### GROWTH MINDSET

The driver behind a learner's motivation and achievement



I already know it all

I want to learn

I give up easily

l ignore useful feedback

I can't change how smart I was born



I learn from others

I welcome and learn

l can train

I don't need to practice

> I'll never be good at this

my brain

I can work hard to get better at something

I will keep trying

Mistakes are bad so I avoid them

**Mistakes are learning** opportunities

I avoid things that require effort

I want to be challenged

#### You get out of this - what you put into this

#### his is one year differences (2023) vs (2024) commission statements for MAY Kromer (Kromer started May 2023)

	Clear Filters		
6	Tab Week 🌡	Stmt Date	Stmt Total
	$\sim$	=	-
S	202325	2023-06-22	\$945.91
5	202324	2023-06-15	\$333.16
5 S	202323	2023-06-08	\$466.86
5	202322	2023-06-01	\$132.20
5	202321	2023-05-25	\$61.19
S.	202320	2023-05-18	\$112.57
5	202319	2023-05-11	\$42.00
S	202318	2023-05-04	\$63.60

## First 5 weeks on the job **\$411.56**

Co	MAY 2023 VS MAY 2024 Commission Statements for Charles Kromer					
Clear Filters						
6	Tab Week 4	Stmt Date	Stmt Total			
	$\sim$	=	=			
5	202423	2024-06-06	\$3,200.80			
5	202422	2024-05-30	\$3,039.11			
-	202421	2024-05-23	\$3,121.84			
5 S	202420	2024-05-16	\$2,714.30			
5	202419	2024-05-09	\$3,616.83			
F.	202418	2024-05-02	\$4,153.13			

# First 5 weeks (May) \$16,645.21 One Year Later