

Drill For Skill Meetings are done once a week ( twice a week in summer ). Run by DOM and Asst-DOM. If looking to rise up the ranks and get into management. Please connect with your District / Branch Manager.

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7:00pm - DOM / DM or BM leads with opening messages  
( reflecting on [divisional memos](#) or [core values](#) )

- Reference any areas of growth
- Reference any areas of opportunities
- Refer to memos on any issues that occurred and how we can grow forward

7:10pm - 7:50pm: Topics should be the core ( Champs club / AT 2 / PC's / etc. )

- **Always go to website**, watch video on the days topic and review
- Document Handout Review
- Always, go to the website, click the page, and watch the video from there so they learn how to use the website.

7:50pm - 8:00pm: [Document Review](#) of Subject Role Play

8:00pm - 8:45pm Role Play ( person goes to front of room to do section )

- People can rate and share areas of opportunity after each person goes

8:45pm - 9:00pm Reflection

End Meeting with positive areas we saw growth and what excitement can come.

Do not cut corners, as the leader running Drill for Skill 7pm - 9pm this role playing session is one of the most important. If role playing champs club page, you can role play literally the phone call to encourage someone to come to champs club, as well as the agenda and see if they actually know the agenda. *Find anything in that task that involves communication and we role play it on that day.*

Always finish, asking them to rate themselves in the following area

**Ownership**

**Urgency**

**Discipline**

**Consistency**

**Accountability**

**Coachability**

**Integrity**

**Work Ethic**

**Positive Attitude**

**Growth Mindset**