

Southwest Region Olean/Niagara Candidate Trip October 20th-23rd, 2022



Event Details

- **Thursday, October 20th:** Fly into Buffalo, NY. A bus will transport you from the airport to your hotel in Olean, NY. We'll provide pizza & wings to everyone. You'll be tired after a long day of travel, so get to bed early so you'll be fresh & alert for the Cutco factory tour day on Friday!
- **Friday, October 21st:** Buses will transport everyone to the Cutco factory in Olean for a special tour to see the manufacturing steps that make our products the World's Greatest! Meet & shake hands with Cutco employees & executives & enjoy lunch at the Cutco Factory. On Friday evening, we'll have a group dinner at the historic Old Library in Olean & recognize our Olean push winners. Following our dinner, buses will transport everyone to the Sheraton at the Falls in Niagara Falls, NY.
- **Saturday, October 22nd:** Take part in a skills for life training meeting with Southwest Region Leaders in Niagara Falls, NY. On Saturday afternoon/evening, enjoy some free time to see one of the wonders of the world, Niagara Falls. 2023 District Managers will be hosted for a special DM Dinner in Niagara Falls with region manager Loyd Reagan while all Branch Managers will have a divisional dinner with their DVM. After dinner, everyone has free time to have fun in Niagara Falls.
- **Sunday, October 23rd:** Travel home

How To Register:

- Register on VectorConnect >Events. **DEADLINE TO REGISTER IS SEPTEMBER 30.**
- Someone must be at \$2,000 career sales to register.
- *Registrants must then qualify & be approved by the region to attend before flights are booked beginning in September. Anyone not approved to attend will be refunded for any trip charges.

SEE NEXT PAGE FOR DETAILS ON QUALIFYING & FUNDING THIS TRIP!



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*How To Qualify to Attend:

- Savings is a big part of your Skills for Life training, so **all attendees need to have \$600 min saved** in manager investment withholdings by October 13th, 2022.
- **Get your career sales to a minimum of \$6,000** (we have a limited # of spots, so the higher, the better!)
- Someone must be a candidate to open a branch or district office in 2023 & be approved by their division manager & the region.

Trip Investment

- The SW Region covers most of someone's trip cost (Trip cost includes airfare, 3 nights hotel, meals, airport & Niagara Falls bus transfers, Cutco factory tour & skills for life meetings).
- For the portion of trip cost not paid by the region, **each registrant would setup a multi-week payment plan for a discounted trip cost of \$799** (estimated trip cost per person is over \$1,600).
- **By selling a commission free Homemaker +8 (or two of either: Essentials +5 or Galley Trade-in), your entire trip investment will be covered (in full or in part)** by the commissions on your Olean trip order(s) & any charges will be refunded back into your manager investment withholdings within 2 wks after order is processed.
- **Final attendee trip approvals & flight bookings will begin in mid-September & all flights must be purchased by October 5th.** Any late sign-ups or late confirmations could result in extra flight charges. Flights are non-refundable, so the registrant will be responsible for flight cost for any cancellations after flight booking. Last minute cancellations after Oct 9th will result in full trip cost being charged to the registrant.

Your Investment Options:

1. Sell a **#2018 Homemaker +8** (give away 5 pc. Kitchen Tools and Super Shears or up to 210 pts of free items) commission free, go for free.
2. Sell a **#1945 Essentials +5*** (give away 5 pc. Kitchen Tools or up to 165 pts of free items) commission free covers \$399.50 (50%) of \$799 trip cost
3. Sell **#2007B Galley Trade In*** (with 6 free #1759 table knives) or a **#2007 Basic Galley** (with a max of 165 pts of free items) commission free covers \$399.50 (50%) of \$799 trip cost.
4. **OR pay \$799** (split up over multiple wks thru Dec 22nd); \$32/wk if registered by 7/7

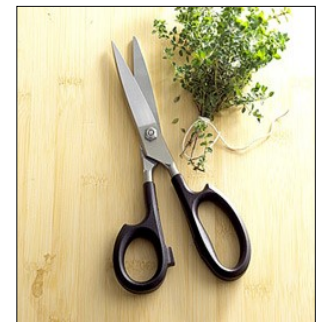
Olean Trip Sets Order Writing Guidelines (Very Important):

- **ORDER(S) CAN PHYSICALLY BE SENT TO OLEAN OR SUBMITTED VIA Cutco Orders App.**
- **ORDERS MUST BE CLEARLY MARKED "SOUTHWEST OLEAN TRIP"** in special instructions section of the order form or when submitting via Cutco Orders App.
- **NO REVERSALS.** If order isn't submitted properly following above rules, then Olean will not reverse any orders to be counted towards trip.
- **Deadline for Olean Set order submission is 1/3/23.**
- **Once order(s) are processed, any refunds of payments made up to that point will be credited to rep's manager investment withholdings within 2-3 weeks.**
- **No customized orders or alternative sets allowed. Commission free order must be for one of the sets listed above. NO EXCEPTIONS.**



Be my Sponsor to go to OLEAN!

When you buy a Homemaker +8



You get the 5 Pc. Kitchen Tools and Super Shears for FREE & you sponsor me for my management candidate trip to Olean to see the Cutco factory & attend a Skills For Life Training Meeting.



Be my Sponsor to go to OLEAN!

When you buy an Essentials +5 Set



You get the 5 Pc. Kitchen Tools for FREE & you sponsor me for my management candidate trip to Olean to see the Cutco factory & attend a Skills For Life Training Meeting.



Be my Sponsor to go to OLEAN!

When you buy a Galley Trade-In or
Basic Galley (w/free kitchen tools)



You get the table knives for FREE & you sponsor me for my management candidate trip to Olean to see the Cutco factory & attend a Skills For Life Training Meeting.