



UNIVERSITY
— DISTRIBUTORS —
THE DROP

SUMMER DEALS

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—DISTRIBUTORS—

-Buy 2 cases of 2018 Avignonesi Vino Nobile @ \$21 per bottle. Get 2 bottles free. Brings cost down to about \$19.30.

-Buy 2 cases of 2019 Avignonesi Cantalero Red Blend @ \$12.50 per bottle. Get 2 bottles free. Brings cost down to about \$11.55 per bottle.

-Buy 1 case of 2021 Fattoria Le Pupille Morrelino di Scansano @ \$17.50 per bottle. Get 1 bottle free. Brings cost down to about \$16.15 per bottle.

-Buy 6 bottles of 2020 Gagnon-Kennedy Monte Rosso Cabernet @ \$103 per bottle. Get 1 bottle free. Brings cost down to about \$88 per bottle.

-Buy 12 bottles of 2019 Jazz Hands Cabernet @ \$42 per bottle. Get 1 bottle free. Brings cost down to about \$38.75 per bottle.

-Buy 2 cases of 2020 Masseria Setteporte Etna Rosso @ \$21.50 per bottle. Get 2 bottles free. Brings cost down to about \$19.85 per bottle.

-Buy 2 cases of 2022 SOM Riesling @ \$17.00 per bottle. Get 2 bottles free. Brings cost down to about \$15.70 per bottle.

-Buy 8 bottles of 2017 Boich Georges III Vyd Cabernet @ \$126 per bottle. Get 1 bottle free. Brings cost down to \$112 per bottle.

-Buy 12 bottles of 2021 Fabio Motta Bolgheri Rosso @ 24 per bottle. Get 1 bottle free. Brings cost down to about \$22.15 per bottle.

SUMMER DEALS

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-Buy 6 bottles of 2018 La Palazzetta Brunello @ \$41 per bottle. Get 1 bottle free. Brings cost down to about \$35.15 per bottle.

-Buy 12 bottles of 2021 Lemelson Thea's Pinot Noir @ \$29.25 per bottle. Get 1 bottle free. Brings cost down to about \$27 per bottle.

-Buy 12 bottles of 2022 Lemelson Dry Riesling @ \$19.75 per bottle. Get 1 bottle free. Brings cost down to about \$18.23 per bottle.

-Buy 10 bottles of 2018 Lemelson Stermer Vyd Pinot Noir @ \$39.50 per bottle. Get 2 bottles free. Brings cost down to about \$32.90 per bottle.

-Buy 4 bottles of 2018 Materra Vine 1 Cabernet @ \$110 per bottle. Get 1 bottle free. Brings cost down to about \$88 per bottle.

-Buy 6 bottles of 2017 Mirafiore Barolo @ \$46.25 per bottle. Get 1 bottle free. Brings cost down to about \$39.65 per bottle.

-Buy 12 bottles of 2020 Olet'te King Jay Reserve Pinot Noir for \$36.00 per bottle. Get 1 bottle free. Brings cost down to about \$33.23 per bottle.

-Buy 6 bottles of 2018 Paolo Conterno Riva del Bric Barolo @ \$40 per bottle. Get 1 bottle free. Brings cost down to about \$34.29 per bottle.

-Buy 6 bottles of 2016 Venture 216 Cuvee @ \$45 per bottle. Get 1 bottle free. Brings cost down to about \$38.58 per bottle.

Orders can be placed online or directly with Robert, Sales Specialist & Portfolio Manager, at robert@universitydistributors.com or 319.321.1105.

UPCOMING VISITORS

To book an event with any of the below winemakers/representatives, please contact our Marketing Director, Lindsey Woody, at lindsey@universitydistributors.com. These bookings are an added service to our customers and are at no additional cost.

If there is a request for a specific guest or event, please do not hesitate to reach out.

SEPTEMBER

~~SEPT 24TH TRIONE VINEYARDS, MICHAEL SAGE BOOKED~~

~~SEPT 25TH TRIONE VINEYARDS, MICHAEL SAGE~~

~~SEPT 26TH TRIONE VINEYARDS, MICHAEL SAGE~~

OCTOBER

~~OCT 1ST FRAICHE WINE GROUP, CHARLES MILLER~~

~~OCT 2ND FRAICHE WINE GROUP, CHARLES MILLER BOOKED~~

~~OCT 3RD FRAICHE WINE GROUP, CHARLES MILLER BOOKED~~

~~OCT 22ND IDLE CELLARS, BEN LARKS~~

~~OCT 23RD IDLE CELLARS, BEN LARKS~~

~~OCT 24TH IDLE CELLARS, BEN LARKS~~

Event

Il Borro Wine Dinner

RoCA · Des Moines, IA



Join us for an evening at RoCA on May 15th at 6:30 PM, celebrating the wines of Il Borro, an esteemed estate owned by the Ferragamo family. This 4-course dinner, hosted by Darell Gibson, USA Central Region Brand Manager, features a unique opportunity to experience side-by-side tastings of two different vintages for each of the three wines presented

Event details

🕒 Multiple times

📍 RoCA
208 Court Avenue
Des Moines, IA 50309

Il Borro Wine Dinner at RoCA is sold out.

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NOVEMBER

NOV 12TH MATERRA CUNAT FAMILY VINEYARDS, BRIAN NOSHAY

NOV 13TH MATERRA CUNAT FAMILY VINEYARDS, BRIAN NOSHAY

~~NOV 14TH MATERRA CUNAT FAMILY VINEYARDS, BRIAN NOSHAY~~ BOOKED

NOV 19TH DAMSEL CELLARS, MARI WOMACK

NOV 20TH DAMSEL CELLARS, MARI WOMACK

~~NOV 21ST DAMSEL CELLARS, MARI WOMACK~~ BOOKED

DECEMBER

~~DEC 3RD BOUGETZ CELLARS, TOM BOUGETZ~~ BOOKED

~~DEC 4TH BOUGETZ CELLARS, TOM BOUGETZ~~ BOOKED

DEC 5TH BOUGETZ CELLARS, TOM BOUGETZ

DEC 10TH FULCRUM WINES, DAVID ROSSI

DEC 11TH FULCRUM WINES, DAVID ROSSI

~~DEC 12TH FULCRUM WINES, DAVID ROSSI~~ BOOKED



IN THE NEWS



La Caccia di San Giovanni Toscana Rosso was featured in Seven Fifty Daily as a must have on Advanced Sommelier, Alisha Blackwell-Calvert wine list!

View full article: <https://daily.sevenfifty.com/devising-a-new-wine-list-with-alisha-blackwell-calvert/>

SOM Chardonnay “LS Vineyard” 2021 was featured in Forbes as a “10 Must-Try Chardonnays for World Chardonnay Day” !

View full article: <https://www.forbes.com/sites/jilliandara/2024/05/11/best-chardonnay/?sh=29e569734b7b>



Barnard Griffin Rosé 2023
89 pts, Wine Enthusiast
“BEST BUY”, Wine Enthusiast



**BARNARD
GRIFFIN**



Barnard Griffin Merlot 2022
90 pts, Wine Spectator

Svelte and elegantly structured, with expressive red currant, fresh cherry and savory spice flavors that glide on the sleek finish. Drink now through 2030. 2,500 cases made.

—Tim Fish

Wine Spectator

92

BARNARD GRIFFIN
Cabernet Sauvignon Columbia Valley
2021

Elegantly structured, with refined black cherry and currant flavors that are accented by tobacco and spice notes as this glides on the sleek finish. Drink now through 2031. 6,000 cases made. (Web Only - 2024)

WineSpectator.com



IN THE NEWS



Idle Cellars 2023 Rose of Grenache- Sunset International Wine Competition- Gold Medal

91 points

Crisp and refreshing; long clean finish



Il Borro IGT Toscana Chardonnay 2022

93/100

A white with aromas of pears, lemon blossoms and honeysuckle. Medium-bodied with lemon tart and white flowers on the palate and lemon tart and apples at the end. Complex and thought-provoking. One-fourth aged in acacia wood. Low sulfur and made from organically grown grapes. Drink now.



Matera Vineyards Midnight Bordeaux Blend 2021

American FineWine Competition & Gala, 94 pts (Double Gold)

93 pts, The Wine Independent - Lisa Perotti-Brown

91 pts, Wine Enthusiast



Matera Vineyards Viognier 2022

94 pts, Wine Enthusiast

91 pts, James Suckling



Matera Vineyards Shinkan Chardonnay 2022

91 pts, Wine Enthusiast

91 pts, The Wine Independent - Lisa Perotti-Brown

92 pts, James Suckling

Online Ordering

We invite you to check out our online ordering system, Vinosmith, to place an order/view our portfolio. Sign in is account specific and you will have received an email inviting to create an account. Please visit <https://universitydistributors.com/order> to request a Vinosmith invite if you have not received one. This is at no cost to you- it is an added feature we recently implemented to make the ordering process easier.

Orders can be placed directly with Robert as well at robert@universitydistributors.com or 319.321.1105.

FUNDRAISING IDEA

Recently, University Distributors participated as a hole sponsor in a local charity golf tournament. To help raise funds for the cause, our team set up an obstacle course of wine bottles for golfers to attempt to hit. Each golfer donated \$20 to attempt & if they hit the bottle, they won a bottle of wine. We raised **\$1,200** total during an 18 round golf tournament!



DID YOU KNOW?

University Distributors offers staff education and training for all of our wines.

Contact Robert Neilson, Sales Specialist & Portfolio Manager for more information at robert@universitydistributors.com

THANK YOU to all of our guests who were able to visit Iowa for market visits and specialty events this 2nd Quarter!

Ben Larks, Idle Cellars
Kate Mallam, Porter Family Wines
Darrell Gibson, Il Borro Wines

If there is a request for a specific guest or event, please contact Lindsey Woody at lindsey@universitydistributors.com.

CONTACT



For Product Distribution Inquiries
Please Contact
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