



## Financial and Management Consulting to help your organization Navigate Change and Drive Results

### We Are

**Partners In Results is led by Steve Markosky, a 30+ year Finance Executive (CFO) who helps teams reach their next level**

- Early development in **General Electric** (15 years)
- **Company Sizes** small to large (\$10M – \$7B)
- **Ownership:** public, private equity, family, ESOP
- **"Industry Agnostic":** manufacturing, equipment servicing, aerospace, energy, software, logistics, architecture & engineering (AEC), fintech
- **Locations** domestic and global, with 7 years outside the U.S. and dozens in global operations
- Across **Company Life-Cycle Stages:** from rapid domestic and global growth, to M&A (and D), to steady-state, and restructurings and turnarounds
- **Extensive Network** for larger team needs

### Who We Help

**Partners In Results helps organizations that need an “upgrade”**

**Maybe the organization is performing WELL** – but you’re a victim of your success, with a team struggling to keep up, or no bandwidth for the next leap.

**Or, things might not be going great** – the team has skill gaps or is growth limited, you have compliance challenges, or you can’t get the insights you need.

**Or, maybe you’re facing some big investments** – in products, M&A, or Divestiture

### How We Can Help

#### Interim Executive Roles

- Plug a hole or a skill gap, or support an investment
- ✓ CFO, Controller, VP Finance, Head of FP&A, Investor Relations, Operational Excellence

#### M&A Preparation and Support

- Expertise prior to, during, and after a transaction
- ✓ Pre-sale Readiness / Preparation
- ✓ Modeling, Due Diligence, Deal Closing Admin., Carve Outs, Post Merger Integration

#### Financial Planning & Analysis (FP&A)

- Most common gaps identified by CEOs and boards
- ✓ Missing or Untimely Reporting, Profitability Measurement, Revenue Cycle transparency, KPIs
- ✓ Forecasting, Budgeting, Strategic Plan Modeling

#### Accounting & Shared Services Processes

- Foundation for compliance, analytics, and scaling
- ✓ Transactional Processing, Shared Services, General Ledger, Controls environment

#### Systems & Tools Implementation

- Frequently intertwined with gaps in the other areas
- ✓ Functional Lead for single Transaction Processing (e.g. bill.com), General Ledger, Finance ERP, and FP&A tool sets

#### And More ...

- Many other areas ... Let’s talk
- ✓ Investor Relations, Operational Excellence, Cash & Working Capital, Restructuring Plans, Compliance Programs, Governance Disciplines



**Let’s get your organization to the next level!**

**Get in touch. Follow us on LinkedIn. Subscribe on our Website.**

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