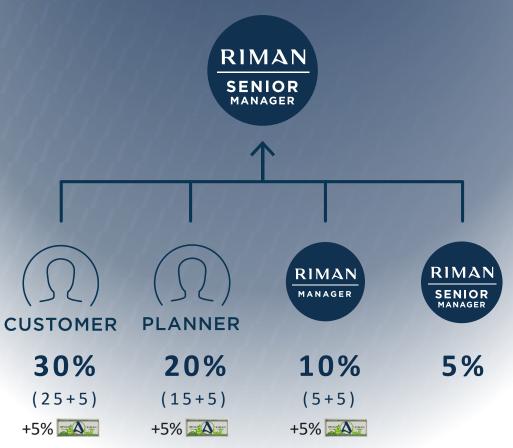
- Additional 5% on Personal & 1st Level
- Active 10 Auto-ship Customers

Personal Order Rebate Program

- 12.5% Cash Rebate
- 12.5% RIMAN Dollar Rebate
- Additional 5% S.M. Team Incentive Rebate
- Additional 5% in RIMAN Dollars Rebate w 10 a.c.

RIMAN SENIOR MANAGER GAME PLAN





* This is for Training Purpose only, For complete information please refer to Full Compensation Plan Document

Senior Manager Commission

- Personal & 1st Level
- 25% Base Commission
- Additional 5% Team Incentive Unlimited Levels in S.M. Group

RIMAN Dollar Program



- Additional 5% on Personal & 1st Level
- Active 10 Auto-ship Customers

Personal Order Rebate Program

- 12.5% Cash Rebate
- 12.5% RIMAN Dollar Rebate
- Additional 5% S.M. Team Incentive Rebate
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3. TEAM LEADER GAME PLAN

STEP 3: TEAM LEADER GAME PLAN

Team Leader is the first leadership rank at RIMAN, so make it a destination on your Roadmap to Success. PLUS, as a Team Leader, you'll receive a 45% Rebate on your personal orders!

TEAM LEADER QUALIFICATIONS*

- 50,000 BP in the 5 most-recent calendar months.
- 3 Sr. Managers in 3 separate legs.
- 7 managers team-wide.

*See Compensation Plan for complete and full qualifications

EADERSHIP MATCH***
p to 15% check match on your t 3 generations of Team Leaders!

"Must achieve 10,000 BP from Personal Team Leader Group each calendar month. See Compensation Plan for full details.
"More generations of Team Leaders can be unlocked by earning higher ranks. See Compensation Plan for details.

O GOAL DATE: _____ / ___ O ACHIEVEMENT DATE: ____ / ___



RIMAN TEAM LEADER GAME PLAN

How To Become a Team Leader?

Team Leader Qualification:

- 50,000 BP (recent 5 months)
- 3 Senior Managers
- 7 Managers
- Total Group (maximum 50% from one group)
- 10,000 BP (monthly)

Commission Release Qualification:

• 5 Active Customers

Team Leader



50,000 BP



40% +5%

Team Leader Commission

- Unlimited Levels in T.L. Group
- 40% Base Commission
- 3 Generation Leadership Match = 10 ~ 15%

RIMAN Dollar Program



- Additional 5% on Unlimited Levels in T.L. Group
- Active 10 Auto-ship Customers

Personal Order Rebate Program

- 20% Cash Rebate
- 20% RIMAN Dollar Rebate
- Additional 5% in RIMAN Dollars Rebate w 10 a.c.

RIMAN TEAM LEADER GAME PLAN

~45% (40%+5%)







RIMAN MANAGER



CUSTOMER

40%

+5%

30%

PLANNER

+5%

20%

+5% A

10%

+5%

Team Leader Commission

- Unlimited Levels in T.L. Group
- 40% Base Commission
- 3 Generation Leadership Match = 10 ~ 15%

RIMAN Dollar Program



- Additional 5% on Unlimited Levels in T.L. Group
- Active 10 Auto-ship Customers

Personal Order Rebate Program

- 20% Cash Rebate
- 20% RIMAN Dollar Rebate
- Additional 5% in RIMAN Dollars Rebate w 10 a.c.

^{*} This is for Training Purpose only, For complete information please refer to Full Compensation Plan Document

RIMAN TEAM LEADER GAME PLAN

Qualification: 50,000 BP (5 months)
3 SM & 7 M

Team Leader

 $50,000 \text{ BP} + \frac{45\%}{}$

Senior Manager



Senior Manager + 3 Senior Managers 6,000 BP X 4 = 24,000

Senior Manager



Senior Manager + 3 Senior Managers 6,000 BP X 4 = 24,000

Senior Manager



Senior Manager + 3 Senior Managers 6,000 BP X 4 = 24,000

4. COMMITMENT TO MY PLAN

ACTION:	EVENTS TO ATTEND:
O SCHEDULE YOUR 2 KPOP UPS	O ORIENTATION: DATE//
O 1ST: DATE/	O PRESENTATION: Every Thursday 6pm PST
O 2ND: DATE/	O TEAM EVENT: DAY TIME
O MAKE A LIST	O 1ST TRAINING: DATE//
CREATE AND POST YOUR PRODUCT STORY	O 1ST CONVENTION: DATE//











To say I was blown away by this before and after is an understatement. **

If you haven't heard, I started selling a new skin care line and the amount of people I'm able to help fall in love with themselfs is so rewarding!

This is my Auntie Anna Marie Thebeau, we took a photo of her when I was there visiting and I all I asked is when she starts to notice a difference to send me another photo... well this was 4 days later!!

If I didn't know this lady personally I would have thought this picture was photo shopped...

I'm so happy for you Auntie. * thank you for trusting me!







4. COMMITMENT TO MY PLAN

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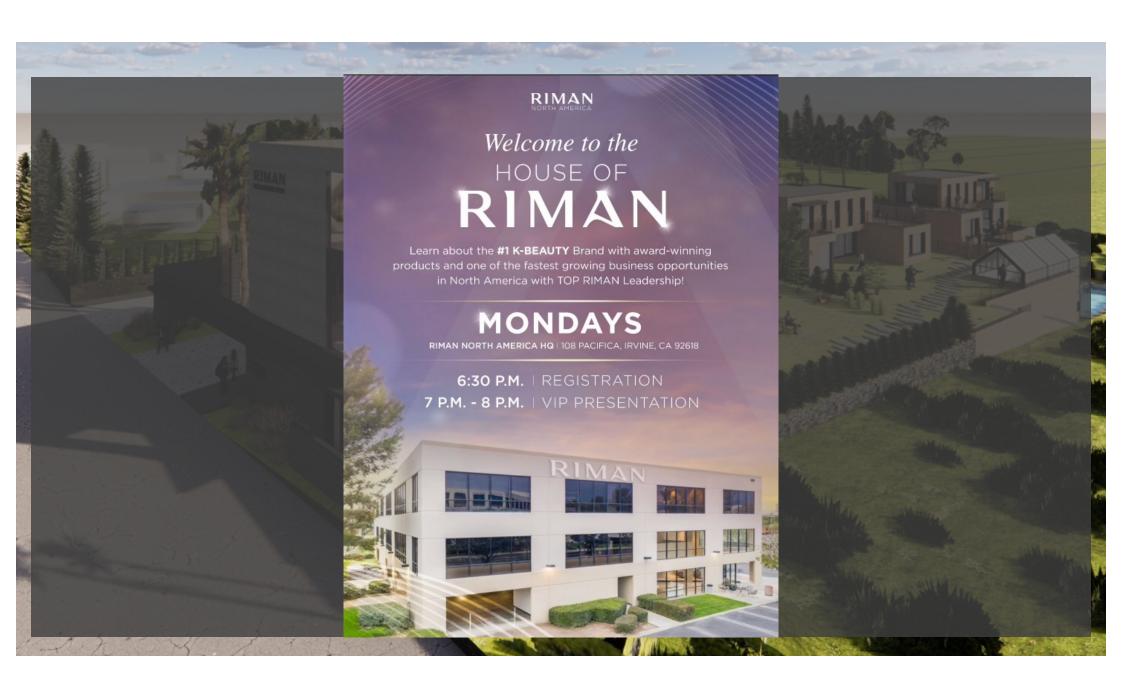




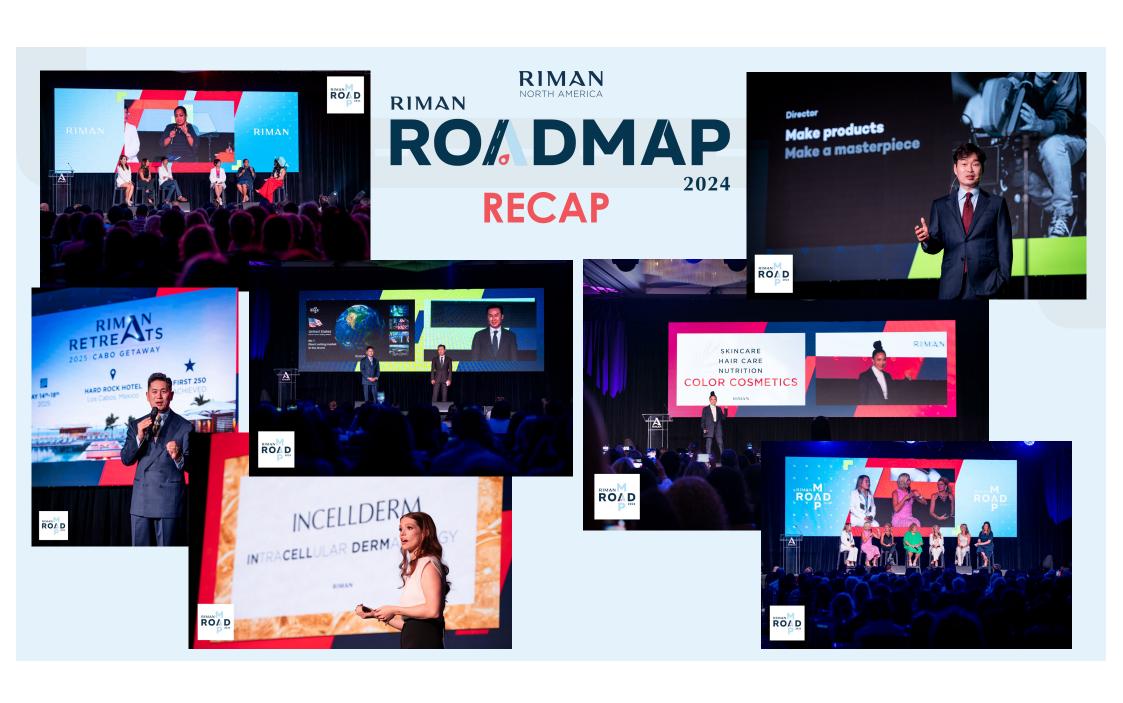
Testimony:
DENA PEACOCK

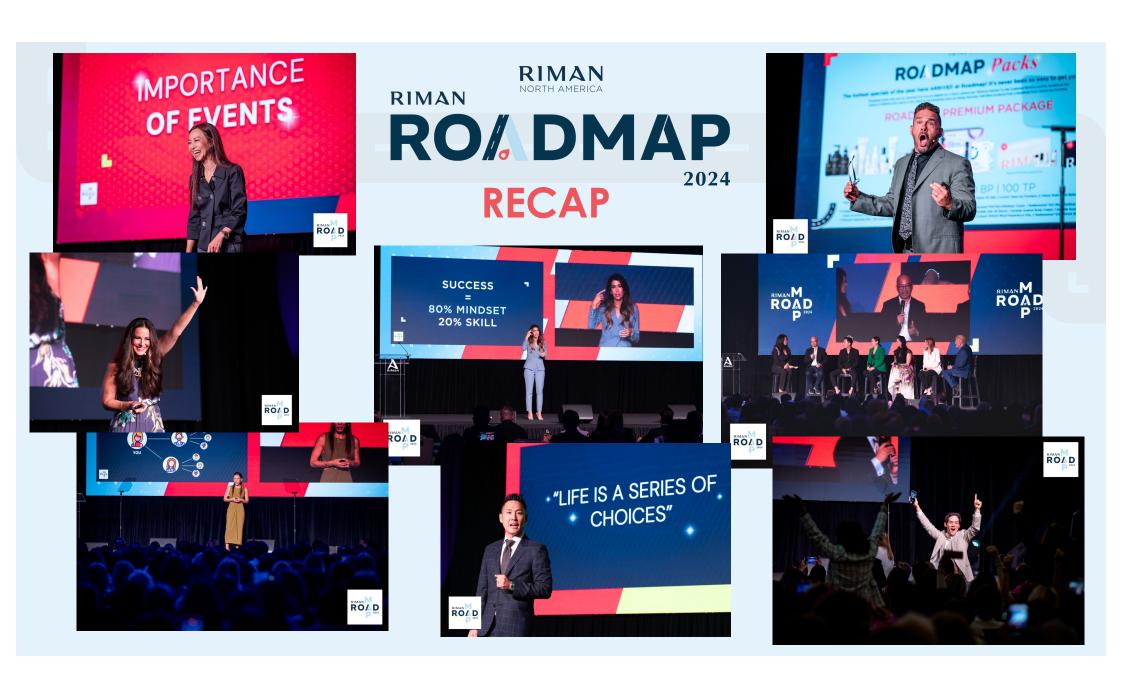
SUN	MON	TUES		WED	THURS	FRI	SAT
						1	2
3	November Monthly Rundown 5 p.m. ET Team Leader Meeting 9 p.m. PT / 12 p.m. ET VIP Presentation at HQ Office 7 p.m. PT		5	6	7 Opportunity Presentation 6 p.m. PT / 9 p.m. ET Presentation: Karen Kang Testimony: Christine Baker	8	9
10	Veterans Day – HQ Office closed Team Leader Meeting 9 a.m. PT / 12 p.m. ET	RIMAN Orientation 6 p.m. PT / 9 p.m. ET	12	13	Opportunity Presentation 6 p.m. PT/9 p.m. ET Presentation: Susan Manuello Testimony: Kristie Belliston	15	16
17	Team Leader Meeting 9 a.m. PT / 12 p.m. ET VIP Presentation at HQ Office 7 p.m. PT	RIMAN Orientation 6 p.m. PT / 9 p.m. ET	19	Tradition Meets Innovation 5 p.m. PT / 8 p.m. ET ZOOM ID: 923 5952 2274	21 Opportunity Presentation 6 p.m. PT/9 p.m. ET Presentation: Breanna Michel Testimony: Dena Peacock	22	23
24	Team Leader Meeting 9 a.m. PT / 12 p.m. ET VIP Presentation at HQ Office 7 p.m. PT	RIMAN Orientation 6 p.m. PT / 9 p.m. ET	26	27	Thanksgiving Day HQ Office closed Opportunity Presentation 6 p.m. PT/9 p.m. ET	Black Friday HQ Office Closed, Customer Service Open	30

SUN	MON	TUES	WED	THURS	FRI	SAT
					1	2
	November Monthly Rundown 5 p.m. PT / 8 p.m. ET B2ICI OIB 9 a.m. PT / 12 p.m. ET VIP Presentation at HQ Office 7 p.m. PT	5	6	7 Vidágigá 5 p.m. PT / 8 p.m. ET Presentation: Kate Lee Testimony: Angela Nguyen	8	9
1	O 11 Veterans Day — HQ Office closed 팀리더 미팅 9 a.m. PT / 12 p.m. ET	12 리만 오리엔테이션 5 p.m. PT / 8 p.m. ET	13	14 사업설명회 5 p.m. PT / 8 p.m. ET Presentation: Yong Lee Testimony: Eunju Yoo	15	16
1	7 팀리더 미팅 9 a.m. PT / 12 p.m. ET VIP Presentation at HQ Office 7 p.m. PT	19 리만 오리엔테이션 5 p.m. PT / 8 p.m. ET	20 전통과 혁신의 만남 5 p.m. PT / 8 p.m. ET ZOOM ID: 923 5952 2274	21 사업설명회 5 p.m. PT / 8 p.m. ET Presentation: Christina Lee Testimony: Heejin Rich	22	23
2	4 팀리더 미팅 9 a.m. PT / 12 p.m. ET VIP Presentation at HQ Office 7 p.m. PT	26 리만 오리엔테이션 5 p.m. PT / 8 p.m. ET	27	Thanksgiving Day HQ Office closed Attaggs 5 p.m. PT/8 p.m. ET Presentation: Eunice Hur Testimony, Rosa An	Black Friday HQ Office Closed, Customer Service Open	30



















This year, we are overjoyed to be taking the first 250 qualifiers to the beautiful beaches of Cabo San Lucas, Mexico, to relax after all their hard work growing their RIMAN business. With four ways to earn qualifying Travel Points during the promotional period, everyone has a chance to earn the trip of a lifetime and experience how #RIMANTravelsDifferently.

More details about the final itinerary will be announced soon, so **stay tuned!**

PROMOTION DETAILS

WHERE?

WHEN?

Hard Rock Hotel Los Cabos, México

5 days, 4 nights in Spring 2025

May 14th - 18th, 2025



HOW LONG DO I HAVE TO QUALIFY?

STARTS: 12:00 p.m. PDT September 14th, 2024.

ENDS: 11:59 p.m. January 31st, 2025.*

**OR first 250 people qualified.

HOW DO I QUALIFY?

It's simple! By doing the business activities you will do to grow your RIMAN business anyway, you will accumulate Travel Points (TP) that will allow you to secure your spot on this once-in-a-lifetime trip.

The more Travel Points you earn, the more rewards you will receive towards your trip!*
Please check RIMAN Rankings for the most up-to-date list of qualifiers.**.

Qualifications

1000 TP: Trip for one

1500 TP: Trip for one & up to \$300

Total Airfare Reimbursement

2500 TP: Trip for two & up to \$300

Total Airfare Reimbursement

3000 TP: Trip for two & up to \$600

Total Airfare Reimbursement



*By participating in this promotion, you agree to the RIMAN Retreats 2025 Policies, found in on ExploreRIMAN.com. Please be sure to review these policies closely.

**RIMAN Rankings is not an official notice of trip earners. Final qualifiers will be notified after the return period is complete, which can be up to 60 days from the last qualifying order.



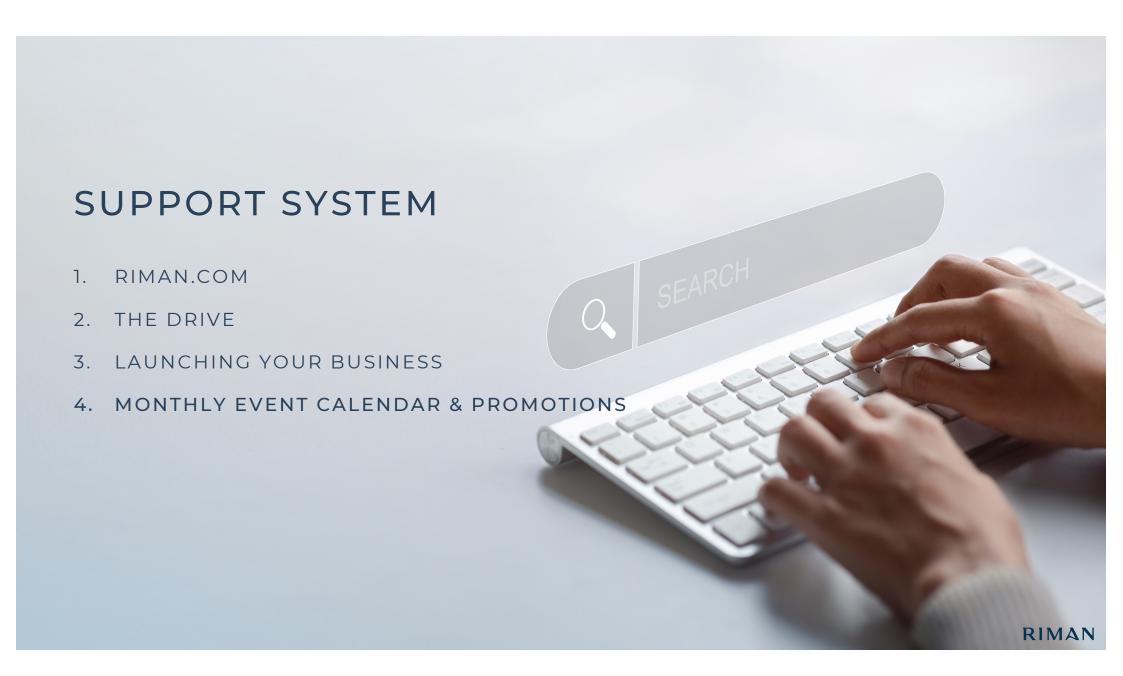
HOW DO I EARN TRAVEL POINTS?*** EARN TRAVEL POINTS TO SECURE YOUR SPOT THROUGH:

CUSTOMER SALES CUSTOMER LOYALTY Earn 5 Travel Points for every \$100 USD value in Retail Customer Sales. Each month you have 40 Active Customers, you get 100 points. A maximum 35 points can be earned on a single customer order. RANK ADVANCEMENT **SPONSORING** Earn the following Travel Points for advancing Enroll new team members with Starter Kits and receive the to the ranks listed below. Travel Points listed below. SENIOR MANAGER 100 TP TEAM LEADER 300 TP EXPERT STARTER KIT 10 TP 50 TP STARTER KIT PLUS DIRECTOR 2000 TP 100 TP STARTER KIT PREMIUM MONTHLY PERFORMANCE Reach certain volume requirements and receive the Travel Points listed below.**** ACHIEVE 10.000 BP IN A CALENDAR MONTH IN YOUR OPEN-LINE TEAM LEADER GROUP 100 TP ACHIEVE 30,000 BP IN A CALENDAR MONTH IN YOUR OPEN-LINE TEAM LEADER GROUP 200 TP ACHIEVE 100,000 BP IN A CALENDAR MONTH IN YOUR OPEN-LINE DIRECTOR GROUP 300 TP

^{***} If a customer places an order that consists of a promotional package (s) that has Travel Points, Planners will only earn the Travel Points associated with said promotional package.

Planner will not earn additional Customer Order Travel Points for any other items purchased in that order. If a Customer places an order that consists of a Starter Kit and a promotional package (s) that has Travel Points, Planner will only earn the Travel Points associated with the Starter Kit. Planner will not earn additional Promotional Package Travel Points, or Customer Order Travel Points for any other items purchased in that order.

^{****}Open-Line Team Leader performance travel points will be awarded in the amount that is greater, and are not stackable.



RIMAN

Starter Kits (November 2024)



