

SUMMER DEALS UNIVERSITY

- -Buy 2 cases of 2018 Avignonesi Vino Nobile @ \$21 per bottle. Get 2 bottles free. Brings cost down to about \$19.30.
- -Buy 2 cases of 2019 Avignonesi Cantalaro Red Blend @ \$12.50 per bottle. Get 2 bottles free. Brings cost down to about \$11.55 per bottle.
- -Buy 1 case of 2021 Fattoria Le Pupille Morrelino di Scansano@ \$17.50 per bottle. Get 1 bottle free. Brings cost down to about \$16.15 per bottle.
- -Buy 6 bottles of 2020 Gagnon-Kennedy Monte Rosso Cabernet @ \$103 per bottle. Get 1 bottle free. Brings cost down to about \$88 per bottle.
- -Buy 12 bottles of 2019 Jazz Hands Cabernet @ \$42 per bottle. Get 1 bottle free. Brings cost down to about \$38.75 per bottle.
- -Buy 2 cases of 2020 Masseria Setteporte Etna Rosso @ \$21.50 per bottle. Get 2 bottles free. Brings cost down to about \$19.85 per bottle.
- -Buy 2 cases of 2022 SOM Riesling @ \$17.00 per bottle. Get 2 bottles free. Brings cost down to about \$15.70 per bottle.
- -Buy 8 bottles of 2017 Boich Georges III Vyd Cabernet @ \$126 per bottle. Get 1 bottle free. Brings cost down to \$112 per bottle.
- -Buy 12 bottles of 2021 Fabio Motta Bolgheri Rosso @ 24 per bottle. Get 1 bottle free. Brings cost down to about \$22.15 per bottle.

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- -Buy 6 bottles of 2018 La Palazzetta Brunello @ \$41 per bottle. Get 1 bottle free. Brings cost down to about \$35.15 per bottle.
- -Buy 12 bottles of 2021 Lemelson Thea's Pinot Noir @ \$29.25 per bottle. Get 1 bottle free. Brings cost down to about \$27 per bottle.
- -Buy 12 bottles of 2022 Lemelson Dry Riesling @ \$19.75 per bottle. Get 1 bottle free. Brings cost down to about \$18.23 per bottle.
- -Buy 10 bottles of 2018 Lemelson Stermer Vyd Pinot Noir @ \$39.50 per bottle. Get 2 bottles free. Brings cost down to about \$32.90 per bottle.
- -Buy 4 bottles of 2018 Materra Vine 1 Cabernet @ \$110 per bottle. Get 1 bottle free. Brings cost down to about \$88 per bottle.
- -Buy 6 bottles of 2017 Mirafiore Barolo @ \$46.25 per bottle. Get 1 bottle free. Brings cost down to about \$39.65 per bottle.
- -Buy 12 bottles of 2020 Olet'te King Jay Reserve Pinot Noir for \$36.00 per bottle. Get 1 bottle free. Brings cost down to about \$33.23 per bottle.
- -Buy 6 bottles of 2018 Paolo Conterno Riva del Bric Barolo @ \$40 per bottle. Get 1 bottle free. Brings cost down to about \$34.29 per bottle.
- -Buy 6 bottles of 2016 Venture 216 Cuvee @ \$45 per bottle. Get 1 bottle free. Brings cost down to about \$38.58 per bottle.

Orders can be placed online or directly with Robert, Sales Specialist & Portfolio Manager, at robert@universitydistributors.com or 319.321.1105.

UPCOMING VISITORS

To book an event with any of the below winemakers/representatives, please contact our Marketing Director, Lindsey Woody, at lindsey@universitydistributors.com. These bookings are an added service to our customers and are at no additional cost.

If there is a request for a specific guest or event, please do not hesitate to reach out.

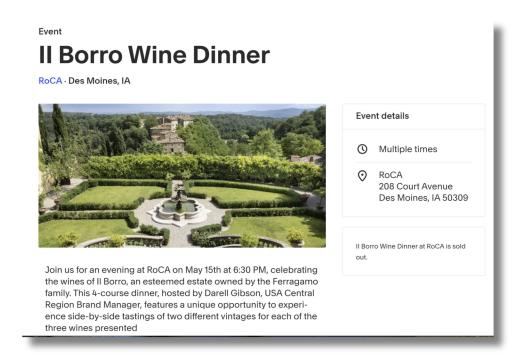
SEPTEMBER

SEPT 24TH TRIONE VINEYARDS, MICHAEL SAGE BOOKED
SEPT 25TH TRIONE VINEYARDS, MICHAEL SAGE
SEPT 26TH TRIONE VINEYARDS, MICHAEL SAGE

OCTOBER

OCT 1ST FRAICHE WINE GROUP, CHARLES MILLER
OCT 2ND FRAICHE WINE GROUP, CHARLES MILLER BOOKED
OCT 3RD FRAICHE WINE GROUP, CHARLES MILLER BOOKED

OCT 22ND IDLE CELLARS, BEN LARKS
OCT 23RD IDLE CELLARS, BEN LARKS
OCT 24TH IDLE CELLARS, BEN LARKS



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NOVEMBER

NOV 12TH MATERRA CUNAT FAMILY VINEYARDS, BRIAN NOSHAY
NOV 13TH MATERRA CUNAT FAMILY VINEYARDS, BRIAN NOSHAY
NOV 14TH MATERRA CUNAT FAMILY VINEYARS, BRIAN NOSHAY BOOKED

NOV 19TH DAMSEL CELLARS, MARI WOMACK
NOV 20TH DAMSEL CELLARS, MARI WOMACK
NOV 21ST DAMSEL CELLARS, MARI WOMACK BOOKED

DECEMBER

DEC 3RD BOUGETZ CELLARS, TOM BOUGETZ BOOKED

DEC 4TH BOUGETZ CELLARS, TOM BOUGETZ BOOKED

DEC 5TH BOUGETZ CELLARS, TOM BOUGETZ

DEC 10TH FULCRUM WINES, DAVID ROSSI **DEC 11TH** FULCRUM WINES, DAVID ROSSI **DEC 12TH** FULCRUM WINES, DAVID ROSSI BOOKED



IN THE NEWS



La Caccia di San Giovanni Toscana Rosso was featured in Seven Fifty Daily as a must have on Advanced Sommelier, Alisha Blackwell-Calvert wine list!

View full article: https://daily.sevenfifty.com/devising-a-

new-wine-list-with-alisha-blackwell-calvert/

SOM Chardonnay "LS Vineyard" 2021 was featured in Forbes as a "10 Must-Try Chardonnays for World Chardonnay Day"!

View full article:

https://www.forbes.com/sites/jilliandara/2024/05/11/best-

chardonnay/?sh=29e569734b7b





Barnard Griffin Rosé 2023 89 pts, Wine Enthusiast "BEST BUY", Wine Enthusiast







Barnard Griffin Merlot 2022 90 pts, Wine Spectator

Svelte and elegantly structured, with expressive red currant, fresh cherry and savory spice flavors that glide on the sleek finish. Drink now through 2030. 2,500 cases made.

—Tim Fish

Wine Spectator



BARNARD GRIFFIN Cabernet Sauvignon Columbia Valley 2021

Elegantly structured, with refined black cherry and currant flavors that are accented by tobacco and spice notes as this glides on the sleek finish. Drink now through 2031. 6,000 cases made. (Web Only - 2024)

WineSpectator.com



IN THE NEWS



Idle Cellars 2023 Rose of Grenache- Sunset International Wine Competition-

Gold Medal

91 points

Crisp and refreshing; long clean finish





Il Borro IGT Toscana Chardonnay 2022 93/100

A white with aromas of pears, lemon blossoms and honeysuckle. Medium-bodied with lemon tart and white flowers on the palate and lemon tart and apples at the end. Complex and thought-provoking. One-fourth aged in acacia wood. Low sulfur and made from organically grown grapes. Drink now.





Matera Vineyards Midnight Bordeaux Blend 2021

American FineWine Competition & Gala, 94 pts (Double Gold)

93 pts, The Wine Independent - Lisa Perotti-Brown

91 pts, Wine Enthusiast



Materra Vineyards Viognier 2022 94 pts, Wine Enthusiast 91 pts, James Suckling

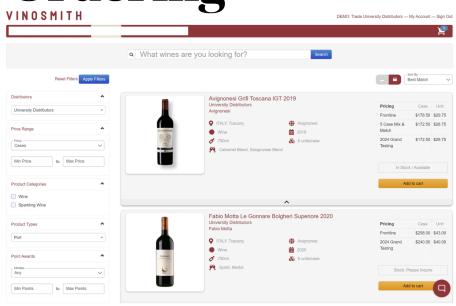


Materra Vineyards Shinkan Chardonnay 2022 91 pts, Wine Enthusiast 91 pts, The Wine Independent - Lisa Perotti-Brown 92 pts, James Suckling

Online Ordering

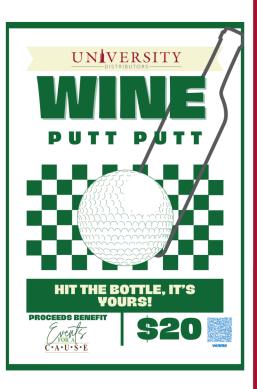
We invite you to check out our online ordering system, Vinosmith, to place an order/view our portfolio. Sign in is account specific and you will have received an email inviting to create an account. Please visit https://universitydistributors.com/order to request a Vinomsith invite if you have not received one. This is at no cost to youit is an added feature we recently implemented to make the ordering process easier.

Orders can be placed directly with Robert as well at robert@universitydistributors.com or 319.321.1105.



FUNDRAISING IDEA

Recently, University Distributors participated as a hole sponsor in a local charity golf tournament. To help raise funds for the cause, our team set up an obstacle course of wine bottles for golfers to attempt to hit. Each golfer donated \$20 to attempt & if they hit the bottle, they won a bottle of wine. We raised \$1,200 total during an 18 round golf tournament!



CONTACT



For Product Distribution Inquiries
Please Contact
Monique Chittenden at
monique@universitydistributors.com



Robert Neislon Sales Specialist & Portfolio Manager robert@universitydistributors.com

DID YOU KNOW?

University Distributors offers staff education and training for all of our wines.

Contact Robert Neilson, Sales Specialist & Portfolio Manager for more information at robert@universitydistributors.com

THANK YOU to all of our guests who were able to visit Iowa for market visits and specialty events this 2nd Quarter!

Ben Larks, Idle Cellars Kate Mallam, Porter Family Wines Darrell Gibson, Il Borro Wines

If there is a request for a specific guest or event, please contact Lindsey Woody at lindsey@universitydistributors.com.



Lindsey Woody Marketing Director, Accounts Payable lindsey@universitydistributors.com