

Build a team that Blossoms...

Turning Soft Skills into Power Skills



2024 Course List

A collection of ready-made courses that cover the soft skills your team need to be successful in the workplace and beyond



Finally, training that everyone will want to show up for...



Hard data behind soft skills: why they matter for employees





of remote employees

categorise themselves as

visual learners

of remote employees

of remote employees that have received soft skills training say they have no plans to leave their employer of remote employees who've received soft skills training in the last 12 months **have also been promoted** in their company

All our courses are accessible through an easy to use training platform that lets you:

- Inspire and train your team
- Measure results
- Drive business growth
- Ensure compliance



Adaptive Leadership (Leadership)

What is Adaptive Leadership? Using Authority & Power (Taking Chances) Overcoming Resistance to Shared Responsibility Learning through Self-Correction Building a Culture of Adaptability

Artificial Intelligence Essentials (Technology)

What is Artificial Intelligence? What is Machine Learning? **Deep Reinforcement Learning** Harnessing the Power of AI **Ethics & Artificial Intelligence** The Beginner's Guide to Using ChatGPT ChatGPT & Creating Content Part 1 ChatGPT & Creating Content Part 2 **ChatGPT & Translations Building Chatbots with ChatGPT** ChatGPT: Personal Development & Growing Your Career Prompt Engineering: How to Create Effective Prompts Troubleshooting & Debugging with ChatGPT Managing Your Data with ChatGPT **ChatGPT & Customer Support** ChatGPT & Marketing ChatGPT & Cybersecurity AI for Accessibility The Ethical Use of AI in the Workplace ChatGPT for SQL Queries Generative AI: A Tools Walkthrough

Business Innovation (Business Skills)

The 7 Skills of Critical Thinking Creative Thinking Critical Observation Being Adaptable Driving Innovation Thinking Logically Problem-Solving Dealing with Uncertainty Being Resourceful The Power of Analysis **Business Continuity Essentials (Business Skills)** Introduction to B. Emergency Preparedness Planning Developing a Contingency Plan Managing Business Resilience

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Dealing With B. Continuity and Disaster Recovery The Incident Manager's Tool Kit

Business Continuity Applied (Business Skills)

Incidents & The Importance of Accurate Information The Challenges of Communication during an Incident Testing Business Continuity (Scenarios) Integrated Response & Recovery Dealing with Supply Chain Interruptions

Career Management (Personal Development)

Unlocking Your Potential Setting your Career Goals **Discovering Your Strengths & Weaknesses** The Importance of a Mentor Your Personal Brand Story **Internal Interview Preparation** Working Smart Personal Development Plans & Sticking to Them Setting Stretch Goals The Basics of MBTI & Career Development How to Master Your Attention Understanding the Managerial Role Dealing with the Change - Team Dynamics The First 30-60-90 Days Managing Your Priorities The Transition from Team Leader to Manager

Coaching Essentials (Business Skills)

Introduction to Coaching Using Coaching Models Establishing a Coaching Culture Building Trust & Rapport Asking the Right Questions The Art of Listening The Power of Silence The Importance of Goal Setting Creating Accountability Giving Effective Feedback



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Coaching Applied (Business Skills)

Putting Emphasis on Holistic Wellness Measuring Coaching Performance How to Prepare for a Coaching Session (for the employee) The ROI of Coaching Digital Coaching & Virtual Reality

Coding for Everyone (Technology)

What is Coding? Understanding APIs HTML Development for Everyone PHP for Everyone JavaScript for Everyone Low-Code / No-Code Platforms Using SQL in Databases Coding: Ruby on Rails Open-Source Software Python for Everyone

Compliance Essentials (Safety and Compliance)

Equality and Diversity Sexual Harassment Fire Safety Awareness Drug and Alcohol Abuse **Anti-Bribery Practices** Anti-Money Laundering **Active Shooter** Code of Conduct Whistleblowing Conflict of Interest Sexual Harassment - Employer Version Whistleblowing - The Business Version Drug & Alcohol Abuse - Employee Version Fire Warden: Roles & Responsibilities Environmental, Social & Corporate Governance Compliance in Recruitment **Return-to-Work Compliance** Data Ownership: The Importance of Data Accuracy **Contractor Management** Managing Supply Chain Compliance Modern Slavery

Communication Skills (Leadership) Communicating under Stress Using Body Language Interpreting Body Language

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Tone of Voice The Art of Storytelling Assertive Communication Managing Anger Emotional Literacy Managing Up Email Etiquette

Company Culture (Human Resources)

The Four Types of Company Culture Organisational Culture Models The Shadow Organisation Employee Recognition The Risk of Echo Chambers The Role of Leadership in Company Culture Early Warning Signs of a Toxic Culture How do you Change Culture? Leading a Cultural Movement Current vs. Future State Mapping

Contract Management Essentials (Business Skills)

Creating a Contract Contract Collaboration Contract Execution Contract Tracking & Management Contract Renewal

Corporate Risk (Business Skills)

Enterprise Risk Management Managing Risk in the Boardroom The Role of the Risk Register Creating a Risk Culture The 4 Types of Risk Management

Customer Service Applied (Sales and Service)

Using the Right Language Nurturing Customer Relationships Practicing Positivity Achieving Clarity Maintaining Composure Customer Service & Cultural Awareness

Customer Service Essentials (Sales and Service)

Maintaining CS Across Channels The Importance of Brand Customer Relationships





Customer Loyalty Effective Problem Solving Handling Complaints Gracefully Cross-selling and Up-selling Managing Customer Expectations Using Technology in Customer Service Going beyond Customer Service Different Types of Interactions Customer Service Teamwork & Collaboration Prioritisation & Time Management Customer Service Mindset How to Say 'No'

Customer Service Mastery (Sales and Service)

Understanding Customer Types (Personas) **Anticipating Customers' Needs Customer Service Coaching** Managing Remote Customer Service Teams **Customer Service through Social Media High-Touch Customer Service** Self-Service Customer Management **Empowering Customer Service** Tracking & Improving the Customer Experience Customer Service is not a Cost Centre Leading a Customer Service Team for the First Time **KPIs for Customer Service Teams** Using Data in Customer Service The Role of The Helpdesk **Customer Service & NPS** Gaining Meaningful Feedback Customer Service & Chatbots **Customer Service OKRs**

Customer Success (Sales and Service)

Customer Success & Onboarding Customer Loyalty Customer Success KPIs Increasing & Expanding MRR (Revenue Growth) User Journeys & User Personas Educating Customers Reducing Customer Churn The Role of the Account Manager in Customer Success Social Proof: Testimonials & Case Studies Dealing with the End of a Customer Relationship (Offboarding) Automating Customer Success

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Cybersecurity (Safety and Compliance)

The Power of a Strong Password The Danger of Viruses & Malware **Keeping Your Data Safe** Keeping Your Mobile Safe The Risks of Ransomware **Network Security & Cloud Computing** Phishing & Anti-Spam Software Social Engineering **Internet of Things Attacks** Security & Compliance Audits Identity Theft GDPR Data Protection Data Breaches PCI DSS (Payment Card Compliance) Information Security Wi-Fi Security Use of External Drives Incident Management & Response Threat Surveillance (24/7 Monitoring) Penetration Testing Information Security & Governance **IT Disaster Recovery & Fallback** Secure Remote Working Coding & Cybersecurity Responding to a Cyber Ransom Password Management Applied The risks of public WiFi and the use of VPNs Types of VPNs The Basics of Cryptography Choosing a Cloud Vendor Threat Monitoring Covert Crypto Mining **Application Security Vulnerabilities** Cybersecurity & Your Supply Chain Security Doesn't Stop at Work The Risks of Shadow IT The Use of Passwordless Authentication How to work well with your IT Teams Physical Security Security & AI Automation & Integration Using Open Source tools securely Cybersecurity & HR Secure File Sharing Social Media Security Awareness





Data Analysis (Business Skills)

Data Literacy The Power of Big Data Visualising Data Data Ownership The 5 Cs of Report Writing **Developing Research Skills** The Basics of Business Writing The Stages of Report Writing **Report Writing: The Power of Visuals** Business Analysis Technique - MOST & SWOT **Business Analysis Technique - PESTLE** Business Analysis Technique - MoSCoW Business Analysis Technique - The 5 Whys Business Analysis Technique - Six Thinking Hats Qualitative & Quantitative Data Analysis Methods Analysing Qualitative Data **Descriptive & Exploratory Data Analysis** Techniques Inferential and Predictive Data Analysis **Techniques** Causal and Mechanistic Data Analysis Techniques

Design for Everyone (Technology)

Web Design Basics eCommerce Design (Best Practice) Principles of Effective UI Design Design & Accessibility Designing and the Law

Digital Transformation (Business Skills)

What is Digital Transformation? Why do you Need a Digital Culture? The Four Types of Digital Transformation Digital Disruption The Design Thinking Mindset What is a Digital Transformation Strategy? The Power of Data Visualisation The Impact of Training on Digital Change Leading a Digital Transformation Is Digital Transformation Just Change?

Diversity & Inclusion (Human Resources)

The Key Values of Equality, Diversity and Inclusion Unconscious Bias Recognising Your Privilege Gender Inclusion LGBT Awareness and Inclusion Types of Discrimination

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Digital Accessibility Confronting Discrimination Becoming an Inclusive Leader The Value of Diversity and Inclusion in the Workplace

Emotional Intelligence (Personal Development)

What is EQ? Self-Awareness Self-Regulation Emotional Intelligence: Motivation Emotional Intelligence: Empathy Social Skills Improving your EQ Conflict Management using EQ Collaboration & Developing EQ in Teams

Creativity and EQ

Employee Experience (Human Resources)

Employee Experience: Space, Technology & Culture Helping Employees Belong (before they start) How to focus on outcomes instead of outputs The Rise of Flexible Benefits Employee Engagement Surveys Measuring the Employee Experience The Role of Employee Champions Putting the Human back into HR Increasing Retention through Journey Mapping

Employee Onboarding (Human

Resources/Employee Life Cycle) Creating the Best Onboarding Experience Importance of Onboarding Onboarding Remote Teams

Employee Retention (Human Resources/Employee Life Cycle)

Understanding Employee Needs & Motivation Recognition & Reward Employee Incentive Programs Building Employee Resilience Monitoring & Measuring Retention Efforts Employee Engagement Learning & Employee Engagement



Employee Termination (Human Resources/Employee Life Cycle) Having Tough Conversations Implementing a Performance Plan The Correct Way to Dismiss an Employee Disclosure of Dismissals Effective Exit Meetings

Entrepreneurship (Leadership)

The Five Ps: Persistence, Patience, Purpose, People & Profits The Entrepreneurial Mindset Being Curious The Power of Imagination Being Self-Aware Building Relationships & Networking The Power of Influence Taking Calculated Risks Being Prepared to Fail Turning Ideas into Action

Environment & Sustainability (Safety and Compliance)

Wishcycling Sustainability & Innovation The Benefits of Becoming a B Corp Going Net zero Sustainable Construction

Finance Essentials (Business Skills)

The Basics of Financial Management The Flow of Money Key Financial Statements The Importance of Cash Flow The Value of Budgeting Vulnerable Customers & Finance Financial Risk Management The Basics of Accounting Financial Ratios Financial KPIs - Measuring Performance

Finance Applied (Business Skills)

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Working Capital Management Risk & Financial Controls Short-Term Cash Monitoring Common Financial Management Systems Finance & The Role of Bookkeeping

Financial Compliance (Safety and Compliance)

Financial Regulation Frameworks KYC - Know Your Customer Tax Evasion (Domestic & International) Accounting Ethics Finance Roles - Pre-Employment Checks Gifts & Hospitality Anti-Corruption Dealing with Consumer Fraud Trade Surveillance & Rogue Trading Greenwashing

Food Safety Essentials (Safety and Compliance)

Food Safety Management Systems Food Fraud Prevention Handling Food Safely Food Allergy Awareness Food Safety & Cross Contamination

Food Safety Applied (Safety and Compliance)

Creating Robust HACCP Plans Using Process Automation in Food Safety The Importance of Food Labelling Innovation in Packaging Food Safety - The Last Mile

Healthcare Essentials (Healthcare)

Duty of Care Privacy & Dignity Handling Patient Data Infection Prevention & Control Mental Health in Healthcare

HIPAA Compliance Essentials (Sector Specific)

What is HIPAA compliance? Protected Health Information What are the HIPAA rules? Introduction to the HIPAA revenue cycle Common HIPAA Privacy Violations in the Workplace

HR Essentials (Human Resources) The Importance of Training

Adapting to Innovation

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Performance Management Handling Disciplinaries Talent Management & Development Bullying & Violence Flexible & Remote Working HR for Non-HR Managers Creating a Great Employee Handbook Cultural Ambassador: Embedding Culture & Values from Day 1

HR Strategy (Human Resources)

Succession Planning Creating an Effective Recruitment Strategy Pulse Surveys & Continuous Feedback HR & Change Management HR Metrics & Analysis Strategic Thinking

Hybrid Working (Human Resources)

What is Hybrid Working? Hybrid Working: The Role of Leadership Managing Employee Experiences Inclusive Environment for the Hybrid Workforce The Perfect Hybrid Working Policy

Introduction to Google Suite (Technology)

Google Suite Overview & Google Calendar Introduction to Google Docs Part 1 Introduction to Google Docs Part 2 Introduction to Google Docs Part 3 Introduction to Google Docs Part 4 Introduction to Google Docs Part 5 Introduction to Google Sheets Part 1 Introduction to Google Sheets Part 2 Introduction to Google Sheets Part 3 Introduction to Google Sheets Part 4 Introduction to Google Sheets Part 5 Introduction to Google Slides Part 1 Introduction to Google Slides Part 2 Introduction to Google Slides Part 3 Introduction to Google Slides Part 4 Introduction to Gmail Introduction to Google Drive Introduction to Google Meet

Introduction to Microsoft Software (Technology)

Introduction to Microsoft Outlook Introduction to Microsoft OneDrive

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Introduction to Excel - Basic Navigation Part 1 Introduction to Excel - Basic Navigation Part 2 Introduction to Excel - Basic Formulas Introduction to Excel - Advanced Formulas Introduction to Excel - Data Visualisation Introduction to Excel - Pivot Tables Introduction to Excel - VLOOKUP Function Introduction to Excel - Conditional Formatting Introduction to Excel - Data Tools Introduction to Excel - Review & Comment Introduction to Word - Basic Navigation Introduction to Word - Formatting Text Part 1 Introduction to Word - Formatting Text Part 2 Introduction to Excel - Basic Navigation Part 3 Introduction to Word - Inserting Objects Introduction to Word - Page Layouts, Review & Comment Introduction to PowerPoint -**Basic Navigation** Introduction to PowerPoint - Working with Templates Introduction to PowerPoint - Inserting Objects Introduction to PowerPoint - Tables & Charts

KPIs & OKRs (Business Skills)

Introduction to Microsoft Teams

OKRs vs KPIs OKRs - Vision, Planning & Measuring Types of OKRs - Committed & Aspirational How to Write Effective OKRs OKRs and Going Beyond Vanity Metric Setting Business KPIs KPIs & Employee Performance Management The Balanced Scorecard Leading & Lagging KPIs KPIs & The Golden Thread

Leadership Essentials (Leadership)

The Four Types of Leader Delegation and Empowerment Humility Emotional & Cultural Intelligence Being Authentic Inspiring Others Taking Accountability Making Decisions Being Confident Being Brave



Leadership Tool Kit (Leadership)

Managers vs. Leaders Conflict Management Effective Meetings Motivating Others Promoting Talent Leading by Example Facilitating Results Making Deals Leading Remote Teams Managing Change

Learning Essentials (Human Resources)

The Psychology of Learning Learning Styles The Power of Micro-Learning Defining Learning Objectives Learning ROI Learning Culture in the Workplace Promoting Social Learning Growth Mindset Removing the Barriers to Learning

Learning Applied (Human Resources)

Creating a Learning Strategy The Flipped Classroom Using Blended Learning Synchronous vs. Asynchronous Learning The Purpose of UX and UI in Learning Reskilling & Upskilling - The Power of Skills Designing Effective Learning Interventions Adopting the Right Strategy to Learning Design Applying Adaptive Learning Learning Analytics

Marketing Essentials (Business Skills)

Your Shop Window - Your Website Do Your Research (Brand & Product) Know Your Customers The Power of Social Media Curating the Right Content The Role of Partnerships Brand Ambassadors The Power of Networking Show Don't Tell Introduction to Marketing Automation

Marketing Skills Applied (Business Skills)

Developing your Marketing Strategy Planning Campaigns SEO & PPC Digital Marketing: LinkedIn & Social Media Customer Insights & Analysis Digital Optimisation Content Marketing Email Marketing Influencer and Affiliate Marketing Viral Marketing

Marketing Skills Mastery (Business Skills)

The Marketing Funnel - From the Top to the Bottom The Power of Pillar Pages Campaign Management Inbound vs. Outbound Marketing **Content Marketing Content Management Systems Content Communities** Al-Powered Copy The Power of User-Generated Content The Different Content Marketing Strategies **Copywriting Essentials** Brand Building Basics Part 1 Brand Building Basics Part 2 Getting Hands-On with PPC Getting Hands-On with Google Ads **Getting Started with Google Analytics** The Power of Google Analytics The Role of Product Marketing Conducting a Successful Outreach Campaign Video Marketing

Mastering Happiness (Personal Development)

Finding your Purpose & Passion Finding Happiness Within Yourself Self-Limiting Beliefs Changing Negative Habits The Power of Self-Reflection

Mental Health Awareness (Human Resources)

How to have a Conversation about Mental Health





How to have a Conversation about Mental Health Introduction to Psychological Safety How to Create a Psychologically Safe Workplace

Mindfulness (Business Skills)

Mindfulness Relaxation through Meditation Learning to Let Go Breathing Techniques to Relax Learning to Stay Calm Living in the Moment Raising Low Self-Esteem Dealing with Grief Stress, Fear & Panic Feeling Lonely

Networking (Personal Development)

What is Networking? Key Traits of a Successful Networker Common Networking Pitfalls Preparing to Network (Research & Prep) Overcoming Shyness Your Personal Elevator Pitch Approaching People & Introductions Carrying & Ending a Conversation Following up with your Connections Virtual Networking

Neurodiversity (Human Resources)

Introduction to Neurodiversity Neurodiversity Awareness Recognising the Value of Neurodiverse Building an Inclusive Recruitment Process Neurodiversity in the Workplace

New Manager (Business Skills)

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Getting the Most out of Your Manager's Playbook Setting the Right Tone Building Key Relationships Working with HR Resilience as a New Manager Improving Your Team with Development Plans Encouraging Engagement Professional Relationships & Boundaries How to put a Playbook Together Onboarding Staff as a New Employee Connecting Employees to their Purpose Probation Periods: what are they good for?

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When Onboarding Goes Wrong How to Understand New Business Culture Spending Time with Departing Employees Buddy Systems

Nurturing Talent (Human Resources)

Encouraging Employee Stretch Don't Avoid Low Performance Identifying Employees' Personal Goals Fostering Peak Performance Learning to Let your Best People Leave

One-Minute Learning (Personal Development)

How to delegate a task properly How to prepare a one-page business proposal How to mediate a conflict Reducing Sitting & Screen Time Taking Sleep Hygiene Seriously

Online Social Presence (Personal Development)

The Right way to use Social Media Building your Personal Brand LinkedIn - Using your Best Profile to Promote your Business LinkedIn & Social Media Networking Social Media - Hints & Tips (on What to Avoid)

OSHA-Workplace Safety (Safety and Compliance)

OSHA Worker Rights & Protection Fall Prevention PPE (Personal Protective Equipment) OSHA Severe Injury Reporting & Record Keeping Trenching & Excavation First Aid: CPR Spills & Hazardous Waste (HASWOPER) Chemical Hazards & Toxic Substances **Occupational Noise Exposure** The Dangers of Working in the Heat **Bloodborne Pathogens Confined Spaces** Electrical Safety Ladder Safety Machine Guarding



Basic Respiratory Protection Cold Stress Driver Safety Lockout / Tagout Hazard Communication Forklift Truck Safety Asbestos Hazard Management Safety Audits **Incident Investigation** Hand & Power Tools

Performance Management (Human Resources)

Preparing for a One-to-One Meeting (Manager) Preparing for a One-to-One Meeting (Employee) Running an Effective One-to-One Meeting Effective questioning for One-to-One Meetings How to take good notes in a Meeting Having a Constructive Conversation About Low Performance Running One-to-One Meetings Remotely Manager vs. Coach vs. Mentor Managing Short & Long-Term Sickness

Personal Finances (Personal Development)

Good Money Habits Personal Budget Management **Setting Financial Goals Tackling Debt** Learning to Save The Importance of Pensions

Presentation Skills (Personal Development)

Presentations & The Magic of Stories What makes a good Presentation? Presenting with Power: Hints & Tips Structuring your Presentations Setting up for Successful Presentations **Dealing with Nerves** Using Positive Visualisation **Power Posing** The Art of Breathing Becoming a Master Orator

Project Management Applied (Business Skills)

Project Management Methodologies 1 Project Management Methodologies 2 Activity & Resource Planning Organising & Motivating a Team

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Time Management in Projects Developing a Budget (Cost Estimating) **Ensuring Customer Satisfaction** Managing Project Risk **Monitoring Progress Producing Reports**

Project Management Essentials (Business Skills)

Initiating a Project Planning a Project Executing a Project Monitoring a Project Closing a Project

Project Management Mastery (Business Skills)

Agile in Practice Kanban in Practice Scrum in Practice Waterfall in Practice Choosing the Right Project Methodology

Quality Management Essentials (Business Skills)

Quality Control Planning Quality Control Quality Assurance Quality Control vs. Quality Assurance **Quality Improvement**

Recruitment Essentials (Human Resources)

Interview Skills **First Impressions** Career Planning Hiring Right, First Time

Remote Leadership (Leadership)

The Remote Leadership Model Building Trust at a Distance **Remote Goal Setting** Engaging Remote Workers Remote Team Communication

Remote Working (Business Skills)

How to Work Remotely (Employee Version) Remote Culture Remote Workspace **Remote Working & Workplace Harassment**







Retail Essentials (Sector Specific)

Greeting Customers Service at the Cash Register Connecting with Customers Giving Advice (Confidently) Dealing with Stressful Situations The Importance of Procedures The Basics of Commercial Awareness Developing Product Knowledge The Desire to Help Others Service with a Smile (Even When Tired)

Retail Applied (Sector Specific)

Adopting a 'Customer First' Mindset Commercial & Product Awareness Coaching Retail Employees The Importance of Store Windows GDPR in a Retail Environment Ethical Retail Attention to Detail Using your Initiative Handling Complaints - Taking Ownership The Self-Service Experience

Retail Mastery (Sector Specific)

Social Commerce Online Stores in Offline Spaces Hyper-Personalisation & Hyper-Localisation Retail & Augmented Reality Creating a Retail Experience - Not just Shopping

Risk & Uncertainty (Personal Development)

Embracing Risk & Uncertainty Risk & Decision-Making Managing your own Decisions Obstacles to Decision-Making The Reward of Taking Risks

Safety Leadership (Leadership)

What is Safety Leadership? What is Behavioural Safety? Building a Proactive Safety Culture Understanding H&S Responsibilities The Consequences of poor H&S practices

Sales Mastery (Sales and Service)

Shortening your Sales Cycle Sales Strategies - The Power of Resellers Understand why Deals are Lost Emotional Intelligence for Sales Success Mastering Cold Calling Dealing with Sales Fear Resilience in Sales Mastering Cold Emailing **Reducing Sales Friction** Automating Sales Processes Designing your Sales Dashboard Pre-Call Preparation & Planning Qualifying Your Lead **Discovery:** Presenting Follow Up, Follow Up, Follow Up Creating an Ideal Prospect Profile Working your Call List Sending Personalised Emails Video Prospecting Becoming a Subject Matter Expert The Power of Referrals Cross Cultural Negotiations (when Selling) Sales Proposals Sales & Tech Tools The Art of Sales Forecasting Sales Dashboard & Analytics Networking in Sales **Time Management in Sales** Sales Listening Skills Creating your Pipeline Managing your Pipeline The Sales Pitch **Effective Presentations Building Benefits** Keeping Prospects Engaged Closing Difficult Deals Importance of Sales Feedback **Researching Your Prospect** How to Build Rapport **Questioning Skills Prioritising Prospects**

Obtaining Commitment

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Sales Methodologies (Sales and Service)

NEAT Selling SNAP Selling Challenger Selling Conceptual Selling Approach to Inbound & Outbound Sales Target Account Selling Gap Selling Selling the Proposed Solution How to sell ethically Virtual Selling Value-Based Selling Cross-Selling, Upselling & Account Growth

Sales to Customer Success (Sales and Service)

Defining Customer Success for Sales Collecting Customer Information Managing a Successful Customer Handoff Sales & The Role in Onboarding Time for Renewal

Strategy Development (Business Skills)

Formulating a Winning Strategy Scenario Planning & Risk Management A Walkthrough of Business Operating Models Business Model Innovation Global & Market Entry Strategies Measuring & Evaluating Strategy Success Crisis Management & Adapting Strategies Strategic Leadership & Strategy Success Integrating Ethics into Strategy Development

Supply Chain Management (Business Skills)

The Competitive Advantages of Supply Chain Management Transparent Supply Chain Processes Gaining Efficiency: Inventory Management The Role of Logistics Sustainable Supply Chain Workforce Management Supply Chain & Social Responsibility Supply Chain & Risk Management

Teamwork Essentials (Business Skills) The Power of Teamworking

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Setting Common Goals

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Collaboration

Celebrating Differences & Diversity Building Trust & Respect Roles & Responsibilities Communicating Openly Encouraging Different Opinions Dealing with Difficult Personalities Celebrating Success What is a Millennial Communicating with a Millennial Millennials and Technology Training Millennials

Teamwork Applied (Business Skills)

High-Performing Teams Framework - Forming High-Performing Teams Framework -Storming High-Performing Teams Framework - Norming High-Performing Teams Framework -Performing High-Performing Teams Framework -Adjourning

The Creative Process (Leadership)

Creative Thinking Techniques Overcoming Creative Blocks Ideation & Generating Concepts Creating Content for Impact Using Visual Communication to Get Your Point User-Centred Design Team Creativity & Collaboration Ethics & Creativity Creativity & Problem-Solving The Future of Creativity (AI)

The Leadership Role Model (Leadership)

Using Humour The Power of Patience Recognising & Rewarding Others Leading with Empathy Knowing when you're wrong A Healthy Manager is a Good Manager Being Positive Leading with Commitment Leading with Respect Leading with Energy



Well-being Essentials (Personal Development)

Eating Healthily Understanding Emotions The Importance of Sleep Work / Life Balance The Importance of Exercise Dealing with Stress Wellbeing & Productivity Kicking Bad Habits The Dangers of Sitting Down! Promoting Health & Wellbeing at Work

Work Ethic (Human Resources)

Persistence & Resilience Going Remote Staying Motivated The Importance of Planning Avoiding Distractions Being Punctual Meeting Deadlines Multi-tasking & Being Organised Self-Management Time Management Working Under Pressure Self-Management Time Management Working Under Pressure

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Workplace Health (Safety and Compliance)

The Importance of Housekeeping Workplace Inspections Near Misses and Workplace Safety The Role of Hygiene in the Workplace Washing your Hands

Workplace Safety Essentials (Safety and

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Compliance) Slips, Trips & Falls Use the Handrail Cable Management Reporting a Hazard Manual Handling Workstation Ergonomics Don't Speed on Site Driving & Using Your Phone





UI / UX (Technology)

Gamification in UI/UX Usability Testing & Research Responsive Design Interaction & Prototypes Emotional Design & User Engagement

Product Ownership (Business Operations)

Introduction to Agile and Scrum for Product Owners User Story Writing & Product Backlog Management UX Design for Product Owners Release Planning & Roadmap Management Iteration & Minimum Viable Product (MVP) Stakeholder Management for Product Owners Product Vision & Strategy KPIs for Product Owners Risk Management in Product Ownership Culture of Continuous Improvement

Quality Management (Business Skills)

Applying Six Sigma Six Sigma - Kaizen Six Sigma - Lean Six Sigma - DMAIC Process Six Sigma - Roles & Responsibilities

Data Analysis (Business Skills) Qualitative Data Collection

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Compliance Essentials (Compliance)

Fire Safety & Fire Warden (UK) RIDDOR (UK) GDPR UK Lone Working (UK) Safe Use of Work Equipment (PUWER - UK)

Leadership Essentials (Leadership)

Agility & Flexibility in Organisations Leadership Styles: Dominant Leadership Styles: Influencing Leadership Styles: Steadiness Leadership Styles: Conscientious Unlocking Team Dynamics through Understanding your Leadership Style

Safeguarding (Compliance)

Safeguarding for Children Safeguarding for Adults Safeguarding Culture Managing a Safeguarding Disclosure Safeguarding & Mental Health

Financial Conduct Authority (UK) (Finance Management)

Financial Conduct Authority Overview FCA Conduct Risk Financial Crimes Prevention: Bribery & AML (UK) Introduction to Consumer Duty Anti-Bribery (UK) Responsible Lending & Affordability Anti-Money Laundering (UK) Fraud Awareness (UK) Financial Sanctions (UK) Corporate Governance & CCO (UK) Competition Law (UK)

Employee Life Cycle (Human Resources) Transparent Compensation Speed to Competency

