

# *“Class of 2021”*

## *FUTURE LEADERS APPLICATION*

Name: \_\_\_\_\_ Rep #: \_\_\_\_\_

Current Office \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Email address: \_\_\_\_\_

Career Sales \_\_\_\_\_ Start Date with Vector/Cutco \_\_\_\_\_

College/University you attend (Name and City) \_\_\_\_\_

Estimated date of Graduation \_\_\_\_\_

What do you enjoy the most about working with Vector?

What do you enjoy least about working with Vector?

What qualities do you feel you would bring to a Vector management position?

On a scale of 1-10 (10 is highest), how do you rate your leadership potential? \_\_\_\_\_

On a scale of 1-10 (10 is highest), rate your enthusiasm/interest in:

The Assistant Manager position fall semester(2020). \_\_\_\_\_

The Assistant Manager position next summer (2021). \_\_\_\_\_

The Branch Manager position next summer (2021). \_\_\_\_\_

The District Manager position next summer (2021). \_\_\_\_\_

MIT \_\_\_\_\_ DM \_\_\_\_\_ DVM \_\_\_\_\_

What qualities does your manager have that you would want to emulate if you had your own office?

What do you feel your strengths are in dealing with people?

What are leadership roles you have had in the past?

Name your greatest accomplish in life and with Vector.

List your sales goals you have for the next 3 weeks of the summer.

\*Next Week –

\*2nd Week –

\*3rd Week –

What obstacles do you foresee that could hinder you from reaching your goals?

What is one area that if you improved on your life could change dramatically in a positive way? (Ex: Learning to work with \_\_\_\_\_ personality, fixing \_\_\_\_\_ habit, etc.)

MIT \_\_\_\_\_ DM \_\_\_\_\_ DVM \_\_\_\_\_

## General Contract Principles

1. All Parties of the contract set forth will be as follows.
  - a. Independent Sales Representative applying for a future management position shall be known as a Manager In Training "MIT" set forth in contract.
  - b. Promoting District / Branch manager in charge of independent sales representative respective market shall be known as "DM" set forth in contract.
  - c. Overseeing Divisional Manager of South Texas Division shall be known as "DVM" set forth in contract.
2. The Independent Sales Representative referred to in contract as "MIT" hereby agrees and accepts a higher level responsibility in representing themselves, their sales market, and their division if accepted.
3. The MIT of application understands if accepted for promotion to oversee a set market as a District or Branch Manager there is a company promotion bonus schedule. This signing bonus is paid out with set rules and regulations as a bonus with no due back clause regardless of results. **MIT takes full responsibility to learn all details to promotion bonus schedule before their first MIT Meeting.**
4. The MIT of applications understands they will need to complete the following assignments upon acceptance and before their first MIT Meeting.
  - \* Finish fully the book Rich Dad Poor Dad
  - \* Watch fully the AM Playlist on Youtube and fully understand their potential promotions pay structure
  - \* Organize a set forth Management Binder with their District Managers help and approval.
  - \* Fully upload the MIT Calendar into their virtual calendars and physical planners ahead of time.

**BY SIGNING THIS CONTRACT VIRTUALLY OR PHYSICALLY I AGREE TO ALL ABOVE TO BE TRUE & ACCEPT RESPONSIBILITY TO OUTLINED CONTRACT.**

**MIT APPLICANT** *(Print Name)*: \_\_\_\_\_

**Applicants Signature:** \_\_\_\_\_

District Manager *(Print Name)*: \_\_\_\_\_

DM Signature: \_\_\_\_\_

\_\_\_\_\_  
Division Operations Manager 1

**Nick M. Smith** *(DVM)*

\_\_\_\_\_  
Division Operations Manager 2

*Nick Smith* (Signature)