	RANKING FINAL	_ PHASE ( NOV -	JAN 13TH)	
SALES				
NOV SALES	4K	6K	8K	
points	3	6	8	
DEC SALES	4K	6K	8K	
points	2	3	4	
DEC 3rd - Jan 12th	10K	12K	16K	
points	6	8	12	
SKILLS (Nov 4th - Jan 13th)				
AM's launched and sold \$50+		3	6+	
points		6	12	
C-ROW set from Nov 4th - Jan 13th		100	200	
points		5	10	
Set for Training (by your interviews)		15	30+	
points		5	10	
Training Show % (minimum 20 set)		40%+	60%+	
points		5	10	
SAVINGS IN W/H BY JAN 8TH				
TOTAL	4k	5k	10k	
points	2	3	10	