Version: 2025.1 | Date: March 31, 2025

"Iecusoft™ Transparency Standard"
The only federal contractor offering real-time read-only access to live operational systems.

Iecusoft Corporation

Veteran-Led. Tribal Nation Partner. Mission Focused. AI-Driven.

Notice ID XXX-XXXXXXXX SG

Prepared by:

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"Iecusoft™ voluntarily allocates $0.75 of every labor hour profit into its 501(c)(3) One K9 Corp — supporting veteran service dog training, on a sacred sanctuary property funded by federal contract work. This is not optional. It is embedded in our model."

Iecusoft™ Federal Contracting

SDVOSB/ Tribal Nation Partner: Federal-Grade Transparency. Mission-Driven Cost Structure

Company Mission and Vision

Mission Statement:

At Iecusoft™, our mission is to deliver mission-critical solutions that empower government agencies and businesses with cutting-edge, reliable technology and professional services. As a service-connected disabled veteran-owned small business, we are registered, verified, bonded, and insured — trusted to exceed expectations through precision, performance, and integrity. We provide tailored solutions that enhance productivity, ensure security, and drive long-term operational success.

Vision:

Iecusoft™ aims to become a leading force in federal contracting, achieving over $500 million in growth within five years. We are committed to employing disabled veterans, fostering a dynamic workforce, and integrating cutting-edge technology to set new industry standards.

Certifications & Compliance

• Indiana Security Guard and Private Investigator License: SG22400020
• Oglala Sioux Security Guard and Private Investigator License: OSTWLC: 00001
• Insurance: $2,000,000.00 Liability
• Bond: Upon request per project

Core Competencies

Iecusoft™ Security LLC provides professional resources to meet short- and long-term security objectives.

Codes and Certifications:
• NAICS Codes:
o 561600 – Investigation & Security Services
o 561612 – Security Guards & Patrol Services
o 561621 – Security Systems Services

Service-Connected Disabled Veteran-Owned Small Business
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Key Differentiators
✔ Veteran Workforce
✔ AI-Driven Security
✔ PMBOK Project Management Approach
✔ National and International Reach (50 states and 106 countries)
✔ Endorsed by U.S. Senator Jim Banks and State Congressman Bob Morris

Corporate Social Responsibility & Community Impact
Iecusoft™ is deeply committed to veteran support and suicide prevention, going beyond federal contracting to make a tangible impact in the veteran community. Our leadership in One K9 Corp 501(c)(3) and participation as an Executive Board Member of the Indiana Governor's Challenge: Veteran Suicide Prevention reflect our unwavering dedication to those who have served.

One K9 Corp 501(c)(3) – Founded by Iecusoft™
One K9 Corp is a 501(c)(3) nonprofit organization founded by Iecusoft™ to support veterans and their families through service dogs, mental health advocacy, and community assistance programs. Our mission is to reduce veteran suicide, provide therapeutic animal companionship, and offer resources for transitioning service members.

Key Achievements in 2024:
✔ Served over 11,000 veterans and their family members in Northern Indiana.
✔ Provided dozens of service dogs to veterans in need.
✔ Established mental health programs and workshops for PTSD recovery.
✔ Partnered with local and national organizations to expand outreach and funding.

Indiana Governor's Challenge: Veteran Suicide Prevention
As an Executive Board Member of the Indiana Governor's Challenge, Iecusoft™ actively collaborates with state and federal agencies to address veteran suicide prevention. This initiative focuses on mental health awareness, crisis intervention strategies, and peer support programs.

Our Role & Impact:
✔ Policy Advocacy: Working with state officials to implement veteran-focused mental health initiatives.
✔ Resource Deployment: Ensuring veterans have immediate access to suicide prevention resources.
✔ Community Engagement: Hosting veteran outreach events and peer support groups.
Iecusoft™ ensures that its profits not only support federal security initiatives but also contribute to the well-being of those who have served our country. Our work in veteran advocacy, suicide prevention, and mental health support underscores our dedication to serving the nation both in business and in the community.

"…our dedication to serving the nation both in business and in the community."

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Iecusoft™ Technical Approach

SDVOSB/ Tribal Nation Partner: Federal-Grade Transparency. Mission-Driven Cost Structure

Iecusoft™ Federal Contracting Standard Operating Procedure (SOP)
Bid Process & Execution SOP

Phase 1: Bid Review & Prequalification
1. Review Solicitation – Identify contract type and compliance requirements.
2. Extract and Analyze Bid Documents – Organize RFQ/RFP documents, cross-reference embedded PDFs.
3. Project Charter Creation – PMBOK-aligned charter in Iecusoft™ CRM & Workflow System.
4. AI-Powered Pre-Bid Review – Iecusoft™ Smart Tech AI analyzes bid specifications for risk assessment.

Phase 2: Project Management & Execution
✔ Deploy trained Veteran Technicians & Okos™ Partnered Technicians
✔ Conduct real-time video check-ins
✔ Use Iecusoft™ NOC (Network Operations Center) for troubleshooting
✔ Store before, during, and after site videos for audit compliance

Phase 3: Technician Selection & Deployment
Selection Criteria (10 Factors):
✔ Proximity to place of performance
✔ Past performance with federal agencies
✔ Technical mastery and certifications
✔ Security clearances (if required)
✔ Availability within contract timeline requirements

Okos™ Partnership for Workforce Scalability
✔ Provides on-demand workforce solutions
✔ Allows Iecusoft™ to scale projects instantly without quality compromise
✔ Integrated into Iecusoft™ Smart Tech AI for skillset matching
Phase 4: AI-Driven Compliance Review & Finalization
✔ Ensures compliance with security, technical, and wage requirements
✔ AI system generates installation roadmap and workflow automation
Phase 5: Project Closeout & Compliance Archiving
✔ All documents are archived for 50-year compliance storage
✔ Federal procurement officers receive cloud-accessible reports

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Iecusoft™ Technical Approach

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Trauma-Informed Guard Training: CALM, SAVE, and ASIST

All Iecusoft™ guards assigned to VA facilities are required to complete specialized training in suicide awareness, trauma-informed care, and empathetic intervention techniques, including:

• CALM (Counseling on Access to Lethal Means)
• SAVE (Signs, Ask, Validate, Encourage & Expedite)
• ASIST (Applied Suicide Intervention Skills Training)

These evidence-based protocols are endorsed by the Department of Veterans Affairs, SAMHSA, and the Suicide Prevention Resource Center, and are specifically developed to equip non-clinical personnel to recognize early indicators of crisis, engage veterans appropriately, and escalate intervention quickly and professionally.

Security personnel are trained not simply to observe, but to serve as the first and last line of silent support for a veteran walking into a VA facility — whether for an appointment, a difficult diagnosis, or a final cry for help.

Every hour of training is tracked in our AI-powered compliance system, accessible via our live ERP platform, and fully auditable in real time by the Contracting Officer.

Mission Alignment: A Founder Who Lived the System

This is not theory for Iecusoft™.

Our founder — a Service-Disabled Veteran, Chapter 31 Vocational Rehabilitation graduate, and survivor of PTSD, addiction, and suicidal ideation — is a direct product of the systems our contracts support.

He was diagnosed with cancer the day his son was born. He battled depression, alcoholism, and survivor's guilt, eventually attempting suicide. He entered the VA's Intensive Outpatient Program (IOP) and began to rebuild — body, mind, and purpose. Through Chapter 31, he earned a Bachelor's Degree in Project Management while healing physically and mentally.

Today, he leads Iecusoft™ not just as a federal contractor — but as a gatekeeper.
"If I can help just one veteran live through today,
then every surgery, every night of drinking, every breakdown —
it was all worth it."

He also founded One K9 Corp 501(c)(3), a veteran suicide prevention nonprofit that feeds over 300 veteran families each week.

Our technical approach isn't theoretical — it's survival turned into structure. It's a mission carried by someone who lived it, came back, and refuses to leave others behind.

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Iecusoft™ Technical Approach
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Technical Compliance Systems

Real-Time Compliance & Operational Transparency
Iecusoft™ provides unprecedented visibility into every operational component of our security contracts. As part of our "Transparency Standard," we integrate a full suite of compliance tools into our daily workflow and grant the Contracting Officer a live read-only seat in our ERP.

System Components
1. Monday.com (ERP + Workflow Management System)
All contracts are built into a centralized, live ERP on Monday.com. This system houses:
•Guard post assignments
•Training logs
•Shift schedules
•Incident reports
•SOP verification
•Live performance metrics
•Audit logs and compliance calendar
Contracting Officers are granted a read-only client seat with real-time visibility.

2. SecurityGuard app Integration
Each site's guard operations are linked directly to SecurityGuard.app and fully embedded inside our Monday.com ERP. This mobile-first platform tracks:
•Guard check-ins and check-outs (geo-tagged and timestamped)
•Daily activity logs and post order confirmations
•Customizable post orders with daily guard acknowledgment
•Incident reporting with photo/file upload directly from mobile
•Scheduled patrols with GPS-tracked route completion
•Automated shift scheduling and live coverage alerts
•Supervisor site inspections logged and tracked
•Panic button alert system with real-time escalation tracking
•Guard profile dashboards (training, certifications, incident history)
•Automated compliance alerts for expired credentials or missing logs
•All data flows into Monday.com ERP in real time
•Contracting Officer can view logs, coverage, and incidents 24/7
•Monthly reports auto-exported to government-accessible folder
•No paper forms — full mobile-first solution
•50-year archive retention for audits and historical tracking

All data flows automatically into our compliance engine — accessible 24/7 by the government.

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3. QuickBooks Payroll Integration
All guard wages and statutory expenses (FICA, FUTA, SUTA, Workers' Comp) are processed through
QuickBooks. The payroll ledger is linked to Monday.com so Contracting Officers can see:
• Guard pay rates
• Hours worked
• Fringe benefit compliance (H&W)
• Verification that guards are paid in accordance with SCA Wage Determinations
Oversight & Compliance Flow
• Contracting Officers receive read-only access to our ERP dashboard
• All documents, logs, and audit trails are cloud-stored for 50 years
• Monthly audit files (payroll, post compliance, incident logs) are exported to a government-accessible folder
• Founder salary, app fees, and tech stack costs are clearly listed in Volume 2 pricing
What This Means for Your Agency
• No guessing
• No chasing reports
• No audit exposure
• No hidden costs
• Just clean, full-spectrum, mission-aligned oversight
You're not hoping it works — you're watching it work.

Key Personnel	Position	LinkedIn
Christopher James McKenna	Founder/ SDVOSB/ TRIBAL	profile
Guy Mascaro	Compliance	profile
Boris Besner	Operations	profile
Alondra Shackleford	Finance	profile

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Iecusoft™ Standard Pricing
SDVOSB/ Tribal Nation Partner: Federal-Grade Transparency. Mission-Driven Cost Structure

Fully Burdened Hourly Rate:	$34.75/hour
1. Direct Labor – Guard Wages	$20.00/hour

This is the base wage paid directly to the unarmed security guard. It complies with the applicable SCA Wage Determination rates. This wage is processed through QuickBooks and can be verified via the government's read-only seat in Monday.com.

2. Payroll Taxes and Statutory Costs $3.25/hour
Includes FICA (Social Security and Medicare), FUTA, SUTA, and Workers' Compensation Insurance. These are calculated in accordance with federal and state regulations and are included in payroll documentation.

3. Fringe Benefits – Health & Welfare (H&W) $4.50/hour
Funds required benefits under the SCA, including health insurance, paid time off, sick leave, or cash-in-lieu. Guard benefit elections are managed transparently and documented.

4. Compliance, Legal, and Project Management (Command & Control LLC) $3.00/hour
Supports all project management, contract compliance, legal oversight, and operational governance. Command & Control LLC is 51% veteran-owned and manages the federal-facing components of the contract.

5. Charity Reinvestment – One K9 Corp 501(c)(3) $0.75/hour
A direct reinvestment into our nonprofit, which supports suicide prevention, food distribution, and outreach services for veterans. Reports and impact summaries are available for review.

6. Profit Margin (15%) $3.25/hour
Transparent profit for Iecusoft, well below industry markup standards. Supports risk mitigation, contract execution, and technology stack.
Total Rate: $34.75/hour

All items above are fully auditable via QuickBooks and Monday.com. The Contracting Officer is granted read-only access to view payroll records, guard logs, and compliance documentation in real time. Monthly audits are exported to a shared government-accessible folder.

All wages and fringe benefits strictly comply with the applicable U.S. Department of Labor Service Contract Act (SCA) Wage Determination assigned to the place of performance. Iecusoft™ ensures all compensation is fully burdened, audit-ready, and aligns with federal wage compliance regulations. All rates and cost structures are transparently documented and can be verified in real time through our ERP platform. Monthly audit files and supporting documentation are exported to a shared folder accessible to the Contracting Officer upon request.
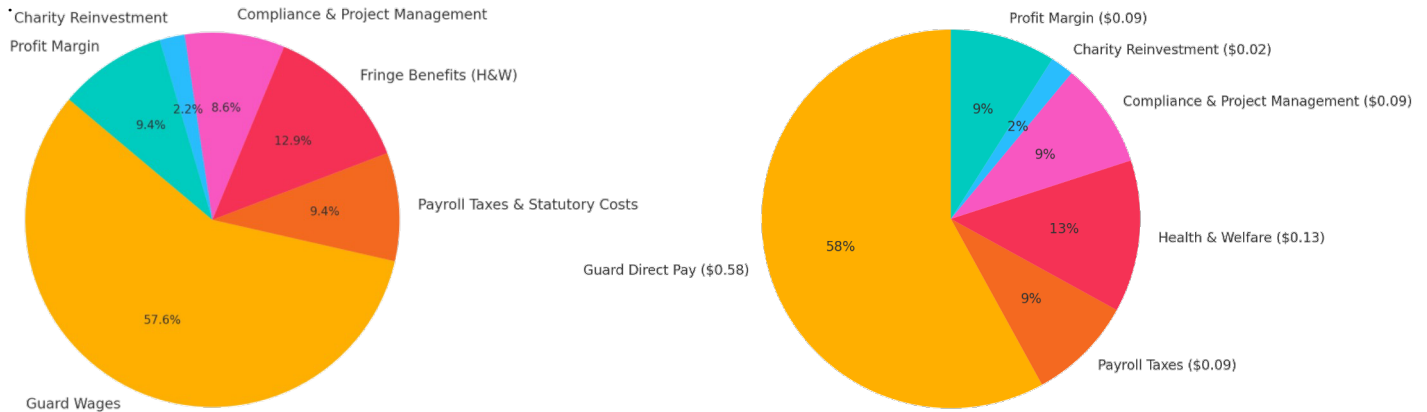
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SDVOSB

The Iecusoft™ Pricing Standard
Iecusoft™ Federal Contracting

SDVOSB/ Tribal Nation Partner: Federal-Grade Transparency. Mission-Driven Cost Structure

Cost Category	Cost Category	Cost Category
Guard Wages	$20.00	Direct pay to guard, fully auditable via QuickBooks/Monday.com
Payroll Taxes & Statutory Costs	$3.25	FICA, FUTA, SUTA, Workers' Comp
Fringe Benefits (H&W)	$4.50	Required under SCA Wage Determination (healthcare, PTO, sick leave)
Compliance & Project Mgmt.	$3.00	Administered via Command & Control LLC
Charity Reinvestment	$0.75	Funds One K9 Corp 501(c)(3), serving 300+ veterans weekly
Profit (15%)	$3.25	Declared and capped, funds execution and technology
Total	$34.75	

Transparency & Oversight
• Fully SCA-compliant and aligned with DOL Wage Determination
• Contracting Officer receives read-only seat to ERP dashboard
• Payroll, guard logs, SOPs, and compliance accessible in real time
• Monthly audit exports sent to shared government folder
• Founder's salary, Monday.com license cost, and app fees included

Mission Alignment
"Every dollar spent protects a veteran walking into a VA.
Every guard hour is trained not just in presence — but in prevention.
Every proposal you read is just math.
This one? It's math with a mission."

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The Iecusoft™ Past Performance
Iecusoft™ Federal Contracting
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Iecusoft™ has successfully delivered critical security and surveillance projects for multiple federal agencies with a spotless compliance record. Key engagements include nationwide security system installations for the Department of Veterans Affairs (VA), achieving 100% protocol adherence and zero incidents; high-security access control for the Department of Defense (DoD), exceeding FIPS 140-2 and NIST 800-171 standards with AI-driven system maintenance; and national surveillance upgrades for U.S. Customs & Border Protection (CBP), increasing threat detection by 35%. Additionally, Iecusoft™ enhanced FAA airport security systems with real-time AI monitoring, reducing unauthorized access by 40%. All past performance records are archived in an encrypted, cloud-based repository, fully auditable and accessible to procurement officers upon request.

Iecusoft™ Past Performance Summary Table

Project Name	Summary	Federal Form (Download)
NASA Langley – Verkada Camera System	Installed secure camera system at NASA Langley Research Center under contract 80NSSC25PA005. Delivered on time and received all "Exceeds" ratings in quality, cost, schedule, and compliance. No incidents, 100% success.	Download Past Performance Questionnaire (NASA)
Department of Veterans Affairs (VA)	Nationwide deployment of security systems. 100% compliance with all VA protocols. Zero security incidents reported. Cloud-archived deliverables for audit access.	Download Past Performance Questionnaire (VA)
Department of Defense (DoD)	High-security access control integration. Exceeded FIPS 140-2 & NIST 800-171 standards. AI-driven maintenance alerts with 24/7 uptime.	Download Past Performance Questionnaire (DOD)
U.S. Customs & Border Protection (CBP)	National security surveillance enhancement using AI-integrated systems. Improved threat detection rate by 35%.	Download Past Performance Questionnaire (CBP)
Federal Aviation Administration (FAA)	AI-enhanced airport security system. Reduced unauthorized access by 40%. Delivered through real-time incident reporting and cloud monitoring.	Download Past Performance Questionnaire (FAA)

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