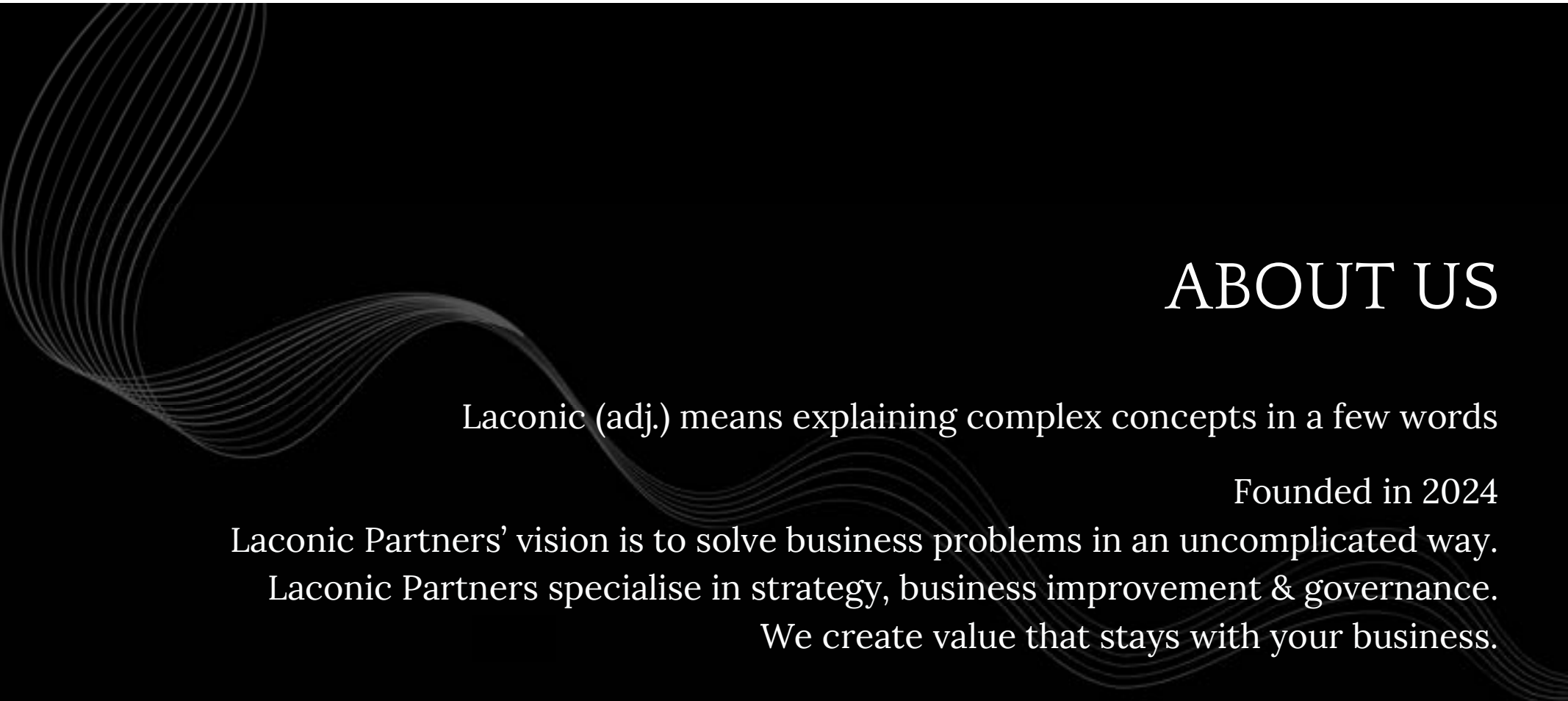




Laconic

A forward thinking business improvement agency

CAPABILITY STATEMENT



ABOUT US

Laconic (adj.) means explaining complex concepts in a few words

Founded in 2024

Laconic Partners' vision is to solve business problems in an uncomplicated way.

Laconic Partners specialise in strategy, business improvement & governance.

We create value that stays with your business.

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WE ARE MAKING A DIFFERENCE

- ✓ Defined scopes for all of our services
 - ✓ Niche offering
 - ✓ Competitive pricing
- ✓ Providing value beyond our engagement
- ✓ Realising long term-goals while delivering present-day improvements

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LACONIC CORE SERVICES



Business Improvement



Strategy Achievement



Portfolio Management



Digital Delivery



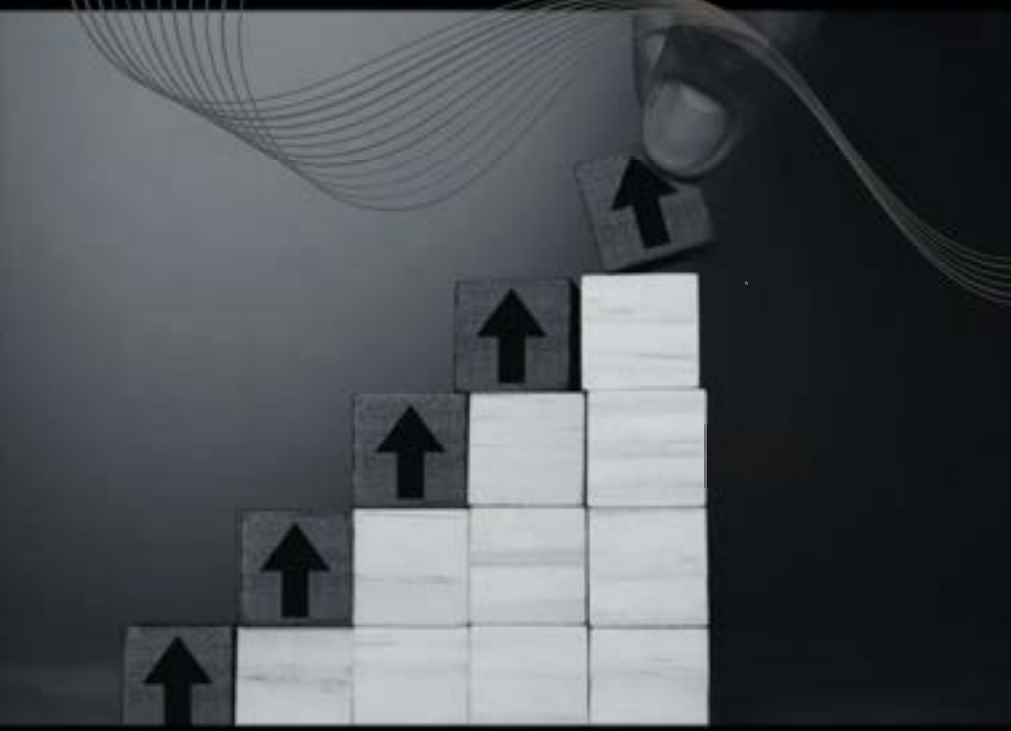
Local Government &
Public Sector



ESG & Sustainability

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BUSINESS IMPROVEMENT

A hand is shown placing a wooden block onto a staircase-like structure made of other wooden blocks. Each block in the staircase has a black upward-pointing arrow on its top surface. The background is dark with some light-colored wavy lines.

Opportunity Discovery

Using structured analysis and stakeholder engagement, we identify key issues, opportunities and priorities to inform future investment and decision-making.

Business Diagnostics

Using Lean Six Sigma methodology, we define the right problem, analyse and measure the impact and derive a prioritised list of sustainable solutions

Continuous Improvement

Using continuous improvement methodologies, we identify, prioritise and implement practical changes that deliver sustainable performance improvements.

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STRATEGY ACHIEVEMENT

Strategy Development

Using evidence-based analysis and stakeholder engagement, we develop practical strategies that align organisational priorities with future opportunities.

Strategy Execution

Using structured planning and performance frameworks, we translate strategic priorities into deliverable actions, measures and accountability.

Performance & Growth Diagnostic

Using data-driven analysis, we assess performance drivers, identify growth opportunities and support informed investment decisions.



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PORTFOLIO MANAGEMENT

Portfolio Optimisation

Reviewing initiatives against strategic priorities, value, risk and resource availability to ensure investment is focused on what matters most.

Portfolio as a Service

Establishing frameworks, governance and reporting to provide visibility of priorities, dependencies and delivery performance.

Initiative Prioritisation

Applying structured prioritisation methods to assess and sequence initiatives based on impact, cost, risk and organisational capacity.

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DIGITAL DELIVERY

Project Consulting

Providing practical project delivery support from planning through to implementation, helping manage scope, risks and stakeholder expectations.

Business Analysis

Defining requirements, analysing processes and identifying opportunities to ensure solutions are aligned to business needs.

Change Management

Supporting organisations through change by building readiness, engagement and adoption of new systems and ways of working.



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LOCAL GOVERNMENT & PUBLIC SECTOR

Planning, Reporting, Legislative Alignment

Aligning planning and reporting frameworks with legislative requirements to support accountability, decision-making and strategic delivery.

Service Reviews & Improvement

Assessing service performance, delivery pressures and opportunities to identify practical improvements and future service options.

Operating Model Design

Designing structures, processes and accountabilities that improve service delivery and align resources with organisational priorities.



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ENVIRONMENT, SOCIAL GOVERNANCE

ESG Strategy & Roadmap

Developing practical ESG strategies and implementation roadmaps that align sustainability goals with organisational priorities.

Sustainability & Statutory Reporting

Designing reporting approaches that improve transparency and support compliance with sustainability obligations and stakeholder expectations.

Governance & Compliance

Establishing governance, controls and accountability frameworks to support effective management of ESG commitments.



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ADDITIONAL LACONIC SERVICES



Business Case Advisory



Governance &
Assurance



Measurement &
Reporting



Energy Industry
Advisory



Commercial
Management



Post Implementation
Reviews

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CORE CAPABILITIES

Drawing on deep experience across government, commercial and regulated environments, we combine six core capabilities to help organisations move from complexity to clear, defensible action



Business & Financial Analysis

Applying structured analysis to understand organisational performance, evaluate options and support evidence-based decision-making.

- Business analysis
- Diagnostics & reviews
- Financial modelling
- Cost-benefit analysis
- Investment evaluation



Strategy, Planning & Performance

Helping organisations define priorities, align plans and measure progress towards desired outcomes.

- Strategic planning
- Business planning
- Performance frameworks
- Benchmarking
- Benefits realisation



Stakeholder Engagement & Facilitation

Building shared understanding, alignment and ownership through structured engagement and collaboration.

- Consultation
- Workshop facilitation
- Co-design
- Consensus building
- Executive engagement



Governance & Assurance

Strengthening accountability, oversight and confidence in decision-making.

- Governance frameworks
- Assurance reviews
- Policy analysis
- Regulatory analysis
- Risk-based decision support



Project, Portfolio & Change Delivery

Supporting organisations to prioritise, govern and deliver change successfully.

- Project delivery
- Portfolio management
- Initiative prioritization
- Change management
- Benefits tracking



Organisation & Operating Model Design

Aligning people, processes and structures to support effective service delivery and long-term organisational capability.

- Operating model design
- Organisational design
- Service design
- Capability development
- Workforce alignment

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OUR TEAM



EVGENIYA
KHRENOVA
Director

Evgeniya is a Chartered Accountant and experienced business and commercial analyst. She combines financial expertise, strong analytical capability and a practical approach to problem solving, helping organisations navigate complex decisions, improve performance and identify opportunities for growth.



JOHN
SAYERS
Director

John is an accomplished executive and senior leader with experience across energy, infrastructure and Defence. He brings expertise in strategy execution, organisational improvement and project delivery, helping organisations navigate complexity, align stakeholders and achieve practical, lasting outcomes.



KIM
BARKER
Consultant

Kim is a strategic advisor and project leader with more than 25 years' experience across government, education and community sectors. Holding an MBA in Innovation and Entrepreneurship, she brings a systems-thinking approach that helps organisations align planning, investment and delivery.



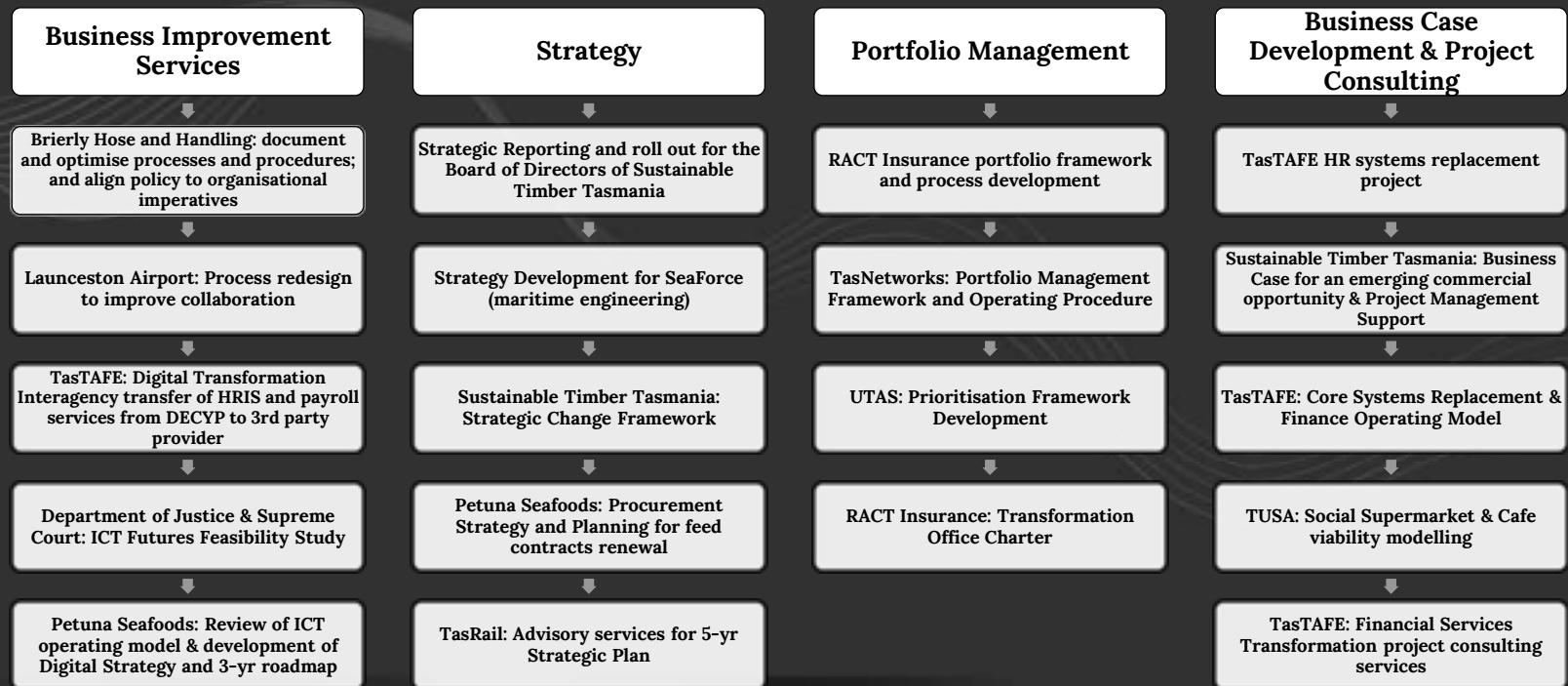
TIM
EVANS
Analyst

Tim is an analyst and business improvement professional with experience in local government, management accounting, finance and asset management. He combines strong analytical capability with practical problem solving, helping organisations make informed decisions and improve performance.

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OUR CLIENTS

We are continuing to help our clients find opportunities for growth and improvement



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AFFILIATIONS^{JS1}

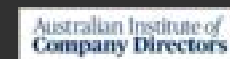
Trusted by government and approved through established procurement panels and service arrangements.



- Buy Local LB 308 – Project Services
- Buy Local LB 309 – Corporate Governance, Assurance and Risk Management; Strategic Organisations and Business Planning



- Dept Treasury & Finance: Tasmanian Technology Services List
- Dept Children, Education and Young People: Technology Services Panel
- Dept Police, Fire & Emergency Management: Tas GRN Professional Services Panel



- Strategic Advisory Services Panel



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Slide 15

JS1 I think we need to say something like, 'Laconic Partners can assist Councils in....'
John Sayers, 2026-06-29T23:32:10.892

A series of thin, grey, wavy lines that flow from the top left towards the bottom right, creating a sense of movement and elegance.

CONTACT US

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Laonic Capability Statement
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