

SOUTH TEXAS *Cutco*

- Our management team is committed to providing jobs and quality products in our South Texas market. We are here to help others
- develop their soft-skills and make meaningful income. From the
- entry-level sales position, event sales, business gifts to career positions, we are here to help.



Lucio January

Brownsville
District Manager
Lucio@StxCutco.com

Meet **Our Team**



Casey Gatton

Corpus Christi
District Manager
Casey@StxCutco.com



Josh Marin

Kingsville
Branch Manager



Valencia Gonzalez

Harlingen
District Manager



JR Reyes

Weslaco
Branch Manager



Octavio Cruz

Laredo
Branch Manager



Isaac Flores

North Corpus
Branch Manager



Michael Acosta

Del Rio
Branch Manager



Denika Villarreal

Eagle Pass
Branch Manager



Hugo Lopez

Rio Grande City
Branch Manager



Ignacio Esqueda

Division
Operations
Manager



Manny Martinez

Division
Events
Coordinator

MEET OUR *Cutco* SALES PROFESSIONALS



Presey Martinez

\$2,000,000+ Career Sales



Manny Martinez

\$1,191,500+ Career Sales



L.A. Gonzalez

\$985,000+ Career Sales



Cesar Moreno

\$451,000+ Career Sales



Juan Herrera

\$300,000+ Career Sales



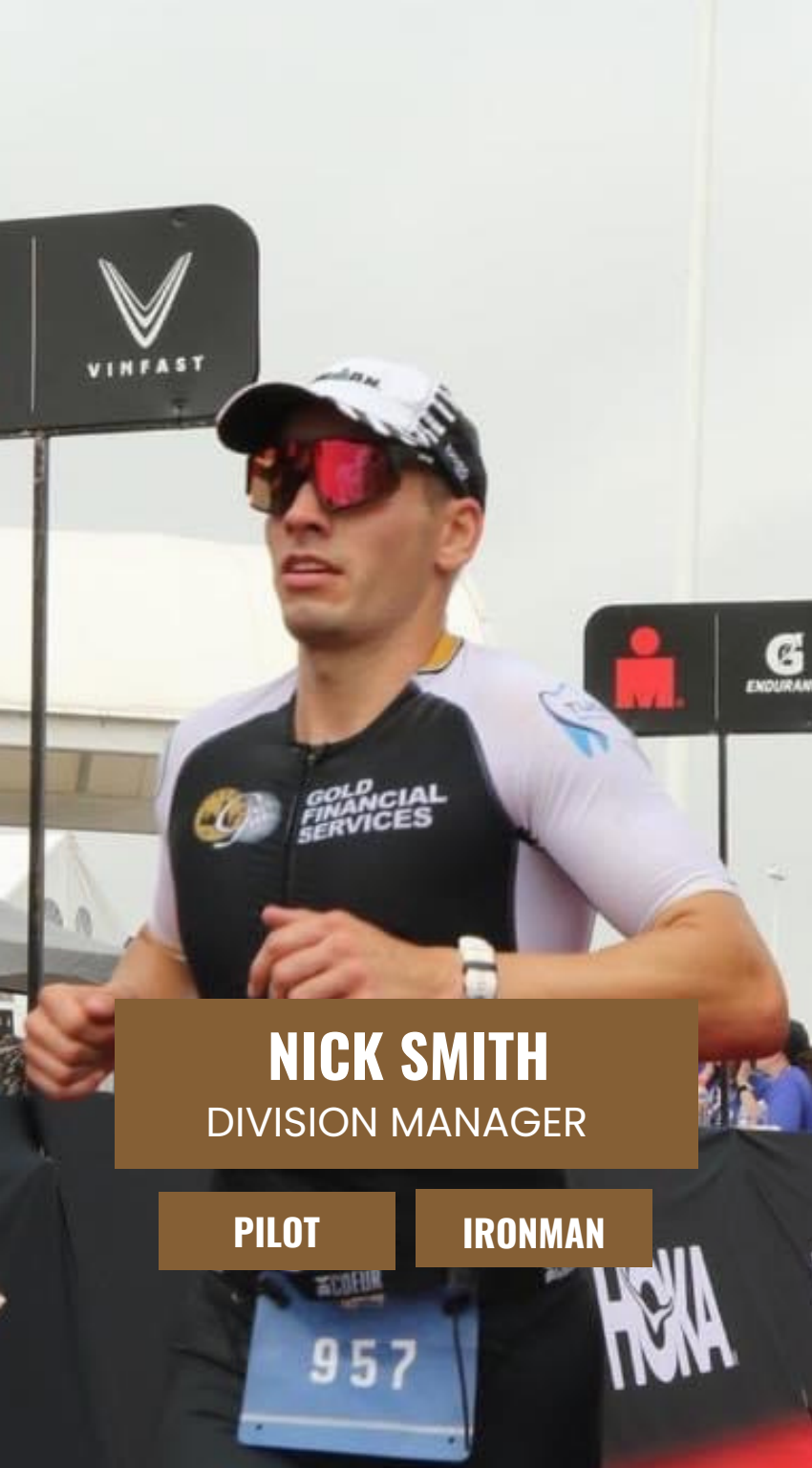
J.R Reyes

\$450,000+ Career Sales



Isaac Flores

\$280,000+ Career Sales



CUTCO WORK

Nick Smith, Division Manager of South Texas.

Nick started working with Vector / Cutco in 2009 as a part-time job while attending classes at UTSA. Over the years Nick and his team have won numerous national championships within the organization. Nick was very passionate to have South Texas become its own Division. Through the years, Nick & the team were able to provide the results needed for Cutco / Vector corporate to approve the STX Division.

ABOUT NICK

Outside of the Cutco Business, Nick is diversified in the Real-estate Industry as a whole. After accumulating many commercial and residential properties over the years, from his Cutco income, he decided to cut out the middle men and handle many transactions and purchases on his own by becoming a licensed Realtor, Lender, and Insurance Agent in 2020. From flying planes, competing in Ironman events, and mentoring others Nick keeps his schedule full.

GOALS

Nick has developed his rental portfolio to over 10+ rental doors and has a team that helps him handle his Short-Term (Airbnb rentals) / Long-term rentals that he owns. Attaining the licenses allows him to save money when he personally buys properties - but most importantly he helps his Cutco Sales Professionals (CSP's) / Managers when they purchase property to help them save money. Nick has the long-term goal to help all his Cutco team develop large cash-flowing real estate portfolios.

NICK SMITH
DIVISION MANAGER

PILOT

IRONMAN

Road to Success

The Career Process



Branch Manager & Beyond

Once qualified a sales representative can either pursue a full-time sales career or may venture into sales management opportunity offered

04

Business Gift Consultant

Once qualified a sales representative can begin to do business to business wholesale deals with businesses who buy Cutco in bulk

03

Sales Rep

Entry-Level base paid sales rep position. Paid to SHOW and market the product regardless of sales

01

Event Team

Once a sales rep clears \$6,000+ in sales they are allowed to train to work with our weekend sales events team

02