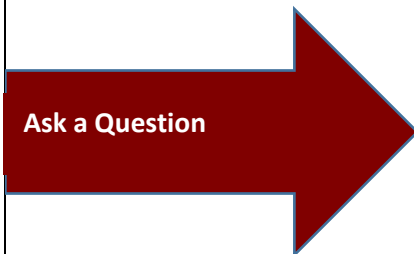


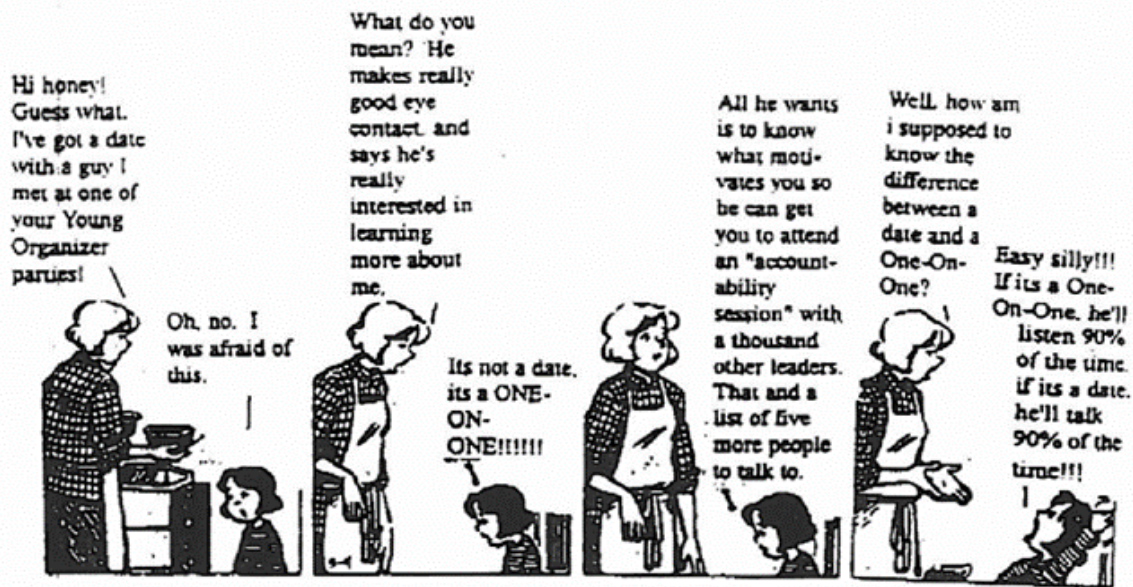


THE ONE-ON-ONE RELATIONAL MEETING

Graphic Conversation Guide

Starting the Conversation	Learning Their Story	Sharing a Vision	Moving to Action
<p><i>Who are you?</i></p> <p><i>Why are you talking to this person?</i></p> <p><i>How did you connect with them (who introduced you, etc)?</i></p>	<p><i>Ask open-ended questions</i></p> <p><i>What issues does this person care about enough to take action?</i></p> <p><i>What is their vision for themselves, their church, their world?</i></p> <p><i>What experiences or relationships have shaped them?</i></p>	<p><i>How can joining in organizing your church or community help them achieve their vision?</i></p> <p><i>What are some examples of collective action addressing the issues they care about that can inspire them?</i></p>	<p><i>How can they start to act to build a powerful congregation or organization?</i></p> <p><i>What follow up steps can you take to build power together?</i></p> <p><i>DON'T invite people to a boring meeting</i></p> <p><i>DON'T be afraid to challenge someone to take action on their values.</i></p>
 <p>Ask a Question</p>	 <p>Have you thought about how we could change that?</p>	 <p>Are you ready to organize with us?</p>	

ONE-ON-ONE RELATIONAL MEETINGS



The Goals of a One on One:

- Build a public relationship
- Identify *self-interest* and *values*
- Learn a person's story
- Share a vision and move to action

A One-on-One is:

- A beginning of a relationship
- A 30-45 minute conversation
- Face to face
- An intentional conversation
- An opportunity to share stories
- Mutual

A One-on-One is not:

- An end or a one off
- A quick chat or day long social
- Over the phone or text
- Small talk
- Swapping stats or selling an issue
- An interrogation or interview

Some Tips:

- Set up a time and place to talk
- Begin by explaining why you are having a one-on-one
- Identify next steps and leave with the energy high and a commitment to action
- **LISTEN LISTEN LISTEN**

ONE-ON-ONE RELATIONAL MEETINGS

Post-Conversation Notes and Reflection

One-on-one conducted by:	
Date:	
Person I spoke with:	
Contact Information:	
What did I learn about their story?	
How do they understand the role of their faith, justice, and the values of our congregation?	
What is their vision for themselves? What specific issues do they care about? Why?	
What vision did I cast? What action did I propose?	
What strengths and leadership potential do I see in this person?	
Reflection: What did I learn about myself during this conversation?	

* To be filled out immediately after you complete your one-on-one conversation.