

## **PCs to Master**

[tinyurl.com/RepCoachingCalls](https://tinyurl.com/RepCoachingCalls)

**General PC – [THE PC.pdf](#)[THE PC \(w/ PRs and PJ\)](#)**

**First Night PC → After Day 1 of Training – [Day 1 Training PC](#)**

**Day 2 PC → Right After Training Launch // During Day 2 Phone Jam – [Day 2 PC .pdf](#) [Day 2 PC Verbiage](#)[San Mo Day 2 PC](#)**

**Day 4 PC – Right After First Weekend – [Day 4 Fast Start PC](#)[AC PC 2025](#)**

**[Loyd Reagan- Day 4 PC Setting up Napkin Talk for Day 11.mp4](#)**

**Day 11 Napkin Talk PC – [RSD- The Napkin Talk \(2025\) Wes Frank.pdf](#)**

- [THE SIMPLE DAY 11 PC.pdf](#)
- [PC Program - Day 11.pdf](#)
- [Day 11 PC](#)

**10K Fast Start PC - [Pre-\\$10K PC Set-up.pdf](#)  
[\\$10K PC - Summer 2022.pdf](#)**

**Breaking Down A Goal PC –[HOW TO BREAK DOWN YOUR GOAL.pdf](#)**

**PUSH PC – [THE PUSH PC.pdf](#) [SCII Push Week PC.pdf](#)**

**Chicken List PC – [THE CHICKEN LIST PC.pdf](#)**

**Names List Resources:**

- [More People To See | Alex Mazurek](#)
- [tinyurl.com/InfiniteNamesList](https://tinyurl.com/InfiniteNamesList)
- [tinyurl.com/BuildMyNamesList](https://tinyurl.com/BuildMyNamesList)
- [ultimate thought memory jogger- joseph diaz.pdf](#)
- [Thought Jogger.pdf](#)

**Recommendations Skills Videos:**

- [Chelsea Rodriguez - Rapport & Recs](#)
- [How to Get Recs - Alex Funk](#)

**Schedule/Google Calendar PC – [Time Management PC Slides](#)**

**Accountability PC – [Accountability.pdf](#)**

**Base Pay PC – [RSD- Managing the Base Pay Program 2025](#)**

**PR PC – [Steroid PR PC.pdf](#) [Team Builder Promo .pdf](#)**

**AM Promotion/Development -**

[AM CANDIDATE PC - AM Bootcamp](#)

[AM Development Program](#)

[THE AMIT INTERNSHIP - BS.pdf](#)

[How To Be An Effective AM.pdf](#)

[5 P's OF A GREAT AM.pdf](#)

**Extras:**

[RSD- Team Mtg Mentor PC Exercise \(updated 2025\).pdf](#)

[Champs Team Mtg Mentor PC Verbiage](#)

[First week of July PC.pdf](#)

[RETURNING REP PC.pdf](#)

[SPRING BREAK PC - 2023](#)

**Resources:**

[Dirty 30 & Beyond.pdf](#)

[15-30 Hour Week Plans.pdf](#)

[Why Reps Sell.pdf](#)

[THE POWER OF 5.pdf](#)

[Questions to Ask in PCs.pdf](#)

[10 Quality Questions to Authentically Connect with your Team.pdf](#)

West Valley Office PC Overview - [Coaching Calls.pdf](#)

DANNY FELDMAN PCs - [PCs-1-4 Video.mp4](#)

[PC 1-4 Explained.pdf](#)

[PC1 Names List.pdf](#)

[PC2 Scholarship Approach.pdf](#)

[PC3 Closing.pdf](#)

[PC 4 - The Napkin Talk Wes Frank.pdf](#)

