

## 3 Way Texting for Reps with DVM “More you send - better you do”

Step 1: Preperation

Step 2: Rep sends 3-way message ( @Nick\_Smith956 )

Step 3: Manager replies with support - Rep follows up personally 2 days  
later if no reply

Step 4: DVM Does 1 on 1 zoom

Step 5: Rep goes to local office for formal interview

Step 6: **New Rep goes to training**

Step 7: Referring Rep Chases the team building SILVER CUP!

## Step 1: Preparation before sending messages

*Knowing CreatingSuccessStories.org will help!*

Preparing your friends Name / IG handles on an excel sheet on google drive FIRST is truly helpful  
UPDATING your excel sheet with "msg sent" | "follow up on \_\_\_\_" | etc. Is truly how you can win!  
FOLLOW NICK - SEND MESSAGE TO HIM - ( **don't do 3-way msg till Nick follows you back** )

*"Hey Nick I am a new rep in \_\_\_\_\_ office. Excited to chase some extra cash and win a team builder competition!"*

## Step 2: Rep sends Instagram Msg

"Hey \_\_\_\_\_, hope all is well, I mentioned you to my Division manager Nick. We have some positions we are trying to fill at the firm and I thought of you. Not sure what your plans are, I just know you would do well. He uploaded his calendar to this link

[calendly.com/nick-stx/15min](https://calendly.com/nick-stx/15min) & said he could get a time that works with your schedule.

Even if you're not super interested just getting 15 mins on zoom w/Nick to hear about the job be cool.

Nick is over 20 million in sales with the company and great mentor I have enjoyed working with.

## Step 3: Manager will reply back

"Hey everyone, yes would love to grab a quick 10 to 15 minutes on zoom if your looking for work or open to making some extra money. We can totally hire a few more sharp people to help us with the demand. Let me know if that link works - if not we can try to resend so you can get a time slot booked."

## Step 4: DVM does zoom & rep follows up if no reply one on one

Once message is sent - go to your excel and put the date on when first message was sent.

Plan to follow up in 2 days with a direct message - in case didn't see.

## Step 5: Formal Interview in their closest office

## Step 6: Training - Rep follow up in case misses

## Step 7: Numbers Game

- More messages you send - better odds
- Never know who could do good - offer
- Keep up with District Manager on silver cup race - team builder comp
- EARN EXTRA CASH FROM TEAM BUILDER