

South Texas Division

STX

Est. 2020

NickSmithAndAssociates.com

Letter of Summer Office Explanation

January 5, 2025

Nick Smith

Division Manager

To Whom It May Concern:

I wish all new managers embarking and approved for Branch / District Manager positions this coming summer of 2025 the best success. Having over a decade of experience working in Cutco and opening over one hundred summer offices through my career I truly believe the summer office opportunity with Cutco is one of the best in attaining soft skills lacked in many college graduates upon college graduation. Cutco's Summer Office Internship does not just develop a candidates soft-skills for their future careers but contributes a large signing bonus to help aid the approved candidate in leasing a brick and mortar office building through the summer. These funds also help aid in the marketing and advertisement of the jobs the Branch or District Manager will be offering over the summer in their set territory. Territories in Cutco are based on zip codes and assigned by the Region Office.

While running your summer office you will be conducting

- Live Classroom Setting Interviews on a daily basis
- Live Sales Training Seminars on the outlined schedule attached
- Overseeing and managing a receptionist payroll
- Handling inbound and outbound summer recruitment calls for your designated office
- Handling Public Relations with your local school districts in your territory
- Managing the inventory of Cutco Products assigned to set persons territory
- Delegation and Promotion of Assistant Managers to the Cutco Events Team when qualified
- Recruiting, Developing, and Training all new Cutco Sales Representatives hired in your assigned market.

Best regards,

Nick Smith

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