

# How to switch EMRs and keep your Lytec PM



## Introduction: Why switch your EMR?

Are you frustrated with your EMR? There are surveys available from industry leading associations and organizations such as MGMA, Medical Economics and others pointing to an increasing number of providers experiencing dissatisfaction with EMR performance and functionality.

But it's difficult and costly to switch EMRs, right? Not for Lytec PM software users. Most Lytec users have the same fears when thinking of switching EMRs.

- [Can I keep my Lytec software?](#) The answer is yes. We have designed an EMR that connects to the Lytec database. This allows you to continue with the Lytec PM.
- [Where can I find an easy to use EMR?](#) The best place to look for an EMR that works with Lytec PM is from an EMR company that also supports the Lytec PM, such as CHS.

Lytec PM Physicians enjoy two significant benefits when they switch to UnifiMD.

- [Save money.](#) Most EMRs are unreasonably priced and require 3<sup>rd</sup> party integration software and/or you to change your Lytec PM. All causing disruptions to your revenue stream. Switching to an affordable, Lytec integrated EMR will save your practice thousands of dollars a year.
- [Get an easy-to-use, personalized EMR.](#) Most EMRs were not designed by healthcare providers. They suffer from click-crazed screens and unmanageable workflows. As a result, you struggle to complete notes and work late hours. An easy-to-use EMR with personalized user-interface tools gives you your independence back and allows you to enjoy healthcare again.

This white paper walks you through switching to an EMR that integrates with your Lytec PM – saving you money and reducing stress in your office.

## Step 1: Schedule a Discovery Session with Lytec/EMR Vendors

Providers love Lytec PM but are unhappy with their EMR. What will you do differently to ensure that you end up with right solution for your practice? Here are the topics to discuss.

### [Know yourself and your practice](#)

This may seem obvious, but you need to do an assessment. Include staff, review every touch-point within your workflow identifying both human and technological challenges. This is most productive when it is driven by a seasoned Lytec PM and Clinical/EMR, UnifiMD consultant.

### [Implementation, Personalization, Training and Support](#)

Make sure the vendor presents their services as they pertain to your practice, specifically meeting your workflow goals.

Require a written outline of how the EMR integrates with the Lytec PM and how the personalization supports your desired workflow.

### [EMR Demonstration](#)

Demand the Vendor prepare a detailed demonstration, clearly “showing” the personalization solutions uncovered in your Discovery Session. You must see the solution perform the features and functionality that has been identified as your must-haves.

## Affordability

In today's healthcare there is no reason why an EMR solution should cost tens of thousands of dollars.

EMR fees range from free, low-cost, medium and high-cost solutions. Software fees should be about the same. The price differentiator is in the implementation, personalization, training and support services.

Often providers are tricked into believing the EMR can be used with no guidance required. This ends up costing a practice more than if they invested in the services from the get-go.

## Step 2: Notify your Current EMR Vendor

Once you have decided to move forward with your new Lytec PM integrated EMR solution, you must notify your current vendor.

It is important to begin planning for data migration. Make sure your data isn't being held hostage.

## Step 3: Import/Sharing your Patient Demographics

If you were successful in partnering with a Lytec PM Value Added Reseller that is also an EMR developer, you are switching to an EMR that automatically connects to your Lytec PM. This means that you should not have to export patient demographic data and import to an EMR. (Such as CHS)

## Step 4: Importing Continuity of Care Documents

Once your new EMR establishes connectivity with your Lytec PM system, you begin moving core basic patient clinical data, known as CCD/CCR. (Continuity of Care Documents and Continuity of Care Records.)

The CCD/CCR patient summary contains a core data set such as;

- Patient name
- demographic information (preferred language, sex, race, ethnicity, date of birth)
- smoking status
- current problem list (eligible clinicians may also include historical problems at their discretion)
- current medication list,
- Current medication allergy list
- Laboratory test(s)
- Laboratory value(s)/result(s)
- Vital signs (height, weight, blood pressure, BMI)
- Procedures
- Care team member(s) (including the primary care provider of record and any additional known care team members beyond the referring or transitioning clinician and the receiving clinician)
- Immunizations
- Unique device identifier(s) for a patient's implantable device(s)
- Care plan, including goals, health concerns, and assessment and plan of treatment
- Referring or transitioning clinician's name and office contact information
- Encounter diagnosis
- Functional status, including activities of daily living, cognitive and disability status
- Reason for referral

## Step 5: Converting Medical Records

All other data in your old EMR system that goes beyond the CCD/CCR like notes and other structured data can be addressed as well.

There are options to migrate this additional data to your new EMR.

**EMR Archive:** This is your least expensive and low-risk option. You simply archive your entire EMR system and use it for reference only. (LytecMD is an example of an EMR that can be archived.)

**Manual Transcription:** Data entry can be costly, but it means that data is available immediately.

**Data Extraction and Conversion:** There are companies that will extract your data to be used for migrating to a new EMR. These services are costly but do offer significant time savings.

**Scan Patient Records:** Scanning old charts into a new EMR system can be cost-effective and easy. UnifiMD, for example, allows you to scan old patient charts into the new patient's chart making for finding and reviewing old charts fast and easy.

## Conclusion

As you've seen, switching to an easy-to-use EMR that integrates to Lytec PM with out a 3<sup>rd</sup> party integration tool doesn't have to be difficult or expensive. The rewards of keeping your Lytec PM, lowering your costs, enjoying higher performance and ease of use makes it more than worthwhile to explore the UnifiMD option.

We can help you switch EMRs and keep your Lytec PM.

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