

For your GUESTS...



If fretting about where to stash your guests when they roll into town for your big day or where you and your bridesmaids can bond pre-wedding, look no further. Lofts on Bancroft luxury rentals offer the Bay's best solution. *By Hayley Hill*

If you've ever rented an Airbnb, you can relate. Planning a trip, you try to gauge from tiny images where you, your friends, and family will be most comfortable. Often left with fingers crossed about the neighborhood, amenities, and photo accuracy, you're sometimes pleasantly surprised but often disappointment ensues. Carpet stains, a stranger's things, and more can dampen the travel high. Also, hotels are often not a great option when traveling with groups as rooms are small, entertaining a non-option, and they're, well, dated. Recently, I had the pleasure of catching up with Sandy Wise and Laura Norton, co-owners of Wise Living Real Estate. Located in a prime spot in downtown Fairhope, the power duo has endless experience in all things building, real estate, and beyond. With impeccable taste, one point of pride is their vacation and short-term rental business. With brilliant lofts and cottages available for just a night or weekly renting, questionable internet-based finds and outdated hotel accommodations are no longer your only option.

This is especially exciting for Bay area brides. Whether accommodations for out-of-town guests or a bridal suite is needed, these upscale lofts and cottages offer all the modern amenities a girl could dream of. "I've traveled extensively and used vacation rentals from the islands to the mountains. I love to travel with big groups of friends, families, and pets. You need space to do this, but typical internet rentals lack space and luxury. For our accommodations, I didn't want typical; I wanted luxury and something that reflects where I'd like to





Sandy Wise and Laura Norton

Photo credit: Sieve Photography

stay. Plus, given our proximity to the delta, beaches, polo fields and the like, creating luxury rentals was an easy decision and a natural extension of our brand since we conceive, design, build, decorate, manage and even broker every type of property," Sandy shares.

So, what exactly are these luxuries? Set up to be the nicest rentals around, both the stand-alone cottages and lofts range from two to four bedrooms, offer an open floor with high-end finishings like marble countertops, gourmet kitchens, jacuzzi tubs, heart pine flooring, top-notch stainless-steel appliances, fine white linens, natural wood accents, large balconies, parking, and of course it's all painted in the Wise Living signature paint colors, oyster white and blues.

For Laura, "As a realtor, I am about taking care of my clients and I love the opportunity to offer short term options. They allow potential clients to check out our community before buying. Also, Fairhope is such a small town and nice rentals are hard to find. Located in the heart of downtown, our properties allow guests to enjoy the very best Fairhope has to offer." Sandy chimes in, "Guests are literally 50 steps from a smoothie, yoga, art studios, and all the best restaurants and bars. Of course, we also offer a quirky limousine and custom golf cart access as well as bicycles." Furthermore, guests are greeted with a bottle of wine and chocolate upon arrival. Luxury indeed. The only downside? They book up fast. If you're planning your big day, it would be wise to plan ahead and book now!

Wise Living Real Estate

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