



[owners@haraka.run](mailto:owners@haraka.run)

(301)909-9790

5501 Baltimore Avenue, Hyattsville, MD 20781

## **Store Manager**

Estimated Start Date: July 30, 2025

### **Company Background**

Haraka Run and Walk is Prince George's County's first specialty running store, founded in 2025. Our name means "quick" in Swahili, reflecting our focus on running and urgency to address health disparities in our community. As a locally-owned business, we are more than a retail store - we're a wellness hub committed to promoting health, fitness, and community connections through running and walking.

Our mission is to empower Prince George's County through running and walking, fostering health and social connections. We serve walkers, runners of all levels, student athletes, and medical referrals, while engaging with the community through group runs, workshops, and youth programs.

We are looking for team members that are fun, nice, knowledgeable and successful in connecting shoe systems to customers!

### **Position Summary**

Responsible for overall leadership and operation of a specialty running retail store, ensuring exceptional customer service, meeting sales goals, and maintaining store profitability.

### **Key Responsibilities**

- Develop and execute store business strategies to achieve \$600,000 annual sales target
- Manage store P&L, including inventory management and cost controls
- Lead recruitment, training, and development of store team members
- Establish and maintain vendor relationships
- Oversee purchasing and inventory management
- Create staff schedules and maintain appropriate staffing levels
- Ensure excellent customer service standards are met
- Manage store marketing and community outreach efforts
- Maintain store appearance and merchandising standards

### **Required and Preferred Qualifications**

- 3+ years retail management experience
- Strong leadership and team development skills
- Excellent organizational and problem-solving abilities
- Proficiency in retail POS systems and Microsoft Office
- Knowledge of running industry preferred
- Bachelor's degree preferred or equivalent experience

### **Equal Opportunity & DEIA Statement**

Haraka is an equal opportunity employer committed to diversity, equity, inclusion, and accessibility. We welcome applicants of all backgrounds and actively create an environment where everyone feels valued and respected.

**Salary Range:** \$55,000-\$65,000



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## **Assistant Store Manager**

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### **Company Background**

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### **Position Summary**

Supports the General Manager in daily store operations while ensuring exceptional customer service and sales performance.

### **Key Responsibilities**

- Assist in managing daily store operations
- Supervise and train sales staff
- Create and manage employee schedules
- Process shipments and maintain inventory accuracy
- Handle customer service issues and returns
- Perform opening/closing duties
- Support achievement of store sales goals
- Assist with visual merchandising
- Lead shifts in GM's absence

### **Required and Preferred Qualifications**

- 2+ years retail supervisory experience
- Strong customer service skills
- Experience with inventory management
- Proficiency in retail POS systems
- Knowledge of running/athletic footwear preferred
- Available to work flexible schedule including weekends

### **Equal Opportunity & DEIA Statement**

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### **Salary Range:**

\$23-25/ hour

20-30 hours per week



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## **Fit Specialist/ Sales Associate**

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Our mission is to empower Prince George's County through running and walking, fostering health and social connections. We serve walkers, runners of all levels, student athletes, and medical referrals, while engaging with the community through group runs, workshops, and youth programs.

We are looking for team members that are fun, nice, knowledgeable and successful in connecting shoe systems to customers!

### **Position Summary**

Delivers excellent customer service while assisting customers with product selection and maintaining store operations

### **Key Responsibilities**

- Assist customers in selecting appropriate running gear
- Learn and perform basic shoe fittings
- Process sales transactions accurately
- Maintain store cleanliness and organization
- Assist with inventory receiving and stocking
- Support visual merchandising changes
- Participate in store events as needed

### **Required and Preferred Qualifications**

- Customer service experience preferred
- Excellent communication skills
- Basic math and computer skills
- Physical ability to work extended periods and lift up to 40 lbs.
- Interest in running/fitness preferred
- Lead community walks and runs- a plus!
- Must be able to work retail hours including evenings, weekends, and some holidays
- Professional appearance and attitude
- Ability to work in a fast-paced environment
- Strong team player mentality

### **Equal Opportunity & DEIA Statement**

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**Salary Range:** \$23-25/ hour 20-30 hours per week



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## **Part-Time Sales Associate**

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We are looking for team members that are fun, nice, knowledgeable and successful in connecting shoe systems to customers!

### **Position Summary**

Delivers excellent customer service while assisting customers with product selection and maintaining store operations

### **Key Responsibilities**

- Assist customers in selecting appropriate running gear
- Learn and perform basic shoe fittings
- Process sales transactions accurately
- Maintain store cleanliness and organization
- Assist with inventory receiving and stocking
- Support visual merchandising changes
- Participate in store events as needed

### **Required and Preferred Qualifications**

- Customer service experience preferred
- Excellent communication skills
- Basic math and computer skills
- Physical ability to work for extended periods and lift up to 40 lbs.
- Interest in running/fitness preferred
- Ability to lead community walks and runs a plus, but not required
- Must be able to work retail hours including evenings, weekends, and some holidays
- Professional appearance and attitude
- Ability to work in a fast-paced environment
- Strong team player mentality

### **Equal Opportunity & DEIA Statement**

Haraka is an equal opportunity employer committed to diversity, equity, inclusion, and accessibility. We welcome applicants of all backgrounds and actively create an environment where everyone feels valued and respected.

Salary Range \$17-\$19/ hour