

District Manager

Profit Structure



Southwest Region



1

Start Up

Determined by Type of Office

Physical Office

\$6,000 + \$9,000 in Start-Up Funding

2

Overrides

Determined by Career Sales of the Representative

\$0 to \$1,000

25%

\$6,000 to \$10,000

10%

\$1,000 to \$3,000

20%

\$10,000 to \$150,000

10%

\$3,000 to \$6,000

15%

\$150,000 +

5%

3

Monthly Bonus

Determined by the New Business tabbed for Active Month

Minimum

\$300 Bonus

Campaign 2

\$20 / 750 CPO

Campaign 1

\$20 / 375 CPO

Campaign 3

\$20 / 375 CPO
\$40 / 375 CPO

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4

Campaign Bonus

Determined by the Total Business for Active Campaign

New: Level 1

\$3,000

Vet: Level 1

\$4,000

New: Level 2

\$5,000

Vet: Level 2

\$7,000

New: Level 3

\$7,000

Vet: Level 3

\$10,000

5

Misc. Bonus

Requires 5+ Recruits Launched during the Previous Month

PACE

\$1,000 / Month

CAR

\$500 / Month

6

Additional Income

Additional Sources of Income for a District Manager

Recruiting

\$50 per New Recruit from Training with 1+ Sales

Draw

Minimum Weekly Income
(Paid by Future Income)

Seasonal Bonus

Holiday Bonus | Catalog Bonus | E-Commerce

District Team

BM Promotions: 5% Overrides
DM Promotions: Matching Monthly Bonus