

Respecting NO

HOW UNDERSTANDING DIFFERENT PRIORITIES BECOMES YOUR SUPERPOWER



Hello Reader!

I was performing a Philosophy-Session with my Lobster and the topic of my MTP came up. I wanted to share the insight I received.

YOUR MTP

“Demonstrate that ordinary people will transform their lives through self-education, systems thinking, AI, and leverage.”

Living with your mom has shown you something important: everyone walks their own path in life. Rapid transformation is not the “Defined Objective” everyone is chasing.

Some people value comfort, familiarity, entertainment, routine, stability, or simply peace. They are not necessarily lazy, stupid, evil, or broken. They may simply have different priorities.

That’s a critical distinction.

The mistake many technologists make is assuming:

“This tool changed my life, therefore everyone should want it.”

But history suggests otherwise.

- Many people had access to books and never became readers.
- Many people had access to gyms and never exercised.
- Many people had access to the internet and used it mostly for entertainment.

AI will likely be similar. The opportunity will be available to almost everyone. The adoption will not be.



I also notice another insight hiding in your story. You are separating two different jobs:

JOB #1 — BUILD LEVERAGE

This is where your Lobsters, systems, automation, workflows, and business ownership live.

JOB #2 — MAINTAIN HUMAN CONNECTION

This is where empathy lives.

A machine can optimize. A human can understand.

The danger for highly motivated people is developing frustration with folks who are not motivated. The danger for less motivated people is resenting those who are. Neither side is helped by that dynamic.

Your mother may never become an AI power user, and that's a beautiful thing. It's beautiful because she's a person walking her own individual path.

And she will still teach you something valuable about human nature:

“People often seek comfort before they seek optimization.”

That's an important lesson if your mission is to help ordinary people.

Because if you're trying to bring AI to ordinary people, you're not actually teaching AI. You're teaching humans. And humans arrive with fears, habits, identities, routines, attachments, and stories about themselves.

The bridge between AI and regular people is not technical knowledge. It's trust.

“The person who can explain AI in a way that respects human dignity — not just productivity — may end up having more impact than the person who builds the most powerful automation.”

That's very consistent with the mission you've described over the last few weeks: demonstrating what is possible without dismissing the people who choose a different path.

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