



Attention All Management Candidates, Assistant Managers & Reps!

ALL ABOARD SOUTHWEST REGION!

Bahamas Cruise Region Trip Contest

- **5 Day / 4 Night trip. Trip dates: April 8th - 12th**
- **Includes:**
 - Flight & overnight hotel stay in Miami on April 8th. Enjoy a night in Miami before embarking on the cruise Friday, April 9th.
 - 3 nights at sea on Norwegian Joy Cruise line departing April 9th with 2 at sea ports in Nassau Bahamas & Great Stirrup Cay Private Island.
 - Norwegian “More at Sea” Unlimited Open Bar (for attendees over 21) or Unlimited Soda & juice drink package (for attendees under 21)
 - All-inclusive dining at ship’s complimentary restaurants, main dining room & buffet + 1 Specialty Dining Restaurant Meal.
 - Balcony or Oceanview Cabins for all winners (2 guests per room)
 - Entertainment & Activities onboard includes Norwegian Joy Speedway, Casino, Musical Productions, Comedy Shows, Live Music, Dance Parties, Basketball Court, Hot Tub/ Pools, Fitness Center, Spa & Video Arcade.
- Take part in some epic excursions while at port in the Bahamas.
- Estimated \$1200 Trip Value





SW REGION REPS & MANAGEMENT CANDIDATES THE BAHAMAS



Here's How You Win The Cruise ...

Who is Eligible? All Reps Under \$150K Career Personal Sales as of Dec 4th PLUS all 2027 Branch/District Manager Candidates.

Win Based on Personal Sales and PR Team Sales:

****PR Team sales based on PRs launched Dec 4th - Jan 10th & CPO on orders sold thru Jan 11th.**

***Qualified PR = \$1,000+ cpo tabbed**

PERSONAL SALES CONTEST DATES:

DECEMBER 28th - JANUARY 14th

\$5K Personal Sales AND...

- \$6K PR team (min 2+ Qual) = win 50%
- \$10K PR team (min 2+ Qual) = win 75%
- \$15K PR team (min 2+ Qual) = win FREE

\$8K Personal Sales AND ...

- \$4K PR team (min 1+ Qual) = win 50%
- \$6K PR team (min 2+ Qual) = win 75%
- \$10K PR team (min 2+ Qual) = win FREE

\$10K Personal Sales AND ...

- No PR Team = win at 50%
- \$3K PR team (min 1+ Qual) = win 75%
- \$6K PR team (min 2+ Qual) = win FREE

\$15K Personal Sales AND ...

- No PR requirement = win 75%
- \$2K PR team (min 1+ Qual) = win FREE

\$20K Personal Sales AND... No PR Team Sales = Win for FREE

Bring Your PR Team With You For The Cruise:

***Any New Reps launched between Dec 4th & Jan 11th can also win the trip for FREE by selling \$10K+ in their fast start (1st 10 days from launch date; full tabs, no extra days/extra credit).**

*Qualification Levels based on tabbed orders sold during contest dates (all orders must be dated). **PRs must be matched correctly upon launch.** NO RETRO PR MATCHING. Any winners with a spouse, parent, or significant other can pay guest price of \$1200 if approved. Trip Value = estimated \$1200 (subject to change); 50% Winners pay \$600 to attend. 75% Winners pay \$300 to attend. Cash payout for winners unable to attend = 50% of winning trip contribution. Tabs are tabs; post dated, problem orders, & delayed orders do not count unless they tab during contest period. Region is final authority on all winners. Manager contributes 50%, DVM contributes 25%, & Region Contributes 25% on all winners.



OLEAN TRIP PUSH CRUISE KICKER CONTEST



WHO IS ELIGIBLE? ALL REPS UNDER \$150K CAREER PERSONAL SALES
LAUNCHED 10/8/26 OR EARLIER PLUS ALL 2027 BRANCH/DISTRICT
MANAGER CANDIDATES.

**Earn Region Trip Bahamas Cruise Contest
Credit From Olean Push Personal Sales ...**

SWR

OLEAN PUSH DATES: Oct 19th - Nov 5th

**Sell \$4,000 for Olean Push
& Earn \$1,000 Credit Towards
Region Trip Contest Qualification**

**Sell \$7,500 for Olean Push
& Earn \$2,000 Credit Towards
Region Trip Contest Qualification**

**Sell \$10,000 for Olean Push
& Earn \$3,000 Credit Towards
Region Trip Contest Qualification**

Based on tabbed orders sold Oct 19th-Nov 5th 2026 (all orders must be dated). Tabs are tabs; post dated, problem orders, & delayed orders do not count unless SOLD & TABBED DURING CONTEST. All reps Under \$150K True Career Sales as of 10/19/26 That Launched 10/8/26 or Earlier are eligible for this contest in addition to all 2027 BM/DM Candidates.